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4	NASSAU COUNTY LEGISLATURE
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10	FULL LEGISLATIVE COMMITTEE
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14	NORMA GONSALVES, Presiding Officer
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19	1550 Franklin Avenue
20	Mineola, New York
21	
22	Monday September 23, 2013
23	10:09 A.M.
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1 2 A P P E A R A N C E S: 3 NORMA GONSALVES, Presiding Officer 4 5 RICHARD NICOLELLO, Deputy Presiding Officer 6 HOWARD KOPEL, 7 Alternate Deputy Presiding Officer 8 MICHAEL VENDITTO 9 DENISE FORD JOSEPH SCANNELL 10 11 FRANCIS X. BECKER 12 VINCENT MUSCARELLA 13 JUDI BOSWORTH 14 WAYNE WINK 15 ROBERT TROIANO 16 KEVAN ABRAHAMS, Minority Leader 17 ROSE MARIE WALKER 18 JOSEPH BELESI 19 DENNIS DUNNE 20 JUDITH JACOBS 21 DAVID DENENBERG 22 DELIA DERIGGI-WHITTON

25 Clerk of the Legislature

WILLIAM J. MULLER, III

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- 1 Full Legislature/9-23-13
- 2 CHAIRWOMAN GONSALVES: We have a
- 3 very full calendar today so I'm asking you
- 4 to please take your seats. I would ask
- 5 Legislator Dennis Dunne to please lead us in
- 6 the Pledge of Allegiance.
- 7 (Whereupon, the Pledge of
- 8 Allegiance was recited.)
- 9 CHAIRWOMAN GONSALVES: Legislator
- 10 Rose Walker has a request.
- 11 LEGISLATOR WALKER: If we could
- 12 all just have a moment of silence. This
- 13 morning we lost one of our Town of Oyster
- 14 Bay Sanitation employees. He,
- 15 unfortunately, got off the garbage truck and
- 16 was hit by a car. He leaves behind three
- 17 little girls. He lives in my district. If
- 18 everyone can all keep he and his family in
- 19 your thoughts and prayers.
- 20 (Whereupon, a moment of silence
- 21 was observed.)
- 22 CHAIRWOMAN GONSALVES: Thank you,
- 23 Legislator Walker.
- We're going to deviate a little
- 25 bit this afternoon. Usually we have public

- 1 Full Legislature/9-23-13
- 2 comment first, but we have a gentleman from
- 3 the Office of Real Property Tax Services,
- 4 Southern Region, for the State of New York,
- 5 Department of Taxation and Finance who wants
- 6 to brief us very, very briefly on the new
- 7 Basic STAR Registry Program. It impacts all
- 8 of us whether we receive Basic STAR or not.
- 9 His name is Mr. John Wolham.
- 10 John Wolham will you please join us and make
- 11 your presentation? I believe we all have
- 12 the program in writing here and, Mr. Wolham,
- 13 please proceed.
- 14 CLERK MULLER: Can I just do a
- 15 quick roll call?
- 16 CHAIRWOMAN GONSALVES: I'm sorry.
- 17 Yes. That's what happens when you're in a
- 18 hurry.
- 19 CLERK MULLER: Deputy Presiding
- 20 Officer Nicolello?
- 21 LEGISLATOR NICOLELLO: Here.
- 22 CLERK MULLER: Alternate Deputy
- 23 Presiding Officer Kopel?
- LEGISLATOR KOPEL: Here.
- 25 CLERK MULLER: Legislator

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Presiding Officer Gonsalves. And thank you

MR. WOLHAM: Thank you very much,

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Wolham.

- 1 Full Legislature/9-23-13
- 2 to the members of the Legislature for
- 3 allowing this presentation today. I promise
- 4 I will be brief.
- 5 A very quick review: The STAR
- 6 exemption is the only state funded property
- 7 tax exemption and it provides a tax benefit
- 8 against recipient school tax.
- 9 There are two versions; the Basic
- 10 STAR which is available to all owners of
- 11 property who are primary residents, and then
- 12 there is an Enhanced STAR exemption for
- 13 seniors.
- 14 This registration program that I
- 15 am here to speak about today only applies to
- 16 recipients of the Basic STAR, specifically,
- 17 those folks that have been receiving Basic
- 18 STAR for 2013.
- 19 Essentially, if you have received
- 20 the Basic STAR for 2013, you must register
- 21 anew to keep receiving it in 2014 and
- 22 subsequent years. Registration can only be
- 23 made through the New York State Department
- 24 of Tax and Finance. It can only be made
- 25 through one of two methods; either on line

- 1 Full Legislature/9-23-13
- 2 or by phone through the call center.
- This program is going to affect
- 4 about 2.6 million recipients of Basic STAR
- 5 statewide and, in Nassau County, there are
- 6 over 260,000 recipients of Basic STAR. So,
- 7 again, this affects a lot of people and we
- 8 want to make sure that everyone who should
- 9 be receiving Basic STAR continues to receive
- 10 it.
- 11 The reason this program has been
- 12 implemented, STAR has been around since the
- 13 late '90s and, at this point, there is a
- 14 concern that there may be a fair number of
- 15 people out there who are either receiving
- 16 the exemption inappropriately, or perhaps
- 17 are double dipping. There has not been a
- 18 comprehensive way to ensure that someone who
- 19 is registered and one assessing you is also
- 20 not registered elsewhere.
- So this program is intended to
- 22 deal with that circumstances and ensure that
- 23 everybody who should be receiving it
- 24 continues to get it.
- 25 Everyone who is receiving Basic

- 1 Full Legislature/9-23-13
- 2 STAR in 2013 will receive a letter from the
- 3 tax department. Folks in Nassau County,
- 4 your letters went out this past Thursday and
- 5 Friday. I was just speaking with a
- 6 gentleman who got it on Saturday, so,
- 7 certainly, by the end of this week you
- 8 should receive that letter. Even, for some
- 9 reason, you do not receive that letter, that
- 10 is not an impediment to registration. I
- 11 will explain how that works briefly.
- 12 Effectively, the letter is going
- 13 to provide information on how you register
- 14 which, again, is through the department's
- 15 website. The application is prominently
- 16 displayed on the department's home page or
- 17 by calling the department's call center,
- 18 which can be reached at 518-457-2036.
- The letter contains a seven
- 20 character STAR code which is made up of a
- 21 series of numbers and letter. When you go
- 22 to the department's website, you will be
- 23 asked to enter a series of numbers that are
- 24 displayed on the screen as a security check.
- 25 This is simply to ensure that this isn't a

- 1 Full Legislature/9-23-13
- 2 piece of spam software trying to access the
- 3 application.
- 4 Once you get through that, you
- 5 will enter your STAR code, which will bring
- 6 up your property's location. You will, of
- 7 course, want to verify that that is indeed
- 8 your property. Then it will move directly
- 9 into the application itself, the
- 10 registration application itself.
- 11 You will be asked a series of
- 12 questions and this will be brief. You will
- 13 be asked to enter information for each owner
- 14 of record and each spouse residing at the
- 15 property even if the spouse is not an owner.
- 16 For each of those individuals, you will be
- 17 asked, is this property that individual's
- 18 primary residence; yes or no.
- 19 Additionally, for each of those
- 20 individuals, you will be asked, does that
- 21 individual own a piece of property outside
- 22 of New York State that is receiving a
- 23 residency-based exemption.
- The best example of that would
- 25 be, there are folks who own property in the

- 1 Full Legislature/9-23-13
- 2 State of Florida that receives a Homestead
- 3 exemption. That would be an issue because
- 4 the Homestead exemption in Florida is also
- 5 contingent on that property being that
- 6 individual's primary residence, and you can
- 7 only have one primary residence.
- 8 Beyond that, you will also be
- 9 asked to enter the social security numbers
- 10 for each individual that owns the property
- 11 and each spouse.
- In the event that someone does
- 13 answer affirmatively to the question about
- 14 owning property out of state that gets a
- 15 residency-based exemption, you will be asked
- 16 to enter the property address of that
- 17 property.
- 18 Also, Basic STAR, about three
- 19 years ago was amended to include an income
- 20 threshold. So for the owners and spouses
- 21 residing on that property, you will be asked
- 22 a question, "does the income based on 2012,
- 23 is this adjusted federal gross income more
- 24 than \$500,000?"
- 25 Because if the cumulative income

- 1 Full Legislature/9-23-13
- 2 is more than half a million dollars, you are
- 3 ineligible for Basic STAR. You will be
- 4 asked that question yes or no. You will be
- 5 asked to provide contact information, a
- 6 phone number and email address in the off
- 7 chance that the department needs to contact
- 8 you for clarification and then you will
- 9 submit. That certifies that the information
- 10 you input is correct. That will bring up a
- 11 certification number which we urge everyone
- 12 to print out or copy down because that is
- 13 your documentation that you have completed
- 14 the registration effort.
- As I mentioned, folks in Nassau
- 16 County just received these letters. They
- 17 were just mailed this past Thursday and
- 18 Friday. The mailing statewide began if mid
- 19 August and will conclude the end of this
- 20 month.
- 21 Around December 1st, the
- 22 department will send a follow-up
- 23 communication to folks who, as of a certain
- 24 date, have still not registered. Just a
- 25 little reminder that, look, you need to do

- 1 Full Legislature/9-23-13
- 2 this by the end of the year. Please don't
- 3 forget.
- 4 The deadline for doing this,
- 5 which I want to emphasize, is December 31st
- 6 of this year. It's simple. It really takes
- 7 no more than five minutes. We urge every
- 8 one to do it as soon as you get the letter
- 9 so you don't forget.
- 10 Finally, in January, folks who
- 11 will receive the exemption will receive a
- 12 letter indicating they are denied. However,
- 13 those folks will have a two step appeal
- 14 process if they feel they should be
- 15 receiving it. The first appeal goes
- 16 directly through the Department of Tax and
- 17 Finance.
- 18 The second, if the first is
- 19 denied, goes through an entity called the
- 20 State Board of Real Property Tax Services.
- 21 Finally, sometime after March 1st,
- 22 assessor's offices will be notified of the
- 23 properties for which Basic STAR should be
- 24 removed for the upcoming 2014 roll.
- 25 This is simply a repeat about

- 1 Full Legislature/9-23-13
- 2 what I said about the appeal process. I
- 3 just want to stress that in the same manner
- 4 that recipients of Basic STAR for 2013
- 5 cannot apply through their local assessor's
- 6 office, this can only be done through the
- 7 Department of Tax and Finance. So, any
- 8 appeal of denial cannot go through a local
- 9 board of assessment review or, in this case,
- 10 the Nassau Assessment Review Commission. It
- 11 can only go through the department.
- 12 In the event that anyone does not
- 13 receive the letter or the letter gets
- 14 misplaced, the department's website also has
- 15 an application to look up your STAR code.
- 16 Essentially, you will enter your county,
- 17 Nassau. You will enter the township or city
- 18 in which you reside. You will go to another
- 19 screen where you will enter your first name,
- 20 last name, street number, street name, and
- 21 zip code, and that will bring up the STAR
- 22 code associated with your property.
- 23 Again, you will want to confirm
- 24 that it is your property. Once you do that,
- 25 it will bring up your STAR code and you can

- 1 Full Legislature/9-23-13
- 2 move directly into the web application.
- 3 Communication. The department is
- 4 in the process of doing a pretty aggressive
- 5 outreach and, again, part of my appearance
- 6 here today is for that reason and, once
- 7 again, thank you very much for allowing
- 8 this. It's very important. We want to make
- 9 sure that all Nassau residents get the
- 10 exemption. The only thing that I would add
- 11 to this is that there are only two limited
- 12 circumstances in which residents of Nassau
- 13 County can apply to the Department of
- 14 Assessment to receive Basic STAR or Enhanced
- 15 STAR.
- 16 If you are applying for a
- 17 property brand new, let's say it's a
- 18 property that you just bought, you never had
- 19 Basic STAR on that property, that is the
- 20 only instance for 2014 you can fill out the
- 21 paper application and make an application to
- 22 the Nassau County Department of Assessment.
- 23 Again, if you already have it you
- 24 can only go through the Department of Tax
- 25 and Finance.

- 1 Full Legislature/9-23-13
- 2 As I mentioned a little earlier,
- 3 anyone who is receiving the Enhanced STAR
- 4 exemption is not affected by this program,
- 5 because the recipients of the Enhanced STAR
- 6 exemption automatically have a requirement
- 7 to renew each year through their local
- 8 assessor's office, in this case, the
- 9 Department of Assessment, or by
- 10 participating in Tax and Finances Income
- 11 Verification Program. An application for
- 12 that can be made through the Nassau County
- 13 Department of Assessment.
- So, with that, that really wraps
- 15 up my presentation. Again, I want to thank
- 16 Presiding Officer Gonsalves and the entire
- 17 legislature for allowing this today. We
- 18 very much appreciate it and, if local
- 19 officials know of public meetings at which a
- 20 presentation of this nature would be
- 21 beneficial, please feel free to let me know.
- 22 You have my contact information. We will do
- 23 our best to work that out. So, again, thank
- 24 you very much.
- 25 CHAIRWOMAN GONSALVES: Thank you

- 1 Full Legislature/9-23-13
- 2 very much. You kept to your word. You said
- 3 you would be brief.
- I have two legislators who would
- 5 like to ask a question but, before they do,
- 6 I believe all of us on this dais are going
- 7 to do the best we can to disseminate this
- 8 information to our constituents. We all
- 9 have websites. So I believe we certainly
- 10 can utilize our websites to get the word
- 11 out. Legislator Jacobs.
- 12 LEGISLATOR JACOBS: Thank you
- 13 very much. I agree with the presiding
- 14 officer. This was very helpful to have you
- 15 here.
- It just so happens that I was
- inundated yesterday because I happened to
- 18 have been someplace where I saw a couple of
- 19 hundred people and some people received the
- 20 letter, some people didn't.
- Now, you're saying they first
- 22 started being mailed out on Thursday?
- MR. WOLHAM: That's correct. My
- 24 understanding is that all the letters for
- 25 Nassau County went out on Thursday and

- 1 Full Legislature/9-23-13
- 2 Friday, the 19th and 20th.
- 3 LEGISLATOR JACOBS: So that will
- 4 explain why I had half yelling, "how do I
- 5 fill it out, " and the other half saying, "I
- 6 never got it, " what does that mean?
- 7 And there are no forms to hand
- 8 them, right, they have do this through the
- 9 state?
- 10 MR. WOLHAM: That is correct.
- 11 It can only be done through the department's
- website or by calling 518-457-2036. There
- is no paper applications simply because, by
- 14 doing it on line, either directly or through
- 15 the call center, there are certain checks
- 16 built into the data entry to ensure, for
- 17 instance, you have entered 9 numbers for a
- 18 social security number. So it's really to
- 19 try to secure the information is entered as
- 20 accurately as possible.
- 21 LEGISLATOR JACOBS: I fully
- 22 understand and now it will be easier to
- 23 answer people. I thank you very much.
- 24 CHAIRWOMAN GONSALVES: Legislator
- 25 Ford.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR FORD: Good afternoon.
- 3 I thank you very much for your presentation.
- 4 I understand why the state is doing it and I
- 5 commend that you are doing this undertaking
- 6 because of the amount of fraud.
- 7 How is it that you are going to
- 8 cut down on the fraud if the people can
- 9 still lie on the applications?
- MR. WOLHAM: That's a great
- 11 question. First of all, the creation of
- 12 this -- this registration program will
- 13 create a database that will reside in tax
- 14 and finance. That will have social security
- 15 numbers. So, right then and there, just
- 16 having that information which previously was
- 17 not available, will allow the department to
- 18 cross check applicants statewide.
- 19 Additionally, and while I am not
- 20 privy to the specifics, there will be
- 21 efforts made to compare this database or
- 22 cross reference it, if you will, against
- 23 other databases of information to ensure
- 24 that people who should not be receiving the
- 25 exemption don't.

- 1 Full Legislature/9-23-13
- 2 The other point is that the
- 3 legislature this year also increased the
- 4 penalties for what formally would be known
- 5 as material misstatements on the
- 6 applications. So there will be -- the
- 7 consequences of someone doing that will be,
- 8 they will be felt more keenly in terms of
- 9 the monetary penalties and the years in
- 10 which back taxes will be paid.
- 11 LEGISLATOR FORD: If a resident
- 12 misplaced or doesn't receive the letter,
- 13 obviously there is a pin number associated,
- 14 if they call up, what information will they
- 15 be required to give to be able to then file
- 16 for the STAR if they don't have the pin?
- 17 MR. WOLHAM: If they don't have
- 18 the STAR code, they can go to what is known
- 19 as the look-up application or the website,
- 20 or call that phone number. They will be
- 21 asked the county in which their property
- 22 resides, the town or city, then the first
- 23 name and last name of one of the owners.
- 24 The street number and street name and zip
- 25 code. That should recover a property

- 1 Full Legislature/9-23-13
- 2 address which they'll confirm. If they
- 3 confirm it, it will bring up a STAR code.
- 4 LEGISLATOR FORD: My last
- 5 question will then be, only because we will
- 6 have one of our meetings, and these will be
- 7 questions that I know my residents will ask.
- 8 When you talk about your spouse, what
- 9 happens if you have a couple that's recently
- 10 separated and only one spouse right now is
- 11 living in the house and maybe they are going
- 12 to go for a divorce. What happens at that
- 13 point?
- 14 MR. WOLHAM: If the person is
- 15 still an owner of record, my recommendation
- 16 would be to list them. But, at that point,
- 17 you would note that that individual is no
- 18 longer a primary resident. Certainly where
- 19 couples are legally separated, that's the
- 20 only instance where a couple that's married
- 21 could potentially get Basic STAR on
- 22 different properties.
- LEGISLATOR FORD: Okay, make sure
- 24 they go through the courts. Thank you very
- 25 much, sir.

- 1 Full Legislature/9-23-13
- MR. WOLHAM: Thank you.
- 3 CHAIRWOMAN GONSALVES: Legislator
- 4 Wink.
- 5 LEGISLATOR WINK: Thank you very
- 6 much for being here. First of all, I wanted
- 7 to tell you, while you were doing your
- 8 presentation, I applied. It's a very simple
- 9 process because if I was having any trouble,
- 10 you would know about it. It's a very simple
- 11 and straightforward process.
- 12 My one question is, for older
- 13 residents who may not be as savvy and who
- 14 may have a predeceased spouse who is still
- 15 in title. Do they need to list the
- 16 predeceased spouse for the purposes of STAR
- 17 or can they file, perhaps, without listing
- 18 the predeceased spouse?
- 19 MR. WOLHAM: That's a great
- 20 question, and, no, if a spouse or an owner
- 21 of record has predeceased but still remains
- 22 on the deed, they do not have to enter
- 23 information for that individual.
- 24 LEGISLATOR WINK: Is taxation and
- 25 finance going to reach out to them and

- 1 Full Legislature/9-23-13
- 2 question why the name is not listed as an
- 3 owner?
- 4 MR. WOLHAM: My understanding is
- 5 that based on the cross-referencing they
- 6 will do with this information once it's
- 7 input, I believe they will have a way of
- 8 determining that an individual who still may
- 9 be listed on the property may be
- 10 predeceased.
- 11 LEGISLATOR WINK: I would imagine
- 12 social security numbers mean if there hasn't
- 13 been a tax return filed for someone who is
- 14 deceased, it would raise a red flag.
- MR. WOLHAM: I would tend to
- 16 agree with you.
- 17 LEGISLATOR WINK: Thank you very
- 18 much.
- 19 CHAIRWOMAN GONSALVES: Legislator
- 20 Bosworth.
- 21 LEGISLATOR BOSWORTH: Thank you
- 22 and thank you for a very informative
- 23 presentation.
- You know, many of the legislators
- 25 here working with the Department of

- 1 Full Legislature/9-23-13
- 2 Assessment have tax exemption meetings and
- 3 sometimes, one of the most frequently sought
- 4 exemptions is Enhanced STAR, and the people
- 5 from the Department of Assessment are able
- 6 right there and then to input it for them.
- 7 Will they still have the ability to do that?
- MR. WOLHAM: If what we're
- 9 talking about is folks from the Department
- 10 of Assessment having a computer available by
- 11 which residents can access the web
- 12 application, sure.
- 13 The one clarification I would
- 14 make is, a resident could not submit a paper
- 15 application to the Department of Assessment
- 16 unless it's a brand new property for which
- 17 they have not received STAR. But if they
- 18 have gotten STAR in 2013, they couldn't fill
- 19 out the traditional paper application and
- 20 give that to the department and say, hey,
- 21 look, this is what I'm doing to register for
- 22 '14. That wouldn't work.
- LEGISLATOR BOSWORTH: They do
- 24 come with their commuters and they have
- 25 direct access and they do the application

- 1 Full Legislature/9-23-13
- 2 with help and, especially, there are seniors
- 3 who are not computer savvy, don't have the
- 4 ability to go on line. So this would be
- 5 actually a great vehicle for them to do
- 6 that.
- 7 MR. WOLHAM: Absolutely. We do
- 8 know of some assessor offices -- I work in
- 9 the southern region, I do know of some in
- 10 our region that have put up an extra
- 11 terminal where they keep the department's
- 12 website on display and, if someone wants to
- do it right there in their presence, they
- 14 help them. That's going the extra mile and
- 15 I think it's wonderful.
- 16 LEGISLATOR BOSWORTH: I know also
- 17 in the towns we have our receiver of taxes
- 18 from the Town of North Hempstead here with
- 19 us today, Charley Burman, he does a lot of
- 20 reach out to do these kinds of seminars.
- 21 Would he be able to provide that same
- 22 service?
- MR. WOLHAM: Sure. There is
- 24 nothing to preclude anyone from helping
- 25 someone register. That's wonderful. And,

- Full Legislature/9-23-13
- 2 yes, Charley has done a tremendous job
- 3 reaching out to folks.
- 4 LEGISLATOR BOSWORTH: Great,
- 5 thank you.
- 6 CHAIRWOMAN GONSALVES: Legislator
- 7 Dunne and then Legislator Denenberg.
- 8 LEGISLATOR DUNNE: Just real
- 9 quick. I received my letter Saturday
- 10 morning in the mail. This morning, I woke
- 11 up, dialed that phone number, they said you
- 12 have a 19 minute wait so I put my phone on
- 13 speaker and went about my business.
- When the guy came on, he asked
- 15 the same question twice, your address, the
- 16 number, and bingo, it was done in less than
- 17 five minutes, bing, bang, it's done. My
- 18 Internet was down so I used the phone and it
- 19 was very, very simple.
- MR. WOLHAM: That's great. Thank
- 21 you. Sorry you had such a long wait.
- 22 CHAIRWOMAN GONSALVES: Legislator
- Denenberg.
- LEGISLATOR DENENBERG: Now I see,
- 25 and this is important, and I see it right up

- 1 Full Legislature/9-23-13
- 2 front, at the meetings that I've had
- 3 regarding tax exemptions, seniors are being
- 4 told they've gotten backwards or two
- 5 conflicting pieces of information. If they
- 6 are on Enhanced STAR already, then they
- 7 don't need to reapply for STAR?
- MR. WOLHAM: They don't need to
- 9 reapply through the department. Folks that
- 10 are receiving the Enhanced STAR have always
- 11 had an annual requirement to reapply through
- 12 their assessor's office, in this case the
- 13 Nassau County Department of Assessment. The
- 14 Enhanced STAR has a much lower income
- 15 threshold and that has to be verified
- 16 annually.
- 17 What seniors can do, folks that
- 18 are receiving the Enhanced STAR, can opt
- 19 into a program known as income verification
- 20 through the tax department. It's completely
- 21 voluntary but, if they do that, it avoids
- 22 their having to submit annual paper
- 23 applications to the Department of
- 24 Assessment. In their initial application,
- 25 by virtue of being approved, they already

- 1 Full Legislature/9-23-13
- 2 demonstrated they own the property, it's
- 3 their primary residence, so if they sign up
- 4 for income verification, which, that
- 5 application goes through the Nassau County
- 6 Department of Assessment, and that
- 7 information is then transferred to tax and
- 8 finance, tax and finance annually will
- 9 verify their income and provide that
- 10 information back to the department in the
- 11 form of, yes, they qualify or, no, they
- 12 don't.
- 13 So the nice thing about that is,
- 14 it avoids them having to do these annual
- 15 paper filings.
- 16 LEGISLATOR DENENBERG: Let me get
- 17 back to my question and make -- I'm trying
- 18 to make what you just said short. If you
- 19 apply for Enhanced STAR and you check off
- 20 income verification so that your tax return
- 21 can be checked, to make sure you can qualify
- 22 for Enhanced STAR every year, does that
- 23 mean, does that senior, who has checked off
- 24 the income verification, need to reapply
- 25 this year for STAR, for Basic STAR?

- 1 Full Legislature/9-23-13
- MR. WOLHAM: Basic STAR, no,
- 3 because you can't get both. If they're
- 4 getting Enhanced, they can not get Basic.
- 5 You can't get both STARS at the same time.
- 6 LEGISLATOR DENENBERG: I always
- 7 thought that Enhanced STAR was STAR plus an
- 8 enhancement.
- 9 MR. WOLHAM: It is in that --
- 10 LEGISLATOR DENENBERG: In my
- 11 area, if STAR is 1,200, Enhanced STAR is
- 12 usually 2,400.
- MR. WOLHAM: Exactly so. The tax
- 14 benefit of Enhanced STAR is typically about
- double the tax benefit of Basic, but they
- 16 are separate and distinct exemptions. You
- 17 can't have them both at the same time.
- 18 LEGISLATOR DENENBERG: So if you
- 19 are Enhanced STAR and check off the income
- verification, you don't need to apply?
- 21 MR. WOLHAM: That's correct. If
- 22 you are participating in income
- 23 verification, that will be checked by the
- 24 tax department. The thing here is, you just
- 25 want to make sure you're in that program.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR DENENBERG: But if
- 3 your income somehow went above that
- 4 threshold for Enhanced STAR, then, to cover
- 5 yourself, you should probably apply for STAR
- 6 as well, Basic STAR?
- 7 MR. WOLHAM: What will happen is,
- 8 if your income goes over the threshold in
- 9 one particular year, you will automatically
- 10 receive the Basic STAR. As long as the
- 11 Department of Assessment leaves you in the
- 12 income verification program, the tax
- 13 department will continue to check the income
- 14 in subsequent years so that if you fall back
- under the threshold in the following year,
- 16 you will get Enhanced STAR again.
- 17 LEGISLATOR DENENBERG: So if
- 18 anyone, before they got this package in the
- 19 mail, I know people that have tried to or
- 20 have applied for STAR this year previously,
- 21 earlier, maybe April, May, June, is that
- 22 application good or do they have to apply
- 23 again?
- MR. WOLHAM: I'm sorry, they have
- 25 applied for the Enhanced?

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR DENENBERG: No. I'm
- 3 just talking Basic STAR now. Some people
- 4 were told in meetings throughout the summer
- 5 that you're going to have to reapply for
- 6 Basic STAR and they have done it already.
- 7 Before they got your mailing.
- MR. WOLHAM: So if they've done
- 9 it before they got the mailing, I have to
- 10 assume that they did it by filling out a
- 11 paper application and giving it to the
- 12 department. No, that's not going to be
- 13 valid. They are going to have to use the
- 14 letter or call the call center and register
- 15 through that website or by phone.
- 16 LEGISLATOR DENENBERG: So the
- 17 website that we just heard about or by
- 18 phone?
- MR. WOLHAM: Right.
- 20 LEGISLATOR DENENBERG: So the old
- 21 fashion mail-in application we are not
- 22 using?
- MR. WOLHAM: Right. The only way
- 24 they would be using the old fashioned
- 25 application is if somebody is applying who

- 1 Full Legislature/9-23-13
- 2 never received Basic STAR before. They just
- 3 bought the property, never had it on that
- 4 property, so in that case they would still
- 5 use the paper application. But, otherwise,
- 6 no, the paper application won't work for
- 7 them.
- 8 LEGISLATOR DENENBERG: If they
- 9 did it online a month ago --
- MR. WOLHAM: It's possible if
- 11 they did it on line a month ago then they
- 12 should be covered. Again, they would want
- 13 to make sure they retain that certification
- 14 number that comes out at the end because
- 15 that's their proof that they have actually
- 16 reregistered. If they have any questions
- 17 about it they can call the call center and
- 18 the call center reps can verify that they've
- 19 completed it.
- LEGISLATOR DENENBERG: Thank you.
- MR. WOLHAM: Thank you.
- 22 CHAIRWOMAN GONSALVES: Thank you,
- 23 Mr. Wolham. You're presentation generated
- 24 some very good questions and we can be more
- 25 informed when we hear from our constituents.

- 1 Full Legislature/9-23-13
- 2 MR. WOLHAM: Thank you very much
- 3 for allowing me.
- 4 CHAIRWOMAN GONSALVES: Now, I
- 5 believe at this point Legislator Venditto
- 6 has a point of personal privilege.
- 7 LEGISLATOR VENDITTO: Thank you
- 8 very much, Presiding Officer. As you heard
- 9 the Presiding Officer say, ladies and
- 10 gentlemen, we do have a very busy schedule
- 11 today.
- However, we can never be too busy
- 13 to take a moment to reflect on the great job
- 14 that our Nassau County Police Officers are
- doing for us to keep us safe each and every
- 16 day.
- 17 To that end I'm joined by
- 18 Inspector Steven Palmer of the First
- 19 Precinct and Officer Andrew Huckslig of the
- 20 First Precinct today.
- 21 People say regularly that there
- 22 are heros living among us in this county.
- 23 Heroes who don't necessarily look for
- 24 recognition, not the kind of people who want
- 25 to see their name in the paper or receive

- 1 Full Legislature/9-23-13
- 2 any accolades. It's just helping others
- 3 because it's the right thing to do.
- 4 Next to me, Officer Huckslig of
- 5 the First Precinct, like all of our officers
- 6 in Nassau County, he and the inspector are
- 7 putting their lives on the line each and
- 8 every day so that we as Nassau residents can
- 9 enjoy our lives in a comfortable way.
- 10 A great example of this dates
- 11 back to July 4th of this year when Officer
- 12 Huckslig was driving to work, not on the
- 13 clock, just on the way to the precinct on
- 14 Merrick Road in Bellmore. Officer saw a
- 15 vehicle that had clearly been in a
- 16 devastating accident with a driver inside.
- 17 The car was inflamed and it was a very
- 18 ominous scene. He had a choice to make. He
- 19 could have passed it on, passed the baton to
- 20 somebody who was on the clock, or he could
- 21 have been the officer who he is and stop to
- 22 take action. He chose the latter.
- He got out of his car, charged
- 24 into the flames and was able to successfully
- 25 revive the man in the car and make sure that

- 1 Full Legislature/9-23-13
- 2 he was transported to Nassau University
- 3 Medical Center.
- 4 You beat me to the punch because
- 5 I was going to turn to the officer who I
- 6 have known now for the past few months and
- 7 has become a good friend and say to him,
- 8 although he doesn't need to hear it, just
- 9 how thankful we all are for the job that he
- 10 and the men and women who are our Nassau
- 11 County Police Department are doing on a
- 12 daily basis.
- Officer, to you, and, to you,
- 14 inspector, we do want to extend the thank
- 15 you not only for the deed that you did that
- 16 day but for everything that you continue to
- 17 do to keep up safe. You make us very proud
- 18 to be residents of this great county.
- 19 May God continue to bless you as
- 20 you do his work each and every day.
- 21 CHAIRWOMAN GONSALVES: I believe
- 22 Legislator Scannell would like to introduce
- 23 us to three very special people.
- 24 LEGISLATOR SCANNELL: We have
- 25 three people involved in scouting. Scouting

- 1 Full Legislature/9-23-13
- 2 is just an unbelievable organization, as you
- 3 might know. It's one of the best groups. I
- 4 was involved in scouting as a kid. I became
- 5 an Eagle Scout. We're all involved in so
- 6 many different organizations throughout,
- 7 being a legislator and as legislators, but
- 8 scouting really was the one that taught me
- 9 everything that I know today and things that
- 10 I continue to learn today.
- I'm just so proud of first Bob
- 12 Statler who is our scout master of Troop 230
- in Oceanside. He's in the second row.
- 14 Thank you, Bob. Like I said, he's the scout
- 15 master of Troop 230 in Oceanside. It's a
- 16 volunteer organization as most people might
- 17 not know. They put in so many hours. It's
- 18 amazing how much time and effort they put
- 19 in, away from their families, with their
- 20 families, so, Bob, to you, a very special
- 21 extra thankful for all the extra work that
- you do as scout master of Troop 230.
- Also, we have with us today Bob's
- 24 son Bobby, Junior. He's also joined by my
- 25 son, Brian Scannell who is here today too.

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- 2 I am so so proud of those two boys. They
- 3 are close friends. They have known each
- 4 other since cub scouts. Such a long time.
- 5 They're incredible boys. They're here today
- 6 because they're earning their citizenship in
- 7 the community badge.
- 8 So, as part of that badge, they
- 9 have to come in and meet the legislators.
- 10 They have to come in and watch a session.
- 11 They also have to come in and talk to the
- 12 legislators. So today my son and Bobby and
- 13 Bob came into the back. We spoke about what
- 14 happens in the legislators. We've talked
- 15 about that many times, of course, as well at
- 16 meetings as well.
- 17 But I'm just so so proud of
- 18 you, guys. All three of you. Bobby, Bob
- 19 and Brian for coming today and earning part
- 20 of your badge and for also dedicating your
- 21 time to make your town, not only Baldwin and
- 22 Oceanside, but Nassau County, just a great
- 23 place. Thank you, guys.
- 24 CHAIRWOMAN GONSALVES: Bobby and
- 25 Brian, let me say to you that I'm hoping

- 1 Full Legislature/9-23-13
- 2 that you are on the trail to Eagle.
- 3 Yesterday I happen to be at an Eagle Court
- 4 Of Honor. I believe that troop had 86
- 5 Eagles during the course of its 30 years of
- 6 existence.
- 7 So, Bobby and Brian, guess what?
- 8 You are going to be on that trail to Eagle,
- 9 right? They shook their heads. And, dad,
- 10 you are going to lead them on that trail,
- 11 correct? Thank you very much. Thank you
- 12 for being here.
- Now, we usually have and we still
- 14 will have a half hour of public
- 15 participation, hopefully those of you who
- 16 listened to the presentation by Mr. Wolham
- 17 gained some insight as to what the new Basic
- 18 STAR program is all about. We will go, it's
- 19 now I believe 1:40. We will go to 2:10 with
- 20 public participation and then we will go to
- 21 the calendar of today.
- 22 Without any further ado, our
- 23 first speaker is Karen Montalbano. Karen,
- 24 are you here?
- 25 MS. MONTALBANO: Thank you for

- 1 Full Legislature/9-23-13
- 2 letting me speak. I'm a resident of Baldwin
- 3 and I want to talk about the First Precinct.
- 4 It's been a long journey, decades long.
- 5 We now have a plan in front of us
- 6 that works for everyone. It works for the
- 7 police department, it works for Baldwin and
- 8 works for Nassau County. I'm here to ask
- 9 you to forget any divisions and let's see if
- 10 we can get this thing going and get this
- 11 First Precinct built. Thank you.
- 12 CHAIRWOMAN GONSALVES: You're
- 13 welcome. Thank you for coming, Karen. The
- 14 next speaker is Joanne Borden.
- 15 Karen, we did approve the
- 16 contract at the last meeting, the committee
- 17 meeting for the First Precinct. I think you
- 18 would like to know that.
- 19 Go ahead, Joanne. Sorry for
- 20 interrupting you.
- 21 MS. BORDEN: In defiance of
- 22 American principle, you refuse to protect
- 23 transgender people from discrimination. I
- 24 tried to analyze why and took the Bible
- 25 first. Many biblical laws are ignored and

- 1 Full Legislature/9-23-13
- 2 only some are observed. Are the obeyed laws
- 3 the ones God really really meant?
- 4 Many people feel God didn't
- 5 really mean divorce, adultery,
- 6 non-procreative sex, love thy neighbor, and
- 7 many many others. The most hypocritically
- 8 law is women shall not wear clothes that
- 9 pertaineth unto a man. Nearly all girls and
- 10 women dress in pants, that seems to be okay.
- 11 But when a transgender man wears similar
- 12 pants and violates the same commandment, you
- 13 condemn them by allowing discrimination
- 14 against them.
- Do you believe God really really
- 16 meant some laws only apply to some people?
- 17 Ignoring laws and deciding who must obey
- 18 other laws makes no sense. Your reason for
- 19 not protecting transgender people from
- 20 discrimination must be something other than
- 21 the Bible. I don't think it's jealously
- 22 because over 20 percent of the transgender
- 23 people have incomes below \$10,000 a year.
- 24 One third are or have been homeless. Over
- 25 28 percent have been victims of a serious

- 1 Full Legislature/9-23-13
- 2 assault. Motivated by transphobic hate. No
- 3 way can it be jealousy. It is group think?
- 4 The phenomenon that people blindly follow
- 5 the group.
- In this state most groups favor
- 7 transgender equal rights including 78
- 8 percent of the voting public, over 2 million
- 9 union members, 547 clergy and many police
- 10 chiefs. All groups support transgender
- 11 equal rights. It isn't group think. It's
- 12 not the Bible. It can't be jealously. What
- 13 is left?
- 14 Although opposition to equal
- 15 protection under the law manifested in
- 16 politics in this chamber, the root reason
- 17 for transgenderism is the maintenance of
- 18 white male heterosexual dominance sexism,
- 19 but the reason is not important.
- In America, there is no valid
- 21 reason for allowing discrimination of
- 22 anyone. Muster your patriotism and pass the
- 23 gender definition amendment. Thank you for
- 24 listening.
- 25 CHAIRWOMAN GONSALVES: Thank you,

- 1 Full Legislature/9-23-13
- 2 Joanne.
- 3 CHAIRWOMAN GONSALVES: The next
- 4 speaker is Pat Boyle.
- 5 MR. BOYLE: Let me give a little
- 6 prelude first.
- 7 CHAIRWOMAN GONSALVES: First let
- 8 me say that my visit to Gateway Youth was
- 9 something I will not forget. It was -- I
- 10 had a great day, so thank you for the
- 11 invitation.
- 12 CHAIRWOMAN GONSALVES: The kids
- 13 enjoyed having you.
- 14 MR. BOYLE: And I enjoyed being
- 15 with them. Thank you. That was a fun day.
- 16 We want to keep those fun days going.
- I hope everybody had a great
- 18 summer. I know we did. Norma touched on it
- 19 that she was over to our programs as well
- 20 too. We did have a very, very good summer
- 21 mostly because we got our funding back and
- 22 we were able to have a good summer and that
- 23 was a very very good thing to be able to do.
- Just what happened recently is,
- 25 we've registered 720 young people for our

- 1 Full Legislature/9-23-13
- 2 after school programs which are starting
- 3 today. It's a crazy day, first day of
- 4 school kind of deal, and I'm looking forward
- 5 to getting back and getting that done. So
- 6 thanks for getting me on early.
- 7 One of the things that I did with
- 8 the parents though this year, when we did
- 9 register them, we gave them all school
- 10 supplies. We did the best we could to be
- 11 able to help them to get their year off on
- 12 the right foot.
- I would say probably about 30
- 14 percent of the people that came to the
- 15 program told me that they had financial
- 16 difficulties with regard to the program so
- 17 their fees were waived and we did everything
- 18 that we thought we could do to make it
- 19 absolutely right to make this program work.
- One of the things I did was I
- 21 promised them, I promised them that we would
- 22 have this program running for the total of
- 23 the school year. That we would do it from
- 24 the time today, all the way through to the
- 25 last day of school.

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- Now the possibility of doing that
- 3 is there because I know that in the budget
- 4 so far that's been submitted to the
- 5 legislature from the county executive, the
- 6 youth services is funded at the levels that
- 7 it was at before any of the cuts. We are
- 8 very, very thankful to the administration
- 9 obviously for getting that in there.
- 10 And now, what I'm asking you is,
- 11 can you please, you know how great our
- 12 programs are. I'm not just talking about
- 13 Gateway, I'm talking about all of the
- 14 programs within the youth services system.
- There are some really great
- 16 programs in there. I know you know it. I
- 17 know you never really wanted to make any
- 18 kind of cuts or anything like that because
- 19 you do appreciate the programs and you do
- 20 appreciate what they do.
- 21 Please, just leave us in the
- 22 budget. Although my colleagues would kill
- 23 me, I'm not here asking for more. I'm not
- 24 here asking for future considerations for
- 25 more. That's not what I'm doing right now.

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- 2 Just make it so that our parents can know
- 3 that their children are going to be safe
- 4 after school and that we won't have the kind
- 5 of problems that we did have last year when
- 6 we didn't have programs in place. Please
- 7 work with us all to be able to make that
- 8 happen through 2014 and we will be back
- 9 again to say thank you when you do, and we
- 10 will also be here in 2015 to make sure you
- 11 do it again. Thanks very much.
- 12 CHAIRWOMAN GONSALVES: Thank you,
- 13 Pat. Next speaker is Beverly Visconte.
- 14 MS. VISCONTE: Good afternoon.
- 15 My name is Beverly Visconte and I'm here to
- 16 speak on the issue of funding for Bay Park
- 17 Sewage Treatment Plant. I'm a member of
- 18 Operation Splash, an organization dedicated
- 19 to keeping the south shore waters clean.
- 20 I'm also a member of Sludge Stoppers, a
- 21 group formed several years ago when the
- 22 videos of the Bay Park Sewage Treatment
- 23 Plant spilled into Reynolds Channel and
- 24 appeared on You Tube.
- Since then, the Sludge Stoppers

- 1 Full Legislature/9-23-13
- 2 have worked diligently to influence county
- 3 officials to make plans for the necessary
- 4 upgrades and repairs without privatizing or
- 5 selling, offer the plant, to some extent, we
- 6 met with some success.
- 7 Then came Hurricane Sandy which
- 8 swamped the Bay Park Sewage Treatment Plant
- 9 and even temporarily took it off line
- 10 causing dangerous backups in various
- 11 communities and damaging and/or destroying
- 12 vital equipment in the plant itself.
- 13 It is now virtually being held
- 14 together with bobby pins and rubber bands
- 15 and it is still a cause of spills, sewage
- 16 spills just one last week. It is clearly in
- 17 need of immediate and radical repairs and
- 18 upgrades.
- 19 In addition, recent studies have
- 20 shown, studies of the western bays, have
- 21 shown that the Bay Park sludge effluent does
- 22 not get washed out to sea, as we had hoped.
- 23 Even if it's not a spill, it's a regular
- 24 effluent, but instead continues to
- 25 contaminate, pollute, and kill the marine

- 1 Full Legislature/9-23-13
- 2 life in the western bays.
- In fact, people are unwittingly
- 4 still swimming and fishing in these waters
- 5 not knowing the contamination that's going
- 6 on. The study shows that the only thing
- 7 that will deal with this problem is an
- 8 outfall pipe extended three miles out in the
- 9 Atlantic Ocean where it can more safely be
- 10 disbursed.
- 11 So three things are necessary:
- 12 Immediate repairs to dispense with the
- 13 trailers and the generators and the bobby
- 14 pins and rubber bands that are keeping
- 15 things going there. Upgrades to more
- 16 effectively deal with the sewage influent
- 17 outfall pipe to bypass the bay waters and
- 18 bring it out into the ocean.
- 19 Clearly, this is a public health
- 20 issue. In fact, right now, it's a public
- 21 health crisis.
- The funding that was finally
- 23 approved earlier this summer, less than one
- 24 third of the proposed funding is in no way
- 25 sufficient to accomplish these necessary

- 1 Full Legislature/9-23-13
- 2 ends.
- 3 The plant is in critical
- 4 condition --
- 5 CLERK MULLER: Your three minutes
- 6 have expired.
- 7 MS. VISCONTE: The plant is in
- 8 critical condition. There is no time to
- 9 waste on party politics, no time at all.
- 10 Please recognize your next vote as your
- 11 opportunity to correct the wrong. It's a no
- 12 brainer to put people over politics. Vote
- 13 to allocate the adequate and proper funding
- 14 to reach these ends. Thank you.
- 15 CHAIRWOMAN GONSALVES: Thank you,
- 16 Ms. Visconte.
- 17 LEGISLATOR NICOLELLO: Patricia
- 18 Kearney from the Bay Park Civic Association.
- 19 MS. KEARNEY: Hi. I'm Patricia
- 20 Kearney from the Bay Park Civic Association
- 21 and a member of Sludge Stoppers as well.
- I'm here today to ask that
- 23 politics be set aside to help my neighbors.
- 24 Funding for critical electrical
- 25 infrastructure at the Bay Park plant must

- 1 Full Legislature/9-23-13
- 2 proceed immediately. These communities were
- 3 hit hard by Sandy and are still reeling.
- 4 Every day you delay this project is another
- 5 day of noxious odor, incessant noise and
- 6 truck traffic to be endured by the residents
- 7 of East Rockaway, Angle Sea, Bay Park and
- 8 Oceanside. Every day you delay is another
- 9 bad day, another potential opportunity for
- 10 this ticking time bomb to fail and once
- 11 again spew sewage into our streets and
- 12 waterways.
- Every day you delay is another
- 14 day for our communities to not recover from
- 15 Sandy. We can rebuild our homes after Sandy
- 16 but only this body can rebuild that plant.
- 17 Only this body can bring security to our
- 18 communities, get it done, fix it,
- 19 appropriate the \$326 million. Get it done.
- 20 Fix it, please. Thank you.
- 21 LEGISLATOR NICOLELLO: Peter
- 22 Shields.
- MR. SHIELDS: The previous
- 24 speaker sounded very nice about the whole
- 25 thing and I'm happy to see the Boy Scouts

- 1 Full Legislature/9-23-13
- 2 here because I happen to be a communications
- 3 merit badge counselor for the Boy Scouts.
- 4 And they also have to attend a public
- 5 hearing where two opposing points of view
- 6 are discussed.
- 7 I don't even know the ladies that
- 8 spoke before me, but I'm the next door
- 9 neighbor of the sewage treatment plant. I'm
- 10 here today because I've had faith, foolishly
- 11 had faith for the past year that something
- 12 would be done.
- I realized after the hurricane
- 14 what a disaster it was and what had happened
- 15 and I read the papers and I have been silent
- 16 up till now being the next door neighbor.
- 17 200 feet outside of my bedroom
- 18 windows are a number of generators that go
- 19 24 hours, seven days a week. For anybody to
- 20 stand in my yard and talk to me or stand on
- 21 my front lawn and talk to me, they have to
- 22 be yelling at me.
- I wake up each morning to
- 24 headaches. I have never been prone to
- 25 headaches before because of the odors. I

- 1 Full Legislature/9-23-13
- 2 can't open the windows to my house because
- 3 of the odors that come off of that sewage
- 4 treatment plant.
- 5 I wrote you all an e-mail last
- 6 week. That was the first time I have ever
- 7 spoken about this, sending a video after the
- 8 oil leak with the vacuum trucks that were
- 9 outside of my house at 6:00 a.m., and I
- 10 understand the need to deal with a spill
- 11 like that, but there wouldn't be any need to
- 12 deal with that spill if the generators
- 13 weren't there and this thing wasn't fixed,
- 14 if hammers weren't swinging.
- In fact, I deal with the noise
- 16 and deal with the smells if I knew the
- 17 hammers would be swinging and this thing
- 18 would who be fixed. The only people that
- 19 reached back out to me after that e-mail
- 20 last week were Republicans and the
- 21 Republicans seem to put this squarely on the
- 22 Democrats with holding things up.
- I understand the need for
- 24 oversight and making sure that we spend the
- 25 money appropriately and all that stuff but

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- 2 you're killing me. You're killing my
- 3 community.
- 4 We can't go down in our area
- 5 without knowing exactly where we are,
- 6 without a GPS, you can take me down
- 7 blindfold and I know I'm home because of the
- 8 smell. I know by the sound, I can't talk in
- 9 my front yard.
- 10 Legislator Venditto talked about
- 11 the busy schedule today. I don't know what
- 12 else you have to do. There is no other
- 13 business. I know you each go home to houses
- 14 where you are able to flush the toilets and
- 15 it goes away from you and you don't care.
- 16 And I know each of you go home and it may
- 17 not smell, maybe it smells like dinner
- 18 cooking. It doesn't smell like that at my
- 19 house and it doesn't smell like that in my
- 20 community.
- I'm on the front lines. If you
- 22 go anywhere around that sewage treatment
- 23 plant, it is three or four trees deep
- 24 covered immensely. On my side of the house,
- 25 two sides of my house face that sewage

- 1 Full Legislature/9-23-13
- 2 treatment plant. I'm right on the edge,
- 3 right next door to the front gate. There's
- 4 nothing planted there. I'm looking at full
- 5 view at those generators. There are very
- 6 cheap ways to deal with the view. You have
- 7 Boy Scouts here. I know a lot of you guys
- 8 go to the Courts of Honor. Get them to do
- 9 some Eagle project and plant some freaking
- 10 trees. It's cheap enough to make that stuff
- 11 happen. Aside from that, get those hammers
- 12 swinging.
- 13 There is nothing else you have to
- 14 do. Clear your agenda. Fix this problem.
- 15 Sooner or later you'll flush the toilets and
- 16 it won't go away from you and you will have
- 17 a disaster.
- 18 Sooner or later you're going to
- 19 kill this community. You're going to have a
- 20 lynch mob on your hands.
- 21 CLERK MULLER: Your three minutes
- 22 have expired.
- MR. SHIELDS: You've had a couple
- 24 of people come and talk about it, but please
- 25 get it done. You're killing me. Thank you.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR NICOLELLO: Legislator
- 3 Kopel.
- 4 LEGISLATOR KOPEL: Peter, come
- 5 back.
- MR. SHIELDS: Hi.
- 7 LEGISLATOR KOPEL: Hi. You and I
- 8 spoke a little bit earlier today?
- 9 MR. SHIELDS: Yes, we did.
- 10 LEGISLATOR KOPEL: I just want to
- 11 go over some of those things that we spoke
- 12 about.
- I live near a plant as well. I
- 14 live very, very close to a smaller plant but
- 15 a plant, nonetheless, and I have lived there
- 16 for many years, lived there since 1987. I
- 17 will tell you not once have I experienced
- 18 the problems that you're experiencing.
- 19 I know it's a smaller plant but
- 20 if it can be done in one plant it can be
- 21 done in the other plant. It can be done.
- 22 And if it can be done, it has to be done.
- 23 No human being should have to experience the
- 24 kinds of smells and noise that the people of
- 25 Bay Park and beyond the other communities in

- 1 Full Legislature/9-23-13
- 2 the areas are experiencing. It's not right.
- 3 It's absolutely not right.
- 4 Of course, we had this problem
- 5 with Sandy, but it's time to fix it. We've
- 6 gotten experts, as you know, expert
- 7 recommendations and we've gotten an
- 8 opportunity to rebuild this plant and
- 9 rebuild it in a way that it ought to be
- 10 built. So it doesn't hurt you. So it
- 11 doesn't hurt your family. It doesn't expose
- 12 your family and neighbors to disease and to
- 13 smells and to the feeling that you can't
- 14 stay in your own home. I think you were
- 15 very eloquent.
- 16 MR. SHIELDS: Thank you. I
- 17 appreciate it. Even a year before this
- 18 hurricane we had what we call the Sunday
- 19 smell. Something or another has been
- 20 happening there outside with digester tanks,
- 21 whatever, I don't know all the technical
- 22 terms, but it stunk there on Sundays. It
- 23 went away the summer before. After the
- 24 hurricane it's all back. It services
- 25 500,000 of your constituents. It costs

- 1 Full Legislature/9-23-13
- 2 \$700,000 a month to fill those generators.
- 3 \$700,000 a month.
- 4 LEGISLATOR KOPEL: It is an
- 5 absolute waste of money. Going beyond that,
- 6 those generators, they're a Band-Aid.
- 7 We've heard from the experts. We
- 8 have had a lot of discussion over here on
- 9 this panel from experts. And they have told
- 10 us in no uncertain terms that this
- 11 electrical system is being held together by
- 12 scotch tape and baling wire. It could fail
- 13 at any time. I'm talking not only about the
- 14 generators but the entire electrical
- 15 distribution system.
- So the fact that we are replacing
- 17 the small part, relatively speaking, certain
- 18 portions of the plant and some of the
- 19 equipment, if we haven't got the electricity
- 20 to run it, it's not going to do much good.
- 21 I'm sorry to be telling you these
- 22 things because I'm not trying to get you
- 23 more upset, any of the people out here. I'm
- 24 just trying to appeal to my colleagues to
- 25 not delay any more because fixing this plant

- 1 Full Legislature/9-23-13
- 2 is just not optional.
- 3 As you so aptly put it before,
- 4 it's a real health hazard. It's got to be
- 5 done now. We've heard the reasons that it's
- 6 not being done, that's because the
- 7 legislature is charged with the
- 8 responsibility for supervision.
- Now, that's true, an oversight,
- 10 and that's true, but we're not charged with
- 11 the responsibility for micromanaging the
- 12 entire reconstruction of this plant.
- And, by the way, none of us up
- 14 here are engineers except for one. We've
- 15 got one engineer on this panel and that
- 16 engineer, just for the record, has voted for
- 17 it because I guess he understands, he gets
- 18 it, that this is a problem.
- 19 Now, you know what, I don't agree
- 20 with too many things that Legislator
- 21 Denemberg does, but over here he's on the
- 22 side of the angels, he's got it right.
- We've got to get this done.
- 24 MR. SHIELDS: This is not a party
- 25 issue. If you flush your toilet, you are

- 1 Full Legislature/9-23-13
- 2 involved. If you went for election to fight
- 3 for your constituents, put my face on it,
- 4 fight for me, please. You're killing me out
- 5 of my house.
- 6 LEGISLATOR KOPEL: Well, you've
- 7 got children, have you?
- MR. SHIELDS: Yes, I have three.
- 9 LEGISLATOR KOPEL: How old are
- 10 they?
- 11 MR. SHIELDS: 18 and 15 and 13.
- 12 They are all embarrassed to have their
- 13 friends over.
- 14 LEGISLATOR KOPEL: They're all
- 15 embarrassed, and how's about coming home in
- 16 the afternoon after school, it's not too
- 17 much fun?
- MR. SHIELDS: No. We get
- 19 headaches.
- 20 LEGISLATOR KOPEL: How are your
- 21 cookouts lately?
- MR. SHIELDS: I will invite every
- 23 one of you over for a barbecue on Sunday. I
- 24 cook very well but I challenge you to choke
- 25 down the food.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR KOPEL: How is the
- 3 resale value on your house doing?
- 4 MR. SHIELDS: We talked about
- 5 that before. I recently went for a
- 6 refinance and, the day I went for a
- 7 refinance, I had the clean and seed people
- 8 come so I was very happy to see a group in
- 9 front of my house.
- 10 Again, I have been silent up to
- 11 this point, and there have been protests in
- 12 front of my house in promptu every now and
- 13 then, people seem to be more organized than
- $14 \quad \text{me.}$
- So the lady coming for my
- 16 refinance took a whole bunch of pictures of
- 17 the people protesting in front of my house
- 18 and asked all kinds of questions about the
- 19 plant. I got turned down.
- 20 LEGISLATOR KOPEL: That is really
- 21 just awful.
- MR. SHIELDS: I'm not here about
- 23 money. Fix the smell. Fix the noise.
- 24 LEGISLATOR KOPEL: It's not
- 25 optional. I also want to point out that

- 1 Full Legislature/9-23-13
- 2 we're potentially risking the federal funds.
- 3 That we are supposed to get a 90 percent
- 4 reimbursement. And, if they don't see us
- 5 doing it, and they don't see us doing it
- 6 right, we may be risking a good deal of
- 7 money over here and we may not be able to do
- 8 it after all. That is wonderful opportunity
- 9 to get this thing fixed and brought up to
- 10 world class standards that we may be
- 11 frittering away.
- 12 If we, God forbid, have another
- 13 storm and it hasn't been fixed and we
- 14 haven't constructed the facilities that
- 15 would allow the rest of the plant to survive
- 16 a storm, and we haven't done it because we
- 17 are just wasting our time, we may not -- we
- definitely won't get the money to rebuild
- 19 that again. We may not get the money this
- 20 time.
- I'm sorry to tell that to you,
- 22 but it's the truth and you need to hear it.
- MR. SHIELDS: I appreciate your
- 24 time and I appreciate you extending my time,
- 25 and I appreciate you speaking up.

- 1 Full Legislature/9-23-13
- 2 I really wish some of you who had
- 3 an opposing point of view would tell me
- 4 something that made a little bit of sense.
- 5 You all have my phone number. You all have
- 6 my email address. Feel free to reach out to
- 7 me. I know I've spoken a little bit
- 8 passionately here tonight. I'm not trying
- 9 to be ridiculous. But I have to hear
- 10 something that makes sense to me of why I'm
- 11 dealing with this.
- 12 LEGISLATOR KOPEL: Thank you.
- 13 CHAIRWOMAN GONSALVES: I just
- 14 want to remind my colleagues on both sides
- of the aisle that at 2:10 we're ending
- 16 public comment.
- 17 LEGISLATOR ABRAHAMS: I
- 18 understand. What I was going to say, I'm
- 19 not going to engage in any partisanship,
- 20 what I'm going to ask is, Mr. Shield, I
- 21 apologize for being in and out. There are
- 22 multiple things. As you can see, there are
- 23 folks here from the Coliseum, there are
- 24 multiple things on the calendar today. So
- 25 my attention has been back and forth. It

- 1 Full Legislature/9-23-13
- 2 doesn't mean that I have given this issue
- 3 any less concern.
- 4 MR. SHIELDS: I understand.
- 5 LEGISLATOR ABRAHAMS: And I just
- 6 wanted to express to you that if you are
- 7 willing to hang out, I am more than welcome
- 8 to talk to you a little bit about what our
- 9 perspective is. I would be glad to talk to
- 10 the group that's here. I would be happy to
- 11 do this right now because I think it's
- 12 important. I wanted to express that to you.
- 13 Look, I don't want to get bogged
- 14 down in the agenda and partisanship. I can
- 15 say a lot of things that are contrary to
- 16 what Mr. Kopel just said but I'm not going
- 17 to do that because that's going to waste
- 18 your time and the folk's people's time in
- 19 this audience and I don't want to be engaged
- 20 in that.
- MR. SHIELDS: With all due
- 22 respect, and I appreciate Legislator Kopel
- 23 reaching out to me and, like I said, the
- 24 Republicans are the ones reaching out to me
- 25 so far, I'm an independent. I don't care

- 1 Full Legislature/9-23-13
- 2 what party you're with. I have no agenda
- 3 here to get anybody elected or not elected.
- 4 I just want to fix my freaking house.
- 5 LEGISLATOR ABRAHAMS: Okay.
- 6 Let's talk right after this item. I will
- 7 walk down to you and we'll go out to the
- 8 back and we'll have a conversation.
- 9 MR. SHIELDS: Thank you. I
- 10 appreciate it.
- 11 LEGISLATOR DENENBERG: Norma, may
- 12 I have 30 seconds, please? Everyone else
- 13 had --
- 14 CHAIRWOMAN GONSALVES: Should I
- 15 time you?
- 16 LEGISLATOR DENENBERG: Yes. Sir,
- 17 I'm Legislator Denenberg. I voted for the
- 18 funding. I'll vote for the funding again.
- 19 MR. SHIELDS: I appreciate it.
- 20 LEGISLATOR DENENBERG: But it's
- 21 not just a matter of funding. It's a matter
- 22 of getting the projects done, enhanced odor
- 23 control, pumps, effluent pumps. All of
- 24 those projects have been on capital plans
- 25 since 2009. And you, I saw it, you have the

- 1 Full Legislature/9-23-13
- 2 back up generators sitting on a parking lot.
- 3 They are supposed to be in a bermed area.
- 4 That spill could have been avoided but, the
- 5 bottom line is, every one up here needs to
- 6 work together with the county executive to
- 7 not just fund projects but make sure they
- 8 get done.
- 9 If that means quarterly oversight
- 10 by the people up here, which I think the
- 11 county executive would welcome, we should do
- 12 it, because there are projects which are
- 13 already funded that would get those
- 14 generators out of a parking lot.
- That doesn't mean that the
- 16 electrical work in the dewatering facility
- 17 doesn't need to be done. That's why I'm
- 18 voting for it, but, you know what, all of us
- 19 need to put it aside, get the projects, not
- 20 just funded, but done, period.
- 21 MR. SHIELDS: If hammers were
- 22 swinging, and I was dealing with the smell
- 23 and the noise, I wouldn't be here today.
- LEGISLATOR DENENBERG: Thanks.
- 25 CHAIRWOMAN GONSALVES: I just

- 1 Full Legislature/9-23-13
- 2 want to make a comment. You opened the
- 3 door, Legislator Denenberg.
- In 2009, those plants were in
- 5 terrible terrible condition. And, before we
- 6 could even go forward, do other repairs, we
- 7 had to fix what was already broken. So I
- 8 will tell you --
- 9 LEGISLATOR DENENBERG: It was
- 10 \$450 million worth of projects.
- 11 LEGISLATOR GONSALVES: I did not
- 12 interrupt you.
- LEGISLATOR DENENBERG: \$450
- 14 million worth of projects.
- 15 LEGISLATOR ABRAHAMS: Don't
- 16 interrupt Norma.
- 17 CHAIRWOMAN GONSALVES: David, I
- 18 want to pursue, and there were other people
- 19 that wanted to speak during public comment,
- 20 but, you know what, we empathize with you.
- 21 We have been at the plant several times. We
- 22 know the noise from the generator. We were
- 23 there. We heard it. There was so much that
- 24 we saw since Sandy.
- In fact, we were there two weeks

- 1 Full Legislature/9-23-13
- 2 after Sandy and recently I would say a
- 3 little bit more than a month we are back
- 4 again.
- 5 So, we are well aware of what
- 6 needs to be done and hopefully we will get
- 7 our act together and do it.
- MR. SHIELDS: Thank you.
- 9 CHAIRWOMAN GONSALVES: It is now
- 10 2:10 and I'm suspending public comment
- 11 primarily because we have a presentation by
- 12 the Ratner Group that must be made.
- MR. WEITZMAN: I was the first
- 14 one here according to your the clerk.
- 15 Mr. Kopel shut me down when I was here two
- 16 weeks ago. Wouldn't allow me to speak, now
- 17 you are not allowing me to speak again.
- 18 CHAIRWOMAN GONSALVES: No, no,
- 19 no. Your name is here. It has nothing to
- 20 do with not allowing you to speak. I did
- 21 say 2:10 and 2:10 it is. So we need to move
- 22 on. We will get to you, Mr. Weitzman, trust
- 23 me. You may want to take an opportunity
- 24 after the presentation.
- 25 At this time the item on the

- 1 Full Legislature/9-23-13
- 2 calendar that we shall call I believe is,
- 3 number one on the calendar is Item 374-13.
- 4 It's an ordinance making certain
- 5 determinations pursuant to the State
- 6 Environmental Quality Review Act and
- 7 authorizing the county executive of the
- 8 County of Nassau to execute a lease by and
- 9 between the County of Nassau as landlord and
- 10 Nassau Events Center, L.L.C., as tenant, in
- 11 connection with the lease and certain
- 12 premises located in Uniondale, town of
- 13 Hempstead, said property known as Section
- 14 44, Block F, Lots 403 and 351 on the land
- 15 and tax map of the County of Nassau, and
- 16 authorizing the county executive to execute
- 17 a lease and all pertinent documents in
- 18 connection therewith to consummate the
- 19 lease.
- LEGISLATOR DUNNE: So moved.
- 21 LEGISLATOR WALKER: Second.
- 22 CHAIRWOMAN GONSALVES: Moved by
- 23 Legislator Dunne, seconded by Legislator
- 24 Walker. Before we can go on with the
- 25 presentation, Mr. May, I believe we have an

- 1 Full Legislature/9-23-13
- 2 amendment in the nature of a substitution,
- 3 correct?
- 4 MR. MAY: That's correct.
- 5 CHAIRWOMAN GONSALVES: The
- 6 amendment was filed September 16, 2013, at
- 7 11:23 a.m. A motion, please.
- 8 LEGISLATOR DUNNE: So moved.
- 9 LEGISLATOR WALKER: Second.
- 10 CHAIRWOMAN GONSALVES: Moved by
- 11 Legislator Dunne, seconded by Legislator
- 12 Walker. I quess at this point, all those in
- 13 favor of the amendment in the nature of a
- 14 substitution signify by saying aye.
- 15 (Aye.)
- Any opposed?
- 17 (No verbal response.)
- The contract passes unanimously.
- 19 Any opposed? The amendment passes. It's
- 20 now before us. Are you ready?
- MR. MAY: I am ready.
- 22 CHAIRWOMAN GONSALVES: I'm sure
- lots of people are ready.
- MR. MAY: I think we're all
- 25 ready. It is my pleasure to introduce

- 1 Full Legislature/9-23-13
- 2 Nassau County Executive Edward Mangano.
- 3 COUNTY EXECUTIVE MANGANO: Thank
- 4 you, Madam Presiding Officer, Minority
- 5 Leader. It's great to be back here at the
- 6 legislature to spend some time with you.
- But, today, we have a great day.
- 8 We have the opportunity to turn a vision
- 9 into a reality for our new Nassau Veterans
- 10 Memorial Coliseum and sports and
- 11 entertainment and destination.
- 12 As you know, the hub and
- 13 redeveloping the hub has been the subject of
- 14 many failed votes over the last decade.
- But, one common bond and one
- 16 common theme has always been to renovate and
- 17 create a world class arena. Today you have
- 18 the opportunity to do just that. It gives
- 19 you the opportunity to create a world class
- 20 arena, a new entertainment district, to add
- 21 to development in the hub that we have
- 22 achieved over the few years where we now
- 23 have the home of the New York Cosmos
- 24 practice facility, twin ice skating rinks
- 25 under construction, and, of course, the

- 1 Full Legislature/9-23-13
- 2 public private partnership with Jet Blue at
- 3 Museum Row.
- 4 We all know the tail of
- 5 developing this property but, today, comes
- 6 to a very good beginning, if you will. Back
- 7 in March of 2013 we issued an RFP. From
- 8 March through August of 2013, we entertained
- 9 negotiations and best and final offers.
- In August 2013, upon
- 11 recommendation, an RFP committee, under
- 12 advice and counsel from my business advisory
- 13 committee and, after reviewing the two
- 14 finalized proposals, Nassau Events was
- 15 selected as the most responsive responder.
- 16 From August through September, we
- 17 are right in that process now, where we have
- 18 held hearings at the legislature and, today,
- 19 the decision to create and build a new
- 20 coliseum and entertainment district, and set
- 21 the foundation for exciting phrase three
- 22 development is within your hands.
- Should you approve it today,
- 24 pre-construction activities including design
- 25 planning, site plan, and other approvals

- 1 Full Legislature/9-23-13
- 2 will take place between 2013 and 2015, so
- 3 that on August 1st, 2015 when NEC takes
- 4 over, and the present lease expires, we are
- 5 best suited to begin the renovation and
- 6 allow us to open a new world class arena in
- 7 2016.
- 8 There is a significant difference
- 9 between the present lease and the new
- 10 proposed lease that clearly benefits our
- 11 taxpayers and our county.
- 12 For instance, today, Nassau
- 13 County residents pay all of the utility
- 14 costs at the present arena. Somewhere
- 15 around \$2 million a year. The county pays
- 16 for the insurance. We pay for many of the
- 17 repairs. We pay for all of the capital
- improvements, seats, parking lots, score
- 19 boards, all paid through Nassau County
- 20 residents, and there are zero real property
- 21 tax revenue generated from the property at
- 22 its present state.
- The NEC lease, Nassau County
- 24 taxpayer sheds all those costs. NEC will
- 25 pay for all the utility costs. They'll be

- 1 Full Legislature/9-23-13
- 2 responsible for the insurance, pay for all
- 3 repairs, all capital improvements and, with
- 4 respect to the entertainment district on the
- 5 plaza, will be subject to real property
- 6 taxes or a pilot, in essence, that will pay
- 7 real property taxes to the school, to the
- 8 county, the town.
- 9 The existing coliseum we all
- 10 really know that tale, so I will condense it
- 11 in the interest of time. But, clearly, it's
- 12 not in a good state. With the present
- 13 lease, we would be obligated to spend
- 14 significant taxpayer dollars pursuant to the
- 15 present lease.
- 16 Today's public private
- 17 partnership creates a 100 percent privately
- 18 financed renovation. A \$229 million
- 19 investment creating a world class coliseum
- 20 in the entertainment district which is
- 21 really just Phase One and Phase Two and sets
- 22 us up with a solid foundation to maximize
- 23 our potential for development in a Phase
- 24 Three.
- Nassau County will receive eight

- 1 Full Legislature/9-23-13
- 2 percent of the gross revenue or \$4.4 million
- 3 minimum rent each and every year. For us in
- 4 the county, it's an even greater spread
- 5 because we will shed about \$4 million of
- 6 expenses and we pick up about \$4.4 million
- 7 of income minimum, so that's an \$8 million
- 8 improvement to the finances here in Nassau
- 9 County.
- In addition, NEC will pay rent on
- 11 the first day it takes possession of the
- 12 property on August 1st, 2015. They will pay
- 13 an approval period rent and construction
- 14 period rent as soon as the Coliseum is open
- and the entertainment district is underway,
- 16 they will pay the minimum \$4.4 million a
- 17 year or eight percent of the gross.
- 18 The public private partnership on
- 19 August 1st, 2015, as I said, assumes all
- 20 costs and expenses relieving the county of
- 21 those costly expenses. NEC has full
- 22 responsibility for the capital expenditures.
- 23 The county retains control of future
- 24 development and certainly today you have an
- 25 opportunity not only to make a mark on this

- 1 Full Legislature/9-23-13
- 2 generation, but to provide sport and
- 3 entertainment options for future residents,
- 4 for future generations.
- 5 Today is perhaps one of the most
- 6 important decisions that you make that will
- 7 affect future generations. You have the
- 8 opportunity to create a world class sports
- 9 and entertainment destination. An
- 10 attractive downtown destination and set us
- 11 up to maximize our potential for Phase
- 12 Three.
- So, with that, I ask you for your
- 14 vote today so that Nassau has a very much
- 15 brighter tomorrow at the hub.
- 16 Thank you very much for your kind
- 17 consideration.
- 18 CHAIRWOMAN GONSALVES: Thank you
- 19 very much, County Executive.
- 20 COUNTY EXECUTIVE MANGANO: Now,
- 21 it's my pleasure to introduce Bruce Ratner
- 22 from NEC, Forest City Ratner.
- 23 CHAIRWOMAN GONSALVES: Welcome,
- 24 Mr. Ratner.
- MR. RATNER: Thank you very much.

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- 2 Thank you all for having me here. It's a
- 3 very special day. It's been a long road to
- 4 get here and I know you have all spent a lot
- 5 of time working on this, examining it, and
- 6 we thank you for the huge amount of time I
- 7 know you've spent on it. You've asked us a
- 8 lot of questions and we're here today to
- 9 present to you our program again in short
- 10 order and also to answer all kinds of
- 11 questions.
- 12 First, the county executive I
- 13 think has been wonderful throughout. He
- 14 quided a process which has been open and
- 15 transparent along with this legislative
- 16 body, you have been transparent and open,
- 17 and I think among the RFPs that our company
- 18 has done, I have to say, this is the best in
- 19 terms of speed, accuracy, and so on. So I
- 20 just want to thank the entire county for all
- 21 their help and so on.
- So, let me start. The vision.
- 23 The first and really important thing with
- 24 any project and the way we kind of start a
- 25 project is with a vision.

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- What do I mean by a vision? What
- 3 I really mean by a vision is reinventing the
- 4 Nassau County Veterans Memorial Coliseum. I
- 5 emphasize that word veterans. We really
- 6 reinvent it in the kind of way in which we
- 7 want to create a huge amount of excitement.
- 8 We want this to become iconic, we want it to
- 9 become world famous, want people to go
- 10 there, want people to feel proud of their
- 11 county and proud of this place.
- 12 So there are really four elements
- 13 to making that happen. The first is the
- 14 team. We put together a dynamic team. Our
- 15 company along with the Blumenfeld
- 16 Development Company will be the developers.
- 17 Second, we have an iconic design,
- 18 which we will show you in a bit. You've
- 19 seen a lot of it. We'll show you a little
- 20 bit more.
- 21 Third is economics have to be
- 22 compelling and, last and foremost, it has to
- 23 generate a lot of income for this county and
- that's done by programing.
- 25 Those are the four quick areas we

- 1 Full Legislature/9-23-13
- 2 are to cover so let me start a little bit
- 3 with the team. Dynamic team, our company is
- 4 the Forest City Ratner Company, and the
- 5 Blumenfelds, I mentioned them.
- 6 Who is Forest City Ratner
- 7 Companies was founded by me in 1985, 28
- 8 years ago. It was formed really as a
- 9 development company and all we really do is
- 10 development. We are probably the largest
- 11 developer in this region area, maybe one of
- 12 the largest in the country.
- We are subsidiary of a larger
- 14 company called Forest City Enterprises, and
- 15 that company is a \$13 billion value in
- 16 enterprise value. It's been around for
- 17 almost 100 years. It was started by members
- 18 of my family in 1921, immigrants who came to
- 19 this country, much like so many stories that
- 20 every one of us have.
- 21 The company prides itself on a
- 22 lot of different things. Among them, it
- 23 prides itself locally. We developed over 42
- 24 projects in the region since I started
- 25 Forest City Ratner Company in 1985. We have

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- 2 expertise in public private development, and
- 3 we have issued over a billion and a half
- 4 dollars of debt, refinance or financed a
- 5 billion and a half dollars of debt every
- 6 single wear that we have been in business
- 7 for the last ten years.
- Next, this is very important.
- 9 From day one, I always said, our company
- 10 will always be an all union developer and
- 11 operator. I'll say it again, our company
- 12 has been, from day one, an all union
- 13 operator and developer.
- I'm probably one of the few
- developers in the country who is proud to
- 16 say that. I'm proud to say that because I'm
- 17 one who believes it is the unions that have
- 18 created the middle class in this country and
- 19 I want to continue that and you can be
- 20 assured that not only will this be all
- 21 union, but you will hear me cheering for the
- 22 unions. I strongly believe in them and I'm
- 23 always proud to say it, and people are
- 24 surprised to hear a developer say that but
- 25 that's how I feel.

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- Second, we have in-house
- 3 construction ability and that's very
- 4 important. We have extensive experience on
- 5 PLAs. We've done them for all of our major
- 6 projects. The next thing is MWBE's
- 7 participation. Believe it or not, the very
- 8 first building I built was in 1985. There
- 9 were no requirements for MWBE. Coming from
- 10 the background that I came from, it was
- 11 terribly important that we had a program and
- 12 so we invented a program. That was 1985.
- 13 Ever since then every project that we've
- 14 done voluntarily we have an MWBE program, we
- 15 have advocacy ideas. We know how to do it.
- 16 And it takes a lot of experience to do this
- 17 right. You can write up anything you want,
- 18 but what's required at the end the day it's
- 19 a lot of experience and I'm happy to answer
- 20 that with questions on what I mean by that
- 21 kind of experience.
- 22 The other thing is, track record
- 23 for local hiring. Local hiring is very,
- 24 very important. In the case of the Barclays
- 25 Center, 80 percent of the people who work

- 1 Full Legislature/9-23-13
- 2 there are from Brooklyn. Most live in the
- 3 neighborhood and that creates a lot of pride
- 4 in the way a place is operated.
- 5 As a matter of fact, when you
- 6 actually walk, I think the single compliment
- 7 we get in our new arena in Brooklyn is, is
- 8 the quality of the people and how wonderful
- 9 they are. They were trained by Disney but
- 10 local hiring is extremely important, not
- 11 only because it's important for the
- 12 community, it's important for us. It makes
- 13 for good business, makes for the very best
- 14 kind of employees. They're proud of where
- 15 they work.
- 16 Now I would like to turn it over
- 17 for a few minutes to the Blumenfelds. The
- 18 Blumenfelds are a terrific company. They're
- 19 probably number one in Long Island
- 20 development over the years. They've been
- 21 our partners on a project that we worked on
- 22 for 12 or so years, I'll tell you exactly
- 23 how many years. And it's been a wonderful
- 24 partnership. They're a great group to work
- 25 with and we are very happy to work with

- 1 Full Legislature/9-23-13
- 2 them. Go ahead, David and Eddie Blumenfeld.
- 3 MR. BLUMENFELD: Thank you all
- 4 for having us here. Just a quick brief
- 5 summary on Blumenfeld Development Group.
- 6 It's a family business, my father, myself
- 7 and my brother. We've been on Long Island
- 8 for 40 years. We are Long Island and we all
- 9 live on Long Island. We pride in our
- 10 community relationships and our community
- 11 outreach when we develop a project, when we
- 12 start a project. We have created
- 13 destination locations on Long Island. The
- 14 two biggest I can give you an example of is
- 15 the Arches, which wasn't in Nassau County,
- 16 but was in Suffolk in Deer Park.
- 17 We had an outreach of community
- 18 meetings un-sponsored by the town, we did it
- 19 on our own, 14 or 15 of them. We went out,
- 20 got feedback, created an environment and
- 21 created a downtown which Deer Park or the
- 22 western end of Suffolk County didn't have.
- We also recently here in Nassau
- 24 County opened up Lifetime Fitness. It's the
- 25 first one of its kind on Long Island. It's

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- 2 a country club, sort of gymnasium family
- 3 oriented. We had opposition to a project we
- 4 were going to build there. We went to the
- 5 community, reached out, and found out
- 6 something that they liked, brought it back
- 7 and got it approved very quickly and opened
- 8 it and it's very successful today.
- 9 We are familiar with Long
- 10 Islander's needs. We are familiar with Long
- 11 Island development. We know what we can
- 12 help bring to this project and make it very
- 13 successful in the future. Back to you.
- 14 MR. RATNER: So I mentioned to
- 15 you about team and partnership and, as I
- 16 said, at the end of the day that's what
- 17 really gets it done.
- 18 So another team member is Onexim,
- 19 our partner in Barclays. That is the
- 20 Russian company owned by Mikhail Prokhorov.
- 21 I'm sure you've read or heard about Mr.
- 22 Prokhorov and they've been wonderful
- 23 partners. Obviously they're very
- 24 financially strong. They have brought a lot
- 25 to our partnership. They're very

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- 2 experienced in business and obviously
- 3 economically they're also very important.
- A second is Disney. Disney
- 5 trained our employees and, as I said, that's
- 6 very important. They come back every six
- 7 months to retrain and train. I give a lot
- 8 of success, credit, to Disney and, of
- 9 course, the employees who have worked so
- 10 hard and well to create a wonderful arena
- 11 which we will do the same here.
- 12 Next is the shop architects. Our
- 13 company has worked with shop architects for
- 14 a number of years. In '13 they were the
- 15 number one architectural firm in the state.
- 16 They are a local, in New York State. Many
- 17 of the principles come right from here in
- 18 Long Island. They know the Coliseum very
- 19 well. They went here as kids and they
- 20 designed something, which, when I show you
- 21 again, you have seen it many time, you will
- 22 agree it's quite iconic.
- Live Nation. A company probably
- 24 many of you never heard of, but believe it
- or not they are the company that programs

- 1 Full Legislature/9-23-13
- 2 Jones Beach and the Westbury Music Festival.
- 3 They are the number one programing company
- 4 in the world. 80 percent of the programing
- 5 that gets done, gets done by them. They
- 6 represent a lot of companies. They are
- 7 experts at it and they are our team partner
- 8 here and have been from the very beginning
- 9 and they do a wonderful job.
- 10 Rock Nation headed by Jay-Z.
- 11 People know what a spectacular performer he
- 12 is. A lot of people really don't know that
- 13 he is a great business person and he started
- 14 a company which represents a lot of the
- 15 greatest artists today. And a lot of our
- 16 success at Barclays has been because being
- 17 partners with him has been very helpful in
- 18 getting the very best artists that there are
- 19 to be gotten.
- 20 Legends. Legends is another
- 21 company maybe you never heard of. It's
- 22 relatively new. It's the Yankees and Dallas
- 23 Cowboys Food Service Company. They will be
- 24 doing the food here. They just won the
- 25 World Trade Center food offering and it's

- 1 Full Legislature/9-23-13
- 2 always good to partner with the Yankees.
- 3 They're a great iconic brand. We're close
- 4 to them in many ways. Yes, networks
- 5 actually broadcast our basketball games, so
- 6 having them around is terrific.
- 7 Guggenheim and Goldman Saks are
- 8 our financing partners who I think both,
- 9 Guggenheim is the company that recently
- 10 bought the Dodgers, but they're one of the
- 11 largest companies for financing, managing
- 12 money, and so on, billions and billions of
- dollars.
- Now let me turn to something I
- 15 keep saying and saying and sometimes I'm not
- 16 sure that everybody fully understands how
- 17 incredibly important this is, iconic design.
- So I've stressed all along the
- 19 importance of iconic design and I think that
- 20 this distinguishes our company from a lot of
- 21 other companies. Design is extremely
- 22 important particularly for something like
- 23 the Coliseum which has a certain kind of
- 24 reputation which has to be reinvented. 30
- 25 million cars pass by the Coliseum every

- 1 Full Legislature/9-23-13
- 2 single year. The county is in large part
- 3 known by what this is going to look like.
- 4 So, we spent a lot of time on doing
- 5 something that is really iconic. It is -- I
- 6 predict that this arena will be known world
- 7 wide because of the way it looks inside and
- 8 outside and because of the programming.
- 9 Those three elements. Inside/outside
- 10 programing. I want to emphasis the exterior
- 11 design is very, very important.
- 12 Interesting enough, if you look
- 13 back at our company over the years, what you
- 14 will find is that, what you see is what you
- 15 get. Meaning that, if you look at stuff we
- 16 put up in terms of pictures and diagrams and
- 17 so on, that's what we wind up building,
- 18 whether it be up in Westchester or the
- 19 Barclays Center, it will look like this. We
- 20 have already priced out and engineered the
- 21 facade and interior.
- Let me go to the second thing
- 23 which is the interior. The interior is also
- 24 very important. You want this place to feel
- like your living room, like you're at home.

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- 2 That's very important. When I'm in the
- 3 Barclays Center and I'm at a concert there,
- 4 I feel like I'm in a theater. I feel like
- 5 it's quiet and it's beautiful and that makes
- 6 a huge difference.
- 7 The number one thing after really
- 8 that we get about our employees is about
- 9 really about the way the place looks and
- 10 whether it be a team that plays there or an
- 11 artist that plays there, it is very
- 12 important. Obviously for the customer it's
- 13 even more important. It's got to look
- 14 really really excellent. So everything from
- 15 the box office to the concourse clubs to the
- 16 concourse view to the amphitheater outside
- 17 will be very very beautiful.
- Now, let me talk a little bit
- 19 about the outside and the so-called
- 20 amphitheater outside and retail.
- 21 We will have 150,000 feet of
- 22 retail and entertainment. They'll be about
- 23 50,000 feet of restaurants. They'll be
- 24 bowling, new movie theatres, a Fillmore Club
- 25 or something equivalent to the Fillmore

- 1 Full Legislature/9-23-13
- 2 Club.
- 3 In addition there is something
- 4 that I'm very happy to talk about, let's
- 5 call it a performance lawn. It's kind of
- 6 like Bryant Park. It's a relaxed
- 7 environment. It doesn't have to have music,
- 8 it could have music. It could have digital
- 9 opera outside. It's kind of a relaxed
- 10 place. You get your meal at one of the
- 11 restaurants. You sit out on the lawn. You
- 12 come just to relax, read a book and so on.
- 13 It's not an amphitheater in the sense of a
- 14 giant place where you're hearing music day
- 15 in and day out.
- 16 Along with that, in the winter
- 17 there will be a skating rink. It's not
- 18 going to be the kind of skating rink that
- 19 competes with other skating rinks around
- 20 here. It's not going to be for hockey but
- 21 more like Rockefeller Center. Kind of not
- 22 the place to skate around for two or three
- 23 hours and get there and skate, it's kind of
- 24 just a place where you go in the wintertime,
- 25 you take your kids, it's kind of festive and

- 1 Full Legislature/9-23-13
- 2 nice, and it's just sort of an amenity
- 3 element.
- 4 Next is economics. I mentioned
- 5 the economics. The county executive
- 6 mentioned economics. Economics here are
- 7 very, very strong in so many different ways.
- 8 The county executive I think laid it out
- 9 beautifully, so I'll just repeat a couple of
- 10 important points.
- 11 The first was very important, the
- 12 county, and, again, I give all of you credit
- 13 for so stressing both in so many things that
- 14 legislators said in the past and the
- 15 executive said in the past, which was the
- 16 county does not want to have obligations,
- 17 does not want to put money into this. We
- 18 understand that. We are accustomed to
- 19 dealing with governments, we've dealt with
- 20 obviously the city and many other
- 21 governments, so we understand that. So
- there are no operating maintenance or
- 23 capital expense obligations in the lease.
- Next, our company does a lot of
- 25 economic development. When I went into

- 1 Full Legislature/9-23-13
- 2 business from day one, I said that's what I
- 3 want to do, and that's what we do. We
- 4 create jobs. We retain jobs.
- 5 So having \$11 billion in economic
- 6 activity, I'm created to the state 9.6
- 7 billion 11 billion state, \$9.6 billion for
- 8 the county is very, very strong. There will
- 9 be \$500 million in projected rent and sales
- 10 tax that will come to the county over 30
- 11 years. That's a very good number.
- More than 2,700 jobs will be
- 13 generated in the county from the permanent
- 14 operations of this arena and retail.
- Sponsorship and programing are
- 16 the main drivers for the economics. That's
- 17 a very important part. It will be done in
- 18 taste and well. If you look at what we did
- 19 in Brooklyn, you will see how important and
- 20 how well done that is.
- I've said that what drives all
- 22 this is programing and, I'm a developer, but
- 23 at the end of the day it requires great
- 24 programing. So I would like to introduce
- 25 the person who I think in a lot of ways is

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- 2 responsible for the greatness of our arena
- 3 in Brooklyn and a lot of what we have done
- 4 as a sports and entertainment company and
- 5 here's our CEO, Brett Yormark. Brett.
- 6 MR. YORMARK: Good afternoon.
- 7 Programming content, as we like to refer to
- 8 it, will really be the fuel for the engine.
- 9 We've had had a great first year at
- 10 Barclays. We have deep-rooted relationships
- in all areas of the content business,
- 12 ranging from sports to concerts to family
- 13 shows and we want to bring all of that here
- 14 to Nassau and we are very excited about
- 15 doing that.
- You've seen it probably before,
- 17 you've read a little bit about our
- 18 programing goals, but we will have over 300
- 19 events a year which we think will truly keep
- 20 the venue very busy attracting 1.2 million
- 21 people on an annual basis.
- To date, we have 200 events
- 23 committed to, letters of commitment from
- 24 programers from around the country ranging
- 25 from Live Nation to Rock Nation to WWE

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- 2 Wrestling, to Golden Boy Promotions on the
- 3 boxing front, to some of the greatest
- 4 colleges and universities across the country
- 5 that want to come here to Nassau County to
- 6 showcase their entertainment, their
- 7 athletes, and we are very excited about that
- 8 and that 200 number is growing.
- 9 Again, the content that we have
- 10 planned will certainly drive the value, not
- 11 only in the people that are attracted to the
- 12 new venue but also from a sponsorship
- 13 perspective. Because the sponsors are going
- 14 to want to know that it's a busy venue and
- its got robust programming, and that
- 16 certainly will be the case.
- 17 As you can see here with the
- 18 graph, I have broken down the 309 projected
- 19 events just to kind of give you a flavor for
- 20 the volume and variety of programming, from
- 21 concerts which, to date, we have already 35
- 22 committed to between Rock Nation and Live
- 23 Nation, to our Nets preseason game, to minor
- 24 league hockey, AHL specifically, to other
- 25 sporting events like college basketball,

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- 2 college hockey, boxing, wrestling, family
- 3 shows, obviously working with Feld
- 4 Entertainment, Big Apple Circus, all of
- 5 which continue to call Nassau home. In the
- 6 case of the Big Apple Circus, they want to
- 7 come out here for the first time.
- 8 Parking lot events will be a big
- 9 part of the programming mix, from life-style
- 10 programing to festivals and then we'll have
- 11 a circus run on the exterior of the building
- 12 during the spring and summer as well.
- 13 Club Nassau programming that we
- 14 will do curating for. More appointment
- 15 viewing, money night, Motown, EDM Music,
- 16 Country Nights, all of which will take place
- 17 primarily on the floor of the arena, smaller
- in nature but will get people to frequent
- 19 the venue often, rentals and trade shows.
- 20 Some of the programming that the current
- 21 venue enjoys will continue and grow as will
- 22 the activation of the exhibition hall.
- Just to kind of give you a little
- 24 flavor for the kind of booking ideas we have
- 25 and why we think and we are so bullish on

- 1 Full Legislature/9-23-13
- 2 Nassau. Currently, if you just think about
- 3 some of the numbers from Nassau County and
- 4 Suffolk County going out to Barclays,
- 5 there's not many. We have learned like
- 6 Brooklyn, Nassau and Suffolk County, it's a
- 7 different market, a totally different
- 8 market.
- 9 Currently, we only have eight
- 10 percent of our universe of buyers for Nets
- 11 games coming from Long Island. 13 percent
- 12 are for non-Nets events, concerts, family
- 13 shows and things of that nature. We
- 14 realized that the people here in Long Island
- 15 want to stay here. They deserve the best
- 16 forms of sports and entertainment and our
- 17 goal is to bring it right here in their
- 18 backyard.
- 19 Other programing mixes that are
- 20 also underdeveloped and lag behind the 13
- 21 and 8 percent are family events, college
- 22 basketball and boxing, obviously we are
- 23 going to bring a lot of that here to the
- 24 county. And cross booking, we think that
- 25 the Barclays Center and the new Nassau truly

- 1 Full Legislature/9-23-13
- 2 provide an opportunity to compliment each
- 3 other.
- 4 Like we did recently with Jay-Z
- 5 and we're currently helping in booking of
- 6 the building currently, Jay-Z is playing
- 7 Brooklyn and he's now coming to Nassau
- 8 County for the first time in years and there
- 9 will be other announcements in the coming
- 10 weeks where we are going to cross book and
- 11 bring content, not only that's at Barclays,
- 12 but here to the county. So we think it's
- 13 very complimentary and they work very, very
- 14 well together.
- Now what we would like to do is,
- 16 you know, Bruce talked about a vision we
- 17 share and we're very bullish on this vision.
- We've put together what that
- 19 first year recap video might look like.
- 20 It's not what it might look like, it's what
- 21 it will look like.
- So, if I may, I would like to
- 23 play that video.
- 24 (Whereupon, the video was
- 25 played.)

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- 2 CHAIRWOMAN GONSALVES: Mr.
- 3 Ratner, is that the end of the presentation?
- 4 MR. RATNER: Yes, that's the end.
- 5 CHAIRWOMAN GONSALVES: Now it's
- 6 open to questions from this body. I will
- 7 begin with whomever would like to ask
- 8 questions. I believe some of the questions
- 9 may have stemmed from the last presentation
- 10 that we had.
- 11 Is there anyone who would like to
- 12 ask Mr. Ratner questions regarding this
- 13 proposal? Legislator Jacobs.
- 14 LEGISLATOR JACOBS: Good
- 15 afternoon, everybody. I appreciate you
- 16 being here and I appreciate the
- 17 presentation.
- I have one question that keeps
- 19 popping up in my mind and that is the losing
- 20 of seats at the Coliseum. It's the fact
- 21 that there's 3,000 less seats than at
- 22 present. I have spoken about this before,
- 23 my concern, number one, would be, with 3,000
- less seats, I'm not an expert on this,
- 25 except I have been a season ticket holder of

- 1 Full Legislature/9-23-13
- 2 the Islanders for a long time, so I don't
- 3 know if that gives me a foot in the door,
- 4 but the truth of the matter is, and I have
- 5 read that NHL seems to look favorably on a
- 6 15,000 plus arena for world class teams to
- 7 be involved. Considering that we have
- 8 seemed to have lost the Islanders, I know
- 9 they will be here for six games, but we
- 10 don't have them.
- The fact of going down 3,000
- 12 seats can't help but have a question mark in
- 13 my mind.
- 14 MR. RATNER: One of the really
- 15 important things to realize is that there
- 16 are very very few concerts or events that
- 17 are more than 13,000. There are a few, but
- 18 they're minimal.
- 19 In fact, most of the concerts in
- 20 anything from gyms, not gyms, but arenas at
- 21 universities to small middle sized towns.
- 22 And the reason why you don't want to have
- 23 16,000 is because when you have 12,000 or
- 24 8,000 for a concert, you don't want it to
- 25 look empty.

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- 2 One of the great feelings about
- 3 an arena is that sense of -- and I will
- 4 answer the second part of questions, but
- 5 first the reason why 13,000. It's
- 6 critically important for that place to be
- 7 comfortable. It can be curtained down to 3
- 8 or 4,000 in a beautiful kind of way. You
- 9 want it to feel intimate, and you want to
- 10 also feel like you can walk in the aisles
- 11 and so on.
- 12 What was done at the Coliseum a
- 13 number of years ago, as most of you know,
- 14 they added a number of seats in aisles all
- 15 over the place and it made it a bit
- 16 uncomfortable. So that's the reason for
- 17 13,000.
- Now I will get to second part of
- 19 your question which is the Islanders.
- 20 Honestly, for a team to play here 44 games,
- 21 you would probably have to build this
- 22 Coliseum from scratch. The concourses are
- 23 adequate for five or six games. The
- 24 concessions are fine enough for five or six
- 25 games, but you just don't have suites there,

- 1 Full Legislature/9-23-13
- 2 you don't have boxes. You probably need 100
- 3 suites there. They've got to be perfectly
- 4 done.
- 5 So, the truth of it is, if you
- 6 want a professional team back here, you're
- 7 really going to have to spend a lot of money
- 8 and build a new arena.
- 9 LEGISLATOR JACOBS: Let me,
- 10 please, ask you this.
- 11 MR. RATNER: You can ask me
- 12 anything.
- 13 LEGISLATOR JACOBS: I don't know
- 14 anything about building arenas. But let me
- 15 ask you, in the future going forward,
- 16 wouldn't it be to everyone's advantage to
- 17 have a facility that may require a different
- 18 approach towards building the new Coliseum
- 19 but one that would leave it open to having
- 20 the ability to attract a team. We're not
- 21 talking about anything before 2015.
- In my layman's type of mind, I
- 23 feel that the main thing the Coliseum always
- 24 had was the Islanders. Obviously I'm not
- 25 dwelling on the Islanders, that's the past,

- 1 Full Legislature/9-23-13
- 2 but I'm thinking to myself, what happens if
- 3 this particular way of using the arena to
- 4 attract, not to attract smaller amounts,
- 5 I'm sure you would love to fill 13,000 seats
- 6 every time you have someone, but if you
- 7 don't at least it won't look empty. Where
- 8 does that put us in the future when we are
- 9 trying to attract --
- 10 MR. RATNER: I'm going to answer
- 11 it the simple way, you can always put the
- 12 seats back in. We are taking them out of
- 13 aisle. They were added on. We can always
- 14 put them back, but, that being said, you are
- 15 not going to get a professional sports team
- 16 to go into that arena without brand new
- 17 suites perfectly situated and so on.
- But if you want to make it
- 19 exactly like it was before, that wouldn't be
- 20 terribly expensive. You're going to have
- 21 the seats in. You're not going to get
- 22 something that I think obviously isn't great
- 23 for concerts and all kinds of other things,
- 24 but you're not going to get something that
- 25 any professional sports team would accept

- 1 Full Legislature/9-23-13
- 2 because there are no suites and all the
- 3 reasons I described. But certainly they can
- 4 be put back in and you'll wind up with the
- 5 same place.
- 6 LEGISLATOR JACOBS: I'm repeating
- 7 certain questions that have come to me from
- 8 others too. Can you please confirm, I don't
- 9 know if you can do this or the
- 10 administration can do this, that there is to
- 11 intention of putting video lottery terminals
- 12 in this facility?
- MR. RATNER: I can certainly
- 14 speak for us, the lease calls for retail and
- 15 you know what it calls for in fixing up the
- 16 Coliseum, what I call reinventing it. So
- 17 there is no intention of doing gaming. In
- 18 fact, the retail is on the plaza and there
- 19 wouldn't be room for it. We don't control
- 20 the extra development rights, that's a
- 21 county thing. I think the county would say
- 22 that they don't have the intention either,
- 23 but I don't want to speak to Rob.
- 24 CHIEF DEPUTY COUNTY EXEC WALKER:
- 25 There is no intention at all whatsoever, in

- 1 Full Legislature/9-23-13
- 2 fact, OTB is currently putting out proposals
- 3 for VLTs probably at locations with the race
- 4 pals. But there is no intention at all.
- 5 There will be no VLTs here at the Nassau
- 6 Coliseum whatsoever.
- 7 LEGISLATOR JACOBS: So let's
- 8 bounce for a second because that was one of
- 9 my next questions. Is the Race Palace what
- 10 is being considered?
- 11 CHIEF DEPUTY COUNTY EXEC WALKER:
- 12 I think OTB, and I really shouldn't speak
- 13 for them, but they are putting out an RFP to
- 14 look at that location as a potential site.
- 15 LEGISLATOR JACOBS: That I know
- 16 enough about, the weight of the VLT machines
- 17 and the upper floor. Because I really don't
- 18 believe and, being the rep of Plainview, and
- 19 I know I'm going off track here, but being
- 20 the rep of Plainview, I think we should look
- 21 at that very carefully.
- 22 CHIEF DEPUTY COUNTY EXEC WALKER:
- 23 Like I said, all the due diligence has to be
- 24 done by them, obviously meeting all the
- 25 requirements, and there's also state

- 1 Full Legislature/9-23-13
- 2 requirements that have been put into the law
- 3 when it was signed by the governor. So
- 4 they're going to have to do all their due
- 5 diligence as is Suffolk, you know, through
- 6 the process and see where it may end.
- 7 But there is no intent at all for
- 8 this site.
- 9 LEGISLATOR JACOBS: I assume from
- 10 what you're saying then -- I shouldn't
- 11 assume anything.
- 12 Is the administration supportive
- of VLTs if there is a site suited for it?
- 14 CHIEF DEPUTY COUNTY EXEC WALKER:
- 15 Yes, the revenue to the county is valuable.
- 16 But, again, I think we are getting a little
- 17 bit ahead of ourselves until OTB comes back
- 18 with the requirements, with a location, what
- 19 needs to be done and not done. It's hard to
- 20 speak hypothetically on anything until that
- 21 report is concluded.
- LEGISLATOR JACOBS: Well, I
- 23 appreciate your honestly about it.
- Mr. Ratner, I thank you very,
- 25 very much for your comments. I just wanted

- 1 Full Legislature/9-23-13
- 2 to express my concerns because I think
- 3 they're real and I think it's great, by the
- 4 way. I don't think an empty building that's
- 5 not being used -- I do have one more
- 6 question for you though. Is there an
- 7 amphitheater being planned?
- MR. RATNER: Amphitheater as we
- 9 know it, no. There's going to be a lawn.
- 10 The retail will surround a lawn, much like a
- 11 Bryant Park. It will actually be lovely.
- 12 There's something in Florida, Miami Beach,
- 13 called Soundscape. It's just right outside
- 14 one of the concert halls there. People sit.
- 15 They listen to music. It's not an
- 16 amphitheater in terms of band shell with
- 17 loud music and so on.
- 18 And, if it turns out that we do
- 19 have a concert there or we have a digital
- 20 opera or whatever, and it's overly noisy, we
- 21 don't have to use it for that. It's really
- 22 an amenity. It's not something we're
- 23 charging for and so on. We're thinking of
- 24 it as a beautiful lawned area.
- 25 LEGISLATOR JACOBS: I would just

- 1 Full Legislature/9-23-13
- 2 make a suggestion. I mean, I happen to live
- 3 in an area that has some buildings around it
- 4 that are usually you'd say not very
- 5 adaptable to living near homes, but through
- 6 working together we have been able to make
- 7 it work.
- I would say that, to keep in
- 9 mind, where ever this land is going to be,
- 10 with no matter what happens on it, it would
- 11 probably be very helpful for it not to be on
- 12 the side of the Coliseum where the homes
- 13 exist.
- MR. RATNER: Gotcha. Thank you.
- 15 LEGISLATOR JACOBS: Thank you.
- 16 MR. RATNER: I think the other
- 17 thing is, it's going to be surrounded by the
- 18 retail to block any noise.
- 19 LEGISLATOR JACOBS: That's true,
- 20 but I mean I know homeowners, and rightfully
- 21 so, are very sensitive to noise.
- MR. RATNER: Absolutely.
- 23 LEGISLATOR JACOBS: Especially on
- 24 the outside and there are ways to block it
- 25 that are still effective for your uses and,

- 1 Full Legislature/9-23-13
- 2 yet, not an annoyance to the homeowners.
- MR. RATNER: My wife grew up in
- 4 Woodmere and she said she would have to put
- 5 the phone down when the planes came over
- 6 head, so --
- 7 LEGISLATOR JACOBS: That's very
- 8 true.
- 9 LEGISLATOR JACOBS: Of course I
- 10 live near fields with lights and cheering
- 11 which you love to hear. I mean, I never
- 12 complain, but I'm telling you that
- 13 communities, when anything interferes with
- 14 your normal enjoyment of your home, it
- 15 becomes an issue. So I would appreciate you
- 16 keeping that in mind.
- 17 MR. RATNER: And it's fine to
- 18 keep mentioning it and reminding us because
- 19 it is very important, people's peace and
- 20 quiet.
- 21 LEGISLATOR JACOBS: Thank you
- 22 very much.
- 23 CHAIRWOMAN GONSALVES: Legislator
- 24 Nicolello.
- 25 LEGISLATOR NICOLELLO: Thank you,

- Full Legislature/9-23-13
- 2 Presiding Officer. And, thank you, Mr.
- 3 Ratner, for the presentation today.
- I believe in response to
- 5 Legislator Jacobs' questions, I think what
- 6 you are really telling us and something
- 7 that's been told to us over and over again
- 8 is that building the Coliseum as it was or
- 9 rebuilding is simply not economically viable
- 10 for that property, that's really what it
- 11 comes down to, does it not?
- MR. RATNER: That's correct. You
- 13 cannot economically make it work for
- 14 professional sports team, whether it be
- 15 suites or various other things.
- 16 LEGISLATOR NICOLELLO: So without
- 17 that economic viability, we can't build the
- 18 arena to the standards that the NHL requires
- 19 and we can't host a major sports franchise
- 20 at that location currently?
- 21 MR. RATNER: That's correct.
- 22 LEGISLATOR NICOLELLO: Again,
- 23 factoring in also as well the zoning laws of
- 24 the town of Hempstead which limits the
- development of the property, et cetera.

- 1 Full Legislature/9-23-13
- 2 However, your proposal is the
- 3 only proposal that keeps the connection to
- 4 the Islanders, that brings the Islanders
- 5 back for at least part of the year?
- MR. RATNER: Yes, that was very
- 7 important to us. There is a tremendous fan
- 8 base, plus a huge history, and a huge
- 9 history actually for the Nets also. So
- 10 we're kind of glad they're close by.
- But the history is very
- 12 important. Legacy and the sense of history
- 13 and nostalgia is important. And Brooklyn is
- on the same island, only 20 or so miles
- 15 away, but, nevertheless, I think it's
- 16 important to have the team play here.
- 17 LEGISLATOR NICOLELLO: Do you
- 18 have a commitment from Charles Wang to play
- 19 four regular season games and two preseason
- 20 games?
- 21 MR. RATNER: Yes, he's all for
- 22 it. He wants it. He's a good Long Island
- 23 citizen and he wants that to happen too, of
- course.
- 25 LEGISLATOR NICOLELLO: A major

- 1 Full Legislature/9-23-13
- 2 component of the plan is having an anchor
- 3 tenant which is a minor league hockey team.
- 4 Can you just address that briefly and how do
- 5 you foresee that working its way out?
- 6 MR. RATNER: Again, it is a major
- 7 part of it to have a minor league hockey
- 8 team, in this case an AHL team. The Sound
- 9 Tigers which Charles Wang owns. He would
- 10 move them from the current location in
- 11 Bridgeport to here and Charles is really
- 12 into some sense a partner of ours in the
- 13 Barclays in having him coming to Barclays,
- 14 so he's a friend, and I don't think it's an
- issue.
- 16 LEGISLATOR NICOLELLO: But with
- 17 respect to the Sound Tigers, aren't they
- 18 under contract to the current arena that
- 19 they're in?
- MR. RATNER: Yes. Well, I
- 21 shouldn't say that. But he can backfill
- 22 them legally with something else and he's
- 23 going to do that.
- LEGISLATOR NICOLELLO:
- 25 Interesting. One of my colleagues,

- 1 Full Legislature/9-23-13
- 2 Legislator Wink, had expressed some concern
- 3 in the committees that there will be
- 4 something of a conflict of interest in terms
- 5 of the programming because Barclays would
- 6 want to get certain acts there as opposed to
- 7 the Coliseum, but I read in Newsday and I
- 8 think this is a very good point. The
- 9 Barclays can actually leverage their
- 10 strength and weight in the entertainment
- 11 industry to bring acts to Nassau County; is
- 12 that correct?
- MR. RATNER: It's correct. And
- 14 if you think about it, look, our goal is to
- 15 make this economically work. Obviously we
- 16 have a minimum payment that we've got to
- 17 make happen. So the goal is to make this as
- 18 economically viable and give the strongest
- 19 possible economics.
- So, no matter what, we will do
- 21 everything to get the very best shows here
- 22 possible. On top of that, as Brett Yormark
- 23 indicated, this is a very different
- 24 demographic. This demographic, it turns
- out, doesn't come very much to Brooklyn for

- 1 Full Legislature/9-23-13
- 2 concerts and so on. Those are two major
- 3 things.
- A good example of what we're
- 5 capable of doing is, Jay-Z has not appeared
- 6 here for years. My guess is, if one were to
- 7 ask him, and I haven't asked him, but my
- 8 guess is, he would say, look, I don't like
- 9 the place feels and looks and so on.
- 10 We already gotten a commitment
- 11 this year to come back and will continue to
- 12 do that until in fact the Islanders leave.
- 13 We are able to leverage it in a kind of very
- 14 important way. Many of you may not know
- 15 this, but we were number one in the number
- 16 of shows for all arenas in the United States
- 17 and number one terms of revenues for shows
- in the United States, number two in the
- 19 world.
- 20 So our ability to leverage it is
- 21 enormous and, obviously, if you think about
- 22 an artist, an artist wants to play as close
- 23 to the next possible gig as possible. So
- 24 they're going to way to play Barclays and
- 25 want to play Nassau.

- 1 Full Legislature/9-23-13
- 2 As you know, I don't have to tell
- 3 you, this is a very strong county,
- 4 economically, in terms of people who live
- 5 here. This is a great place. For example,
- 6 interestingly enough, what you'll hear
- 7 circus, this county along with New York
- 8 City, are the number one counties for people
- 9 who want to attend circuses in the country.
- 10 I think it's just a history of circuses and
- 11 we kind of all grew up with them, but that's
- 12 another example of a group that wants to
- 13 play here very very badly.
- 14 LEGISLATOR NICOLELLO: Just to
- 15 address one last contingency and there's
- 16 been some concern here also as well, among
- 17 all the legislators, some more so than
- 18 others, but in terms of the financial
- 19 contingency, the borrowing that has to take
- 20 place or be in place before, within a
- 21 certain time period before the project
- 22 proceeds. Could you address that and allay
- 23 some of the concerns that people have that
- 24 somehow your corporation, your parent, which
- is a \$13 billion company, will somehow have

- 1 Full Legislature/9-23-13
- 2 difficulty with financing?
- 3 MR. RATNER: So we finance about
- 4 a billion eight a year for the last ten
- 5 years. Our business is financing in a large
- 6 part. This is not a particularly large loan
- 7 in terms of neither the retailers nor the
- 8 arena. We have got letters of interest from
- 9 both Guggenheim and from Goldman Saks on the
- 10 Coliseum, and different banks, M&T and so on
- 11 for the retail. It's just not much of an
- issue.
- We say we will do it and we will
- 14 do it. And I think that's in some sense the
- 15 best commitment. Because if you think about
- 16 it, if I didn't want to do it, why would I
- 17 do it in the first place.
- 18 Second, if someone didn't want to
- 19 do it, all they have to do is sit on their
- 20 hands for a couple of years until their two
- 21 year period is over and they can get out of
- 22 it, anybody, whether it be us or anybody
- else.
- So the truth of it is, this is a
- 25 large part of the reputation of the company

- 1 Full Legislature/9-23-13
- 2 you're dealing with and our reputation for
- 3 getting financing done is extraordinary. We
- 4 do it day in and day out, even during the
- 5 worst economic times, we finance \$600
- 6 million of the arena financing in Brooklyn
- 7 in '09 just to give you a sense of the
- 8 difficulty. So it really is not an issue.
- 9 LEGISLATOR NICOLELLO: That's all
- 10 I have. I just want to thank you. The
- 11 debate over what to do with the Coliseum has
- 12 gone on for two decades. This is easily the
- 13 most exciting, the most realistic plan that
- 14 we've had, and I think it will be a real
- 15 tremendous benefit to the taxpayers and
- 16 residents and everyone who attends the new
- 17 improved Nassau Veterans Memorial Coliseum.
- MR. RATNER: I appreciate that
- 19 too. And you can sort of tell, all of you,
- 20 by my excitement, and my enthusiasm, it's
- 21 rubbed off on me, I'm really excited to do
- 22 this too.
- 23 CHAIRWOMAN GONSALVES: Legislator
- 24 Ford.
- 25 LEGISLATOR FORD: Thank you very

- 1 Full Legislature/9-23-13
- 2 much, Presiding Officer. I too want to
- 3 express my gratitude for your presentation
- 4 and also for your commitment to Nassau
- 5 County. Although I have been in Nassau
- 6 County now, a resident, for 33 years, I was
- 7 born and raised in New York City and I spent
- 8 many years working especially in the areas
- 9 of Manhattan and Brooklyn.
- 10 I'm very pleased that once again
- 11 you are willing to take what we'd say
- 12 politely as a stressed area and want to
- 13 convert it into something much more
- 14 beautiful and much more revenue producing.
- I know the transformation of 42nd
- 16 Street as well as the downtown area in
- 17 Brooklyn where you have your Barclays Center
- 18 and of course the Metrotech Center which is
- 19 a showcase for businesses.
- I did have the opportunity of
- 21 knowing about Bryant Park. I remember when
- 22 it was a mecca for a lot of drug dealing and
- 23 a lot of bad elements there. Now it hosts
- 24 the fashion show as well as concerts as you
- 25 say and they always have the fairs, whatever

- 1 Full Legislature/9-23-13
- 2 it is, around the holidays, where they set
- 3 booths up, so many people can go shopping
- 4 there.
- 5 So you have brought a lot of live
- 6 and a lot of good opportunities and great
- 7 experiences to New York City and I'm hoping
- 8 that with this renovation of the Coliseum
- 9 that we're going to have the same excitement
- 10 maybe even a little bit better.
- I'm thrilled also that you have a
- 12 commitment to using union labor and I thank
- 13 you very much for the support for our
- 14 brothers and sisters in labor.
- I know I did receive some e-mails
- 16 and letters in regard to I guess when you
- 17 start building and you are ready to open up.
- 18 I know that you're looking for, when you
- 19 hire employees, that you are looking first,
- 20 I guess, or you're going to pay attention to
- 21 the local communities and try to hire many
- 22 of the residents in that area who would like
- 23 to work at the Coliseum.
- 24 What about like some of the local
- 25 businesses, when you look and you set up? I

- 1 Full Legislature/9-23-13
- 2 know you talked about with the Legends but
- 3 with other stores, are you going to look to
- 4 see if there are any community owned
- 5 businesses that may be able to work within
- 6 the venue of the Coliseum?
- 7 MR. RATNER: So let me make a
- 8 comment. I have said that we wanted to hire
- 9 locally, but the number one is to hire the
- 10 existing people that are there. We do not
- 11 want people to be out of jobs. I know we
- 12 all agree with that but I just wanted to
- 13 clarify that.
- Now, expect local businesses.
- 15 This is an amazing fact. When we did
- 16 Barclays in terms of food, even though we
- 17 use an outside food service company, it
- 18 could be Legends or it could be, in this
- 19 case, Levy Brothers, we went locally to a
- 20 hundred different restaurants and vendors to
- 21 basically provide our food, to actually
- 22 license the recipes, so we have, believe it
- 23 or not when I was at the arena the other
- 24 day, we have 70 local Brooklyn businesses
- 25 that participate in our arena, 70. No one

- 1 Full Legislature/9-23-13
- 2 has ever done anything like that. You come
- 3 in and taste the food. The food will be
- 4 licensed recipes from everything from
- 5 Spumoni Gardens to Nathans to a vendor who
- 6 makes nothing but hot dogs and hamburgers
- 7 and that supplies large hotels and so on.
- 8 So we are very conscious of it
- 9 and the most important thing is we know how
- 10 to do it. We really know how to do that.
- 11 It was a real struggle by the way in the
- 12 beginning. Imagine starting a couple of
- 13 years, talking to local vendors, you've got
- 14 to get them up to sanitary standards, you've
- 15 got to get them to understand what it is to
- 16 license the recipes. Some of the cooking is
- 17 done outside at their place and brought in
- 18 and so on, so it's a real effort. But,
- 19 believe it or not, we got it down. It was
- 20 not easy.
- I will tell you that the company
- 22 that actually does the management didn't
- 23 think that it could be done, but it's an
- 24 incredible record that we are proud of.
- 25 LEGISLATOR FORD: Thanks. Also,

- 1 Full Legislature/9-23-13
- 2 I'm concerned, too, I know that
- 3 opportunities for women sometimes I always
- 4 feel that it's a little bit harder for women
- 5 to get their businesses recognized or to
- 6 even excel in the business world.
- 7 Do you take into consideration
- 8 some of the businesses, would you, like,
- 9 consider perhaps looking at some women owned
- 10 businesses?
- 11 MR. RATNER: I don't know the
- 12 numbers and I couldn't exactly say, but my
- 13 sense is that, particularly local vendors,
- 14 restaurants, and so on, and I can get you
- 15 the percentage of women, but at least in
- 16 Brooklyn it's pretty easy to do, we got a
- 17 lot of women-owned businesses, particularly
- 18 in the food service business and so on. So
- 19 obviously that's very, very important. We
- 20 are very conscious of it. A CO much of
- 21 company is a woman, so that helps too.
- 22 LEGISLATOR FORD: I thank you
- 23 very much, because, to me, and I commend you
- 24 then for the women-owned businesses in your
- 25 corporation now and over in the Barclays

- 1 Full Legislature/9-23-13
- 2 Center as well.
- 3 I'll just end with this. Thank
- 4 you very much for everything that you are
- 5 doing and when you talk about the great lawn
- 6 I guess, I'm sort of looking forward to it
- 7 but I do echo Legislator Jacobs' concerns
- 8 that perhaps you could set it so that it's
- 9 more looking -- the sound goes more towards
- 10 Charles Lindbergh which goes -- you really
- 11 won't bother too many people, but you sort
- of bring me back then to, and you probably
- 13 remember this after the New York State
- 14 World's Fair, they used to have outdoor
- 15 concerts outside the New York State
- 16 Pavilion, and it was really a beautiful
- 17 event where people could just sit around and
- 18 hang out with friends and family and stuff.
- So I'm looking forward to this
- 20 and thank you.
- 21 MR. RATNER: Thank you much.
- 22 CHAIRWOMAN GONSALVES: Legislator
- 23 Venditto.
- 24 LEGISLATOR VENDITTO: Thank you,
- 25 Ms. Presiding Officer. How are you? I just

- 1 Full Legislature/9-23-13
- 2 want to echo the sentiment. We all really
- 3 appreciate the time today.
- 4 We've been talking about retail
- 5 and there's been some good discussion about
- 6 that. Maybe a question more for the
- 7 Blumenfeld Group to answer. Just curious
- 8 about the type of retail that we envision
- 9 seeing in the area.
- 10 MR. RATNER: I'll open it and
- 11 then have Eddie or David describe it. First
- 12 of all, restaurants, and entertainment
- 13 oriented restaurants, both local
- 14 restaurants, restaurants that will be fun
- 15 and so on, along with a bowling alley, movie
- 16 theatre and Fillmore. But Eddie or David?
- MR. BLUMENFELD: Hi. Ed
- 18 Blumenfeld. We're speaking to local
- 19 restaurants. We've already started the
- 20 process. We're looking at a multiplex movie
- 21 theatre along with the Fillmore that Brett
- 22 mentioned which would be a live
- 23 entertainment type of facility and ancillary
- 24 businesses that can survive in this
- 25 environment. It's not a retail complex as

- 1 Full Legislature/9-23-13
- 2 we know, typical Long Island mall, it's not
- 3 Green Acres or Roosevelt Field or a strip
- 4 center. This is going to be an
- 5 entertainment-based facility where we hope
- 6 to attract bowling alley -- a themed bowling
- 7 alley, something that will bring people
- 8 there, and incorporate the Hofstra
- 9 life-style and community life-style along
- 10 with this new Coliseum that we're looking to
- 11 build.
- 12 The thing that I want to go back
- 13 that I heard mentioned a couple of times is
- 14 this great lawn concept and noise pollution.
- This site is 80 acres. We're
- 16 talking about a football field worth of
- 17 plaza area where you might have a concert.
- 18 You are faced to the east by Meadowbrook, to
- 19 the south by Hempstead Turnpike, and then
- 20 whatever it is today, it was EAB Plaza in my
- 21 generation, to the north we have all of the
- 22 campus of Nassau County and all of the
- 23 museums. And to the west Hofstra and it's
- 24 dorms. I don't think that we are going to
- 25 pollute all the way into Hempstead with

- 1 Full Legislature/9-23-13
- 2 noise and I think what we're contemplating
- 3 if we can achieve and we will achieve will
- 4 be a definite benefit to Nassau.
- I have been a resident here all
- 6 my life and I remain one and continue to add
- 7 to the lifestyle of our residents. Thank
- 8 you.
- 9 LEGISLATOR VENDITTO: Thank you.
- 10 CHAIRWOMAN GONSALVES: I have,
- 11 Mr. Ratner, I believe a couple of questions,
- 12 and then I'm going to turn it over to
- 13 Minority Leader Abrahams.
- 14 First of all, jobs is the major
- 15 component, economic component of this
- 16 development. It's something that's well
- 17 needed here in Nassau County in spite of the
- 18 fact that we have made so many inroads into
- 19 creating jobs here.
- 20 My concern is, how many
- 21 construction jobs will be created, and how
- 22 many full time, after construction is
- 23 completed, full-time positions will --
- MR. RATNER: I'm going to turn
- 25 to, Jim, what are the total amount of

- 1 Full Legislature/9-23-13
- 2 construction jobs? So 1,500. What does
- 3 1,500 mean? The way they describe that it
- 4 means, 1,500 person years of construction.
- 5 The answer is 1,500 on that. And then the
- 6 permanent number is, as I mentioned, there
- 7 is 2,700 jobs for permanent operations.
- 8 Most of those jobs are part time because
- 9 obviously the issue is that you don't have
- 10 shows 24-7. That's good and bad.
- 11 What we found at Barclays is, in
- 12 a lot of ways it's positive because first of
- 13 all we pay a good wage. At Barclays I
- 14 believe we'll pay a good wage. I believe in
- 15 that strange as that mean seem for a
- 16 developer. But, importantly, it allows them
- 17 to have a good paying part-time job and a
- 18 good paying full-time job. Or two part time
- 19 jobs. Plus they can pick their hours. They
- 20 can be weekends, they can be evenings.
- So it's actually a great way to
- 22 either supplement their income or in fact if
- 23 someone only currently works a part time
- job, then they are going to be able to have
- 25 another part time job. But that's the

- 1 Full Legislature/9-23-13
- 2 nature of this business. We just don't have
- 3 the total number of permanent jobs. My
- 4 guess would be in 30s, 40s, 50s, I don't
- 5 know.
- 6 CHAIRWOMAN GONSALVES: The other
- 7 factor regarding the economic benefits, the
- 8 East Meadow community, which abuts the
- 9 community property, there are many
- 10 women-owned businesses. How do we attract
- 11 those into the Coliseum?
- MR. RATNER: We go visit them.
- 13 CHAIRWOMAN GONSALVES: I'll give
- 14 you a list.
- 15 MR. RATNER: Perfect. We're
- 16 ready. Both in our food area and in our
- 17 community group, we're used to it. That's
- 18 what we do. We live in a dense urban area
- 19 and we welcome it, it would be great.
- 20 CHAIRWOMAN GONSALVES: Another
- 21 issue that was I think a road block in
- 22 developing the property was transportation.
- 23 I know that guidelines have been set by the
- 24 Town of Hempstead as far as transportation
- is concerned, correct?

- 1 Full Legislature/9-23-13
- 2 MR. RATNER: Rob can answer that.
- 3 CHAIRWOMAN GONSALVES: But I
- 4 believe during the September 9th committee
- 5 presentation and asked about Veolia and
- 6 whether or not they're going to be able to
- 7 have a play into the transportation aspect
- 8 of the Coliseum property, anybody?
- 9 CHIEF DEPUTY COUNTY EXEC WALKER:
- 10 We've already started those conversations in
- 11 conjunction with the overall transportation
- 12 study that has taken place. We discussed
- 13 bus rapid transit that we believe is
- 14 something that can be done right away,
- working in conjunction with them and
- 16 obviously with the folks at the Coliseum.
- 17 So, yes, conversations have started and will
- 18 continue.
- 19 CHAIRWOMAN GONSALVES: Thank you
- 20 very much. One more question. Maybe
- 21 Mr. Blumenfeld will answer this one.
- I'm very curious about the
- 23 bowling aspect of the development. The
- 24 reason why I'm asking is that --
- 25 MR. BLUMENFELD: You're a bowler?

- 1 Full Legislature/9-23-13
- 2 CHAIRWOMAN GONSALVES: I used to
- 3 be a great bowler. Not anymore. That's
- 4 right, you're absolutely correct, Mr.
- 5 Denenberg.
- 6 LEGISLATOR DENENBERG: Can I get
- 7 a copy of that portion of the transcript?
- 8 CHAIRWOMAN GONSALVES: We have a
- 9 huge bowling facility in East Meadow. I
- 10 want no know exactly what the nature of this
- 11 bowling aspect of the Coliseum would be.
- MR. BLUMENFELD: Right now it's
- our thought process. We're looking at the
- 14 new theme bowling alleys that are
- 15 restaurants and entertainment centers, that
- 16 it could be a Dave & Busters type of
- 17 facility and Uncle Bucks, I don't know if
- 18 you are familiar with that.
- 19 CHAIRWOMAN GONSALVES: Yes.
- MR. BLUMENFELD: They're not here
- 21 in New York but we're trying to get them
- 22 here where it's a full night's entertainment
- 23 for families.
- 24 CHAIRWOMAN GONSALVES: My
- 25 concern, of course, any impact that it could

- 1 Full Legislature/9-23-13
- 2 have on the neighboring.
- 3 MR. BLUMENFELD: We're not Home
- 4 Depot. We're not looking to put out the
- 5 private guy. I bowl for Valley Stream High.
- 6 I still have my bowling ball. I'll come
- 7 bowl with you.
- 8 CHAIRWOMAN GONSALVES: I believe
- 9 that's the only questions I have.
- 10 Legislator Becker and then turning it over
- 11 to the minority leader.
- 12 LEGISLATOR BECKER: I don't have
- 13 any questions, just a quick statement, Mr.
- 14 Ratner, you don't have to get up.
- If it's at all possible, you've
- 16 been great as far as union labor here and it
- 17 appears you are trying to reach out for
- 18 restaurants that are local and other
- 19 businesses, but I also appreciate, and I
- 20 know you have your own people but maybe also
- 21 consider in some of engineering services and
- 22 other services, architects, whatever it may
- 23 be, you're a big company, I know you have
- 24 relationships. We have companies like
- 25 Cameron Engineering and other great

- 1 Full Legislature/9-23-13
- 2 engineering firms right here on Long Island.
- 3 If you could consider using them in your
- 4 work it would just be wonderful. Thank you.
- 5 MR. BLUMENFELD: I'll take this
- 6 one. I think most of you know us and Bruce
- 7 and I have been partners for 12 or 13 years.
- 8 I saw Jack here from the Building Trades
- 9 Council. We built the Arches which was the
- 10 single largest project on Long Island in
- 11 2007, 2008. It was all union. We used
- 12 local engineers, local architects. We do a
- 13 lot of inhouse, civil engineering, public
- 14 engineering, whether it's Cameron or RMS, we
- 15 know them all, and we will take into
- 16 consideration. We have to negotiate, like
- 17 Bruce said, we have to deliver a product
- 18 that's economic.
- 19 Yes, we will talk to everyone,
- 20 yes, we will consider local hiring, and the
- 21 numbers he gave you on jobs does not include
- 22 the retail. So we are going to estimate
- 23 another thousand jobs for the retail
- development.
- 25 CHAIRWOMAN GONSALVES: Minority

- 1 Full Legislature/9-23-13
- 2 Leader Abrahams.
- 3 LEGISLATOR ABRAHAMS: Thank you,
- 4 Madam Presiding Officer.
- 5 How are you, Mr. Ratner?
- 6 MR. RATNER: Fine. Thank you.
- 7 LEGISLATOR ABRAHAMS: I wish
- 8 there was a way for you to sit at the table.
- 9 I apologize for you having to stand through
- 10 this because I think some of my colleagues
- 11 have questions.
- But I want to actually start with
- 13 the project labor agreement. And I know my
- 14 colleagues have asked you about it already
- 15 but I think I want to get a little bit more
- 16 in depth.
- I know there has been a lot of
- 18 commentary in Newsday and I want to make
- 19 sure that I'm completely understanding.
- When the communities, not just in
- 21 the immediate area, but the communities at
- 22 large that are looking for this project as a
- 23 bounce in our economy to put people, many of
- 24 our folks are labor people, to put them to
- 25 work, when can they anticipate an actual

- 1 Full Legislature/9-23-13
- 2 shovel put into the ground?
- 3 MR. RATNER: As soon as the
- 4 Islanders move out which is July 31st, 2015
- 5 so August 1st, '15.
- 6 LEGISLATOR ABRAHAMS: That would
- 7 be the earliest in terms of construction
- 8 work, yes.
- 9 LEGISLATOR ABRAHAMS: One of the
- 10 things that we had specified and I thank you
- 11 for getting back to us with responses and we
- 12 had specified in one of our letters in
- 13 regards to the PLA was a commitment to use
- 14 unionized labor. You committed that in this
- 15 letter and one of the things that we were
- 16 concerned about that was tied into concern
- 17 was any loopholes in the agreement that can
- 18 deviate from that.
- 19 But, you talked about your track
- 20 record. Have you ever had a project that
- 21 you worked on where you have not used
- 22 unionized labor?
- MR. RATNER: No.
- 24 LEGISLATOR ABRAHAMS: That's good
- 25 to hear. And you do not plan to?

- 1 Full Legislature/9-23-13
 2 MR. RATNER: Do not plan to.
- 3 LEGISLATOR ABRAHAMS: So we
- 4 should anticipate, not to try give away all
- 5 your leverage, but we should anticipate a
- 6 project that has union in mind and a PLA in
- 7 place?
- MR. RATNER: Yes. Absolutely.
- 9 And we've negotiated a lot of PLAs. Dick
- 10 O'Kane, who is head of the trades council
- 11 here, worked on our Barclays Center. Worked
- 12 extremely well with him. He was head of the
- 13 ironworkers, now taken over the head of the
- 14 trades council here. And we will be able to
- work out a PLA agreement that's both
- 16 favorable to unions and favorable to us and
- 17 most importantly favorable to local labor.
- 18 LEGISLATOR ABRAHAMS: Thank you.
- Just before I move on to my next
- 20 questions, I want to make sure, I don't know
- 21 if all my colleagues had the opportunity to
- 22 see this letter with your responses, so I
- 23 will ask if we can clock this in as part of
- 24 the record so everybody can have an
- 25 opportunity -- and this was a letter that

- 1 Full Legislature/9-23-13
- 2 was from Forest City Ratner which was
- 3 answering the questions that I specified.
- The next topic I wanted to go
- 5 into was, I know there was a Q and A back
- 6 and forth with Deputy Presiding Officer
- 7 Nicolello in regards to the minor league
- 8 hockey. I was able to see the letter that
- 9 you've given to us from September 19th
- 10 indicating Mr. Wang's intent to bring a
- 11 minor league hockey team to the Coliseum.
- However, as you probably know,
- 13 the minor league hockey team that's in
- 14 Bridgeport signed an extension going to 2021
- 15 which I guess that's why Mr. Wang made it
- 16 his intent to write this letter.
- But my only concern is then, if
- 18 there is an agreement here and he has to
- 19 backfill the team in Bridgeport, that would
- 20 be with another entity and another owner,
- 21 correct?
- MR. RATNER: Yes.
- LEGISLATOR ABRAHAMS: So he would
- 24 have to engage in somebody who is a separate
- 25 owner to backfill that team.

- 1 Full Legislature/9-23-13
- MR. RATNER: Yes, correct.
- 3 LEGISLATOR ABRAHAMS: And he
- 4 still -- and I'm asking you the question, he
- 5 still feels confident that he would be able
- 6 to negotiate a deal with another owner?
- 7 MR. RATNER: In fact I happened
- 8 to see him Saturday night and he reiterated
- 9 that to me. I don't think that's an issue.
- 10 I think he can do that.
- 11 LEGISLATOR ABRAHAMS: In the
- 12 event he's not able to do that, and it looks
- 13 like to me that this team wouldn't be there
- 14 until 2016, 2017, which falls in line with
- 15 the construction of the facility so that
- 16 shouldn't be a problem, but in the event he
- 17 wasn't able to do that, you had specified or
- 18 the county specified that there's going to
- 19 be 309 nine events at the facility; am I
- 20 correct by saying that?
- MR. RATNER: Correct. Yes,
- 22 approximately.
- LEGISLATOR ABRAHAMS: So
- 24 approximating the 309 events, I believe 40
- 25 something that's going to be associated with

- 1 Full Legislature/9-23-13
- 2 minor league hockey. I'm trying to pull it
- 3 up here in the presentation.
- 4 MR. RATNER: 38.
- 5 LEGISLATOR ABRAHAMS: I was
- 6 rounding up. Maybe they'll make the
- 7 playoffs and I'm optimistic.
- 8 That being said, if they were not
- 9 able to come, how would you envision
- 10 backfilling or is that something that's a
- 11 deal breaker if they weren't able to come,
- 12 would you still go forward with the project
- if they weren't able to be here?
- 14 MR. RATNER: We absolutely will
- 15 go forward with the project. First of all,
- 16 we try and buy another team, another minor
- 17 league team, from somewhere and try and
- 18 bring them in. If not, we try to replace
- 19 them with another sport. It's not critical
- 20 to the economics. It's more that we really
- 21 want to serve what people want here and this
- 22 is a hockey town.
- The economics, whether they come
- 24 or not, is not the end of the world but it's
- 25 important for us because this is where

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1 Full Legislature/9-23-13
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- 2 hockey has had a tremendous history. So
- 3 we'd try and buy one or bring one -- Brett,
- 4 can you comment?
- 5 MR. YORMARK: Yes. Just to the
- 6 point made, it's really not the amount of
- 7 events, it's how many people you get into
- 8 the venue. We're estimating 1.2 million.
- 9 So if for some reason we couldn't get an NHL
- 10 team, we couldn't buy one, we backfill it,
- 11 give us more flexibility with concerts which
- 12 are more profitable, so it gives us the
- 13 latitude to do a lot of different things,
- 14 one of which is to buy an AHL but that's not
- 15 necessarily going to be ultimately the best
- 16 solution. We would look at it and examine
- 17 where we might be able to monetize some
- 18 other programming, concerts being one.
- 19 LEGISLATOR ABRAHAMS: Before I
- 20 move on from the event summary type which
- 21 you have specified on this page, is there
- 22 anything that this body, this legislative
- 23 body should be concerned about that would
- 24 prevent you from going forward, that didn't
- 25 come to fruition?

- Full Legislature/9-23-13
- 2 Because a lot of this stuff is
- 3 bulked in together and, I apologize, maybe
- 4 the public got a chance to see it, but other
- 5 sporting events, 29 family shows, 54, if
- 6 something were to change and you weren't
- 7 able to do these projects, would that impact
- 8 your project from you going forward?
- 9 MR. YORMARK: No. We feel very
- 10 comfortable about the programming mix and
- 11 obviously it might change a bit, but, like I
- 12 said earlier, we have over 200 letters of
- 13 commitment for 200 events, family shows,
- 14 college basketball, boxing, hockey, we are
- 15 very confident that we are going to program
- 16 this building and make it best in class.
- 17 LEGISLATOR ABRAHAMS: Before I
- 18 relinquish my time I just have a quick
- 19 question. I know you probably got this this
- 20 morning, Mr. Ratner, and my office was able
- 21 to forward it to you today. I'm not sure if
- 22 you are familiar with the coalition GUAAC,
- 23 Greater Uniondale Area Action Coalition,
- 24 probably not?
- MR. RATNER: No.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR ABRAHAMS: They were
- 3 trying to put together a meeting with your
- 4 office. They represent dozens of interested
- 5 parties in the Greater Uniondale area in
- 6 general. As you know, I'm also the
- 7 legislator for that area. I share that area
- 8 with Legislator Troiano.
- 9 But one of the things I wanted to
- 10 put on the letter is the letter that I
- 11 received from Ashley Cotton indicating that
- 12 you will reach out to them as quickly as
- 13 possible and I urge you to do that so you
- 14 can have as much community support in what
- 15 you're trying to do, but, in fairness to
- 16 what they're trying to do, I understand you
- 17 may have received their letter a little bit
- 18 late, I just want to highlight some of te
- 19 points that they've made and hear your
- 20 commentary regarding it.
- 21 One of the things that I believe
- 22 they specified was pertaining to the Living
- 23 Wage Law Compliance. One of the concerns in
- I guess Section 58.1 on page 87, and we
- 25 talked about it before with the PLAs, but

- 1 Full Legislature/9-23-13
- 2 obviously going forward with the permanent
- 3 jobs it would be -- would you envision those
- 4 jobs being paid at a living wage as well, or
- 5 how does that --
- 6 MR. RATNER: I'm not familiar
- 7 with the Living Wage Law out here, if there
- 8 is one, is there a living wage specific law
- 9 here, or is -- is there a specific living
- 10 wage law are you referring to generally a
- 11 living wage?
- 12 LEGISLATOR ABRAHAMS: Specific.
- MR. RATNER: I'm very familiar
- 14 with living wage generally, very familiar.
- 15 Generally I believe in living wage, support
- 16 the living wage. I believe it's a very
- 17 important thing. I don't believe in \$7 an
- 18 hour jobs.
- 19 LEGISLATOR ABRAHAMS: Good.
- 20 Well, I think their greater point is, they
- 21 would like to know that the young person
- 22 that's working in a movie theater or
- 23 restaurant or anywhere, that they would be
- 24 paid a wage that commensurate with being
- 25 able to live in Nassau County.

- 1 Full Legislature/9-23-13
- 2 MR. RATNER: Well, one of the
- 3 problems is, we can not control what our
- 4 retailers do. So, for example, I can't
- 5 control really what the movie theater will
- 6 do. Obviously we are sway on them, we can
- 7 push and shove, so on and so forth, but, at
- 8 the end of the day, we can only control the
- 9 employees that in direct control of ours.
- 10 So one of the difficulties we
- 11 have as a developer, we'll develop a
- 12 shopping center, might be a Target, I don't
- 13 want to say a specific name, and they may or
- 14 may not pay what I think they ought to pay.
- 15 But what we can do is simply control our own
- 16 people.
- 17 LEGISLATOR ABRAHAMS: Is it
- 18 possible to put into their leases or
- 19 anything like that?
- 20 MR. RATNER: It's very difficult
- 21 to do that. We have tried that in the past
- 22 and there's a lot of different issues
- 23 involved. First of all, they usually won't
- 24 make a commitment, for one thing, and,
- 25 second, there's other legal issues involved.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR ABRAHAMS: I quess
- 3 what their point is --
- 4 MR. RATNER: I don't disagree
- 5 with the point.
- 6 LEGISLATOR ABRAHAMS: No, No. I
- 7 understand and I appreciate your honesty. I
- 8 think what their greater point is, we have
- 9 this property, it's 77 acres in size and
- 10 they would like to know that of the 2,700
- 11 jobs --
- MR. RATNER: 2,700 jobs. 2,000
- 13 are operations arena related. 700 to 1000
- 14 are --
- 15 LEGISLATOR ABRAHAMS: They would
- 16 like to know that there's going to be jobs
- 17 that support people's ability to live here.
- 18 I mean, what's the essence of announcing and
- 19 having these jobs and then they go to other
- 20 areas that basically may be can afford to
- 21 travel in and get paid a lesser salary. I
- 22 think that's the greater point.
- I think, ultimately, if you sit
- 24 down and meet with them, which I'm
- 25 encouraging you to do, when you do sit down

- 1 Full Legislature/9-23-13
- 2 and meet with them, I think that's an issue
- 3 that, if we could work through it, I would
- 4 love to be able to see that get done because
- 5 the last thing we need is to be able have
- 6 jobs and people can't support their
- 7 families.
- MR. RATNER: I agree
- 9 wholeheartedly. You have a developer that
- 10 will do whatever we can to try to effectuate
- 11 that. Obviously 2000 jobs will be living
- 12 wage, I know approximately what living wage
- 13 means in dollars, depending on who decides
- 14 the difference between 9 and \$11 the jobs
- 15 operationally will pay in excess of that.
- Not worried about the 2000, I
- 17 share the same concern on the retail jobs
- 18 and we're happy to sit down with the group
- 19 and see what we can do with the retailers
- 20 when they come. Some will be more difficult
- 21 than others.
- 22 LEGISLATOR ABRAHAMS: The next
- 23 question I guess might be more appropriate
- 24 for Mr. Blumenfeld. Is there a commitment
- 25 for -- obviously one of the concerns that

- 1 Full Legislature/9-23-13
- 2 they brought out was the fact there is a ton
- 3 of fast food in that area. I'm not
- 4 proposing that you bring in fast food, but
- 5 they want to make sure that folks in that
- 6 immediate area have options to healthy food
- 7 choices. The restaurants that we're talking
- 8 about bring it in, even though I know there
- 9 are a lot of restaurants in that vicinity
- 10 already, the restaurants we're committing to
- 11 bringing in are respectable restaurants that
- 12 would have healthy food choices on their
- 13 menus and so on and so forth?
- MR. RATNER: The answer is yes.
- 15 As you know, pretty much every restaurant
- 16 that one deals has healthy choices. The
- 17 problem we all have, collectively, is
- 18 getting people to do them. I'm all for
- 19 healthy choices, but you send me to a ball
- 20 game and I'll have a few hot dogs and french
- 21 fries. So I'm all for healthy, all the
- 22 restaurants, both the Barclays Center, we
- 23 have a tremendous healthy part of our menu.
- 24 LEGISLATOR ABRAHAMS: That's good
- 25 to hear.

- 1 Full Legislature/9-23-13
- 2 MR. RATNER: So we are all for it
- 3 and I'm sure all the restaurants will try
- 4 and share that but getting people to do it
- 5 is another matter.
- 6 LEGISLATOR ABRAHAMS: The next
- 7 line of questioning feeds into aesthetics.
- 8 I know when we met I gave you kind of the
- 9 layout, that property faces the Uniondale
- 10 area directly, right across Hempstead
- 11 Turnpike in Legislative District One.
- 12 One of the concerns that has been
- 13 brought out by the community is the fact
- 14 that -- the way the facade is done, that
- 15 there's images on top of, I guess for
- 16 advertising purposes, is aesthetically not
- 17 presentable and attractive to the community.
- Do you foresee continuing that
- 19 kind of advertising or not, and how would
- 20 you perceive --
- MR. RATNER: That's an
- 22 interesting and really good question. We
- 23 struggle with that in a lot of different
- 24 things that we do. If we use the Barclays
- 25 Center as an example, both inside and

- 1 Full Legislature/9-23-13
- 2 outside, that was a major concern of ours.
- 3 Because, honestly, it really hurts the whole
- 4 look of the place. And what I said to you,
- 5 we're committed to good architecture,
- 6 whether it be having built the New York
- 7 Times building or the Geary building in
- 8 downtown Brooklyn or a lot of our other
- 9 projects, our firm is known for good
- 10 architecture with a capital A.
- So what do you do about those
- 12 kind of signs? What you try to do is
- 13 integrate in a way in which they are not
- 14 offensive. The way we dealt with it in
- 15 Barclays, we had them in facing. There's a
- 16 giant canopy and all of the advertising is
- 17 the inside so it doesn't go out to the
- 18 community.
- 19 If we walk into the Barclays
- 20 Center arena, you won't even notice that
- 21 it's got more sponsors than any arena in the
- 22 country. They blend in, both, whether it be
- 23 the color or whether it be the type-face
- 24 throughout the arena, and, yet, they don't
- 25 stick out at you.

- 1 Full Legislature/9-23-13
- 2 We are highly conscious of that
- 3 in really every thing we do. Unless it's an
- 4 area like 42nd Street. You don't want to
- 5 have signs all over the place. You don't
- 6 want them disorderly, you don't want to have
- 7 them bright, you want them to -- you can
- 8 have signs that look absolutely beautiful.
- 9 Brett, if you want to make
- 10 another comment about that because Brett
- 11 really does it.
- MR. YORMARK: I think Bruce
- 13 really said it. We are going to take less
- 14 is more approach, no different than we did
- 15 at the Barclays Center. Much of the sponsor
- 16 activation will be part of the architecture.
- 17 We like to call it subtle reinforcement. So
- 18 it will be very tastefully done. Our goal
- 19 is to have fewer partners than more. That
- 20 right now is how we're building our pro
- 21 forma.
- 22 LEGISLATOR ABRAHAMS: All right.
- 23 That's good to hear.
- One of the concerns, it was
- 25 specified I guess in Section 53, you do know

- 1 Full Legislature/9-23-13
- 2 the impact that Super Storm Sandy had on or
- 3 particular area. Right now the college,
- 4 Nassau County Community College is a
- 5 designated shelter, but there was language
- 6 in here that this section that they had
- 7 brought about which would give I guess, you,
- 8 the tenant, the ability to remove or not
- 9 allow the Coliseum to be a shelter. Is that
- 10 something that you are familiar with?
- MR. RATNER: I'm not actually.
- 12 Jim Lester or Rob.
- 13 CHIEF DEPUTY COUNTY EXEC WALKER:
- 14 The one thing we learned from Hurricane
- 15 Katrina and Rita with the damage -- the used
- 16 the New Orleans Super Dome I believe, or I
- 17 believe it's called the Super Dome, they
- 18 have some naming rights now, is that we
- 19 would not be utilizing or nor would want to
- 20 utilize the Coliseum as an indoor shelter.
- 21 We do not believe it's the right place. A
- 22 lot of incidents occurred, and all you have
- 23 to do is look at them, from crimes to --
- 24 crimes against not only property but
- 25 individuals and things of that nature, we

- 1 Full Legislature/9-23-13
- 2 would not want to use the Coliseum, the
- 3 internal part of the Coliseum.
- 4 What we would use is the parking
- 5 lot for staging and things of that nature,
- 6 but we do not think it is appropriate from
- 7 the exercises that we learned in other
- 8 places, by having such big big facilities,
- 9 you can't manage it public safety-wise, and
- 10 it brings about some major issues.
- 11 We have plenty of sheltering in
- 12 lines with last year's storm. We only
- 13 utilized five of roughly 30 facilities that
- 14 we have memorandum of understandings with,
- 15 and we would continue to use it more.
- So it does not hamper any type of
- 17 emergency management operation at all and,
- 18 again, we wouldn't be utilizing it anyway.
- 19 LEGISLATOR ABRAHAMS: Rob, as
- 20 long as you feel comfortable that the
- 21 shelters that we have are going to be
- 22 adequate. I mean, God forbid we have
- 23 another Super Storm Sandy, and I hope to God
- 24 we don't --
- 25 CHIEF DEPUTY COUNTY EXEC WALKER:

- 1 Full Legislature/9-23-13
- 2 You and me both.
- 3 LEGISLATOR ABRAHAMS: In the
- 4 event we do, we just want to make sure that
- 5 every facility, everything the county can do
- 6 to make sure that our residents are
- 7 protected is there.
- 8 CHIEF DEPUTY COUNTY EXEC WALKER:
- 9 We agree.
- 10 LEGISLATOR ABRAHAMS: A facility
- 11 such as that just seems to be obvious but if
- 12 you feel we don't need to do it, maybe just
- 13 the parking lot for staging purposes, we'll
- 14 accept that.
- I just want to also say, I just
- 16 want to incorporate the GUAAC letter into
- 17 the record. That's what Presiding Officer
- 18 Gonsalves wanted to do as well just to make
- 19 sure, which stands for Greater Uniondale
- 20 Area Action Coalition is incorporated into
- 21 the record.
- 22 CHIEF DEPUTY COUNTY EXEC WALKER:
- 23 We received that letter too. We're going to
- 24 meet with them and feel free to join us and
- 25 Legislator Troiano at the same time if you

- 1 Full Legislature/9-23-13
- 2 want to have a joint meeting with us, the
- 3 both of you, and obviously Forest City, NEC
- 4 would meet at the same time.
- 5 LEGISLATOR ABRAHAMS: I look
- 6 forward to meeting with you with them. I
- 7 think it's imperative. They did say that
- 8 obviously when the county went and did the
- 9 rounds when it came to referendum as well as
- 10 the Coliseum, they had an opportunity to
- 11 meet with them and would love to meet with
- 12 NEC also in addition.
- The last point that I want to
- 14 bring up, and this is for Mr. Ratner, and
- 15 then I will pass my time over to the next
- 16 person, is tied into -- one of the things
- 17 that the Greater Uniondale Area Action
- 18 Coalition is looking to try to do is a
- 19 community benefit that's specified for the
- 20 Uniondale, East Meadow and the greater area
- 21 of that particular area.
- They received commitments from I
- 23 guess the hub developer in Mr. Monti and
- 24 they wanted to know if that's something that
- 25 you would take a look into and possibly

- 1 Full Legislature/9-23-13
- 2 consider. One of the things they are
- 3 stressing is that obviously there is a
- 4 benefit -- or there should be a community
- 5 benefit that's drafted so that the groups in
- 6 that particular area have an opportunity to
- 7 access not just the restaurants and the
- 8 movie theaters, but the entire development
- 9 on what's going on.
- 10 Quite frankly, that should give
- 11 priority to the immediate areas obviously
- 12 but then it should be extended to the entire
- 13 county, so that Boy Scout groups and other
- 14 groups are not being -- and have an
- 15 opportunity to access a county facility and
- 16 they just want to make sure -- I'm not doing
- 17 their statement enough justice because they
- 18 specified a lot of things in their community
- 19 benefit agreement but I think that should
- 20 come out when you get a chance to meet with
- 21 them, or I can give it to you now, but is
- 22 that something that you would be --
- MR. RATNER: Yes, we have done
- 24 community benefit agreements before, access
- 25 to community is very important. We have a

- 1 Full Legislature/9-23-13
- 2 certain number of tickets set aside for many
- 3 of the events at Barclays. As a matter of
- 4 fact, I just went to the equivalent of
- 5 almost a GUAAC in which they gave our
- 6 company an award for basically giving
- 7 thousands of tickets equal by a lottery to
- 8 community groups and it was wonderful.
- 9 Because what it wound up doing is, it brings
- 10 community groups close together because they
- 11 all work together. It's done by a lottery
- 12 system, the tickets, so you don't get
- 13 favoritism, one way or the other, and it
- 14 wound up having a lot of benefits. It was a
- 15 wonderful event that kind of celebrates
- 16 having local community groups be able to
- 17 give tickets to their members or just to
- 18 young people. Young people seeing the
- 19 circus for the first time. What could be
- 20 greater?
- 21 LEGISLATOR ABRAHAMS: The two big
- 22 things that I can gather from what they're
- 23 talking about, and, one, Legislator Troiano
- 24 is going to dive into, which is in the
- 25 minority business and women enterprise, but

- 1 Full Legislature/9-23-13
- 2 the two bigs that I can gather from what
- 3 they're talking about is obviously the job
- 4 training and business referral center,
- 5 something that the community can get a
- 6 benefit from.
- 7 Also, one of the other big items
- 8 is tied into educational programs which I
- 9 think you talked about before. Those are
- 10 the types of things that they are looking to
- 11 try to do and, hopefully, they received
- 12 commitments in the past from Mr. Wang and
- 13 others that have provided commitments that
- 14 they are going to try to do these things.
- The community area has also been
- 16 trying to get a community center for a long
- 17 time. I have been working with them to try
- 18 to do that. These are the types of things
- 19 and -- they need funding. They need
- 20 support. A project of this magnitude which
- 21 is going to be hundreds of millions of
- 22 dollars, from our standpoint, there should
- 23 be some type of community benefit agreement
- 24 that if Forest City is going to be able to
- 25 be with us for 30 some odd years in this

- 1 Full Legislature/9-23-13
- 2 lease, that they are going to be a
- 3 responsible and good community partner,
- 4 which I know you have demonstrated in other
- 5 areas that you have been in. So we look
- 6 forward to that same demonstration.
- 7 MR. RATNER: We do too.
- 8 LEGISLATOR ABRAHAMS: Thank you,
- 9 Mr. Ratner.
- 10 CHAIRWOMAN GONSALVES: Legislator
- 11 DeRiggi-Whitton.
- 12 LEGISLATOR DERIGGI-WHITTON: Hi,
- 13 Mr. Ratner. It's a pleasure to meet you and
- 14 I have to say that I was impressed with your
- 15 presentation, not only today, but also I
- 16 attended the one at the country club where
- 17 there were four of you at that point. I'm
- 18 happy that you're here and we do hold a lot
- 19 of hope.
- I'm a Hofstra graduate and a
- 21 resident of Tower C and our whole room was
- 22 orange because I do believe she chose
- 23 Hofstra because of the Islanders and I know
- 24 how much team spirit is such an important
- 25 part of our community. And the Coliseum is

- 1 Full Legislature/9-23-13
- 2 such a great representative of that, plus I
- 3 really believe that the Islanders are really
- 4 our hometown team.
- 5 But I just wanted to ask you a
- 6 couple of questions about that to start
- 7 with. There's a letter that I have a copy
- 8 of from Mr. Wang which is dated June 6th
- 9 which just states that he is ready to commit
- 10 to the six Islander games annually at the
- 11 Coliseum subject to the NHL approval.
- Do you know if we were able to
- 13 obtain that approval?
- 14 MR. RATNER: We won't be able to
- 15 attain it until we actually propose it to
- 16 them -- Brett, you've spoken to the NHL?
- 17 MR. YORMARK: Yes. The NHL
- 18 hasn't addressed it yet because obviously
- 19 these proceedings have been ongoing.
- 20 We feel very confident that the
- 21 Dolans are going to want hockey back here.
- 22 They're good citizens from Long Island and
- 23 we've got to give them more credit than
- 24 thinking that they won't allow it to happen.
- 25 So, between the NHL and the Dolans, we think

- 1 Full Legislature/9-23-13
- 2 we'll get that done for sure.
- 3 LEGISLATOR DERIGGI-WHITTON: But
- 4 as of right now we don't have a firm
- 5 commitment on the six games yet?
- 6 MR. YORMARK: We don't and we
- 7 didn't expect to have it now. We expected
- 8 it to be an ongoing process over the next
- 9 couple of months.
- 10 LEGISLATOR DERIGGI-WHITTON:
- 11 We've been trying to get a definitive
- 12 answer. I know Legislator Judy Jacobs
- 13 addressed this. Do you know if there's an
- 14 exact number that's required by the NHL
- 15 regarding seats?
- 16 MR. YORMARK: There is no
- 17 requirement whatsoever.
- 18 LEGISLATOR DERIGGI-WHITTON: So
- 19 that's a rumor?
- MR. YORMARK: There's nothing in
- 21 there that requires a certain amount of
- 22 seats. As a matter of fact, Ottawa, where
- 23 the NHL is calling home now, has a little
- 24 north of 14,000 seats, currently the
- 25 smallest in the NHL. No problems there. We

- 1 Full Legislature/9-23-13
- 2 don't anticipate any problems here or for
- 3 that matter at Barclays.
- 4 LEGISLATOR DERIGGI-WHITTON:
- 5 Because ours will be less than that, ours
- 6 will be about 13,000; is that right?
- 7 MR. YORMARK: Well, you know, as
- 8 Bruce has said earlier, this is not going to
- 9 be the permanent home. It's only going to
- 10 be the home for four regular season games
- 11 and two preseason games, so it will be more
- 12 than adequate.
- 13 LEGISLATOR DERIGGI-WHITTON:
- 14 That's what I'm questioning. Because since
- 15 we don't have the NHL approval yet, I just
- 16 want to make sure we're not doing anything
- 17 that would jeopardize that, even just for
- 18 the six games, by lowering the number of
- 19 seats?
- MR. YORMARK: No. It shouldn't
- 21 be an issue at all.
- 22 LEGISLATOR DERIGGI-WHITTON: I
- 23 guess while you're still standing there, I
- 24 was just looking at some of the letters we
- 25 received. I know that they are classified

- 1 Full Legislature/9-23-13
- 2 as commitment letters, but many of them
- 3 really don't come out and commit entirely.
- 4 They're sort of vague a lot of them.
- 5 Do you have like an actual number
- 6 of how many have been booked?
- 7 MR. YORMARK: Well, obviously
- 8 it's tough to book two or three years in
- 9 advance, so you want the intent of the
- 10 promoters to want to come to the marketplace
- 11 which all of them have expressed pretty
- 12 clearly in all the letters. There are
- 13 partners that we currently work with at
- 14 Barclays and they want to extend the
- 15 relationship here with us in Nassau County.
- 16 LEGISLATOR DERIGGI-WHITTON: But
- 17 it's fair to say that as far as actual
- 18 commitments, we really haven't received too
- 19 many yet, right, you just have the interest?
- MR. YORMARK: Well, I wouldn't
- 21 necessarily say that's the case. When you
- 22 look at the Live Nation letter, the leading
- 23 promoter in the country, the letter states
- 24 20 to 30 shows, Rock Nation, another great
- 25 content provider, states between five and

- 1 Full Legislature/9-23-13
- 2 ten shows. So to the extent that they can
- 3 give us the content guarantee, they have
- 4 done that. Obviously it's two or three
- 5 years out, so it's tough to determine who is
- 6 going to be touring but given the fact that
- 7 they have a lot of scale with respect to the
- 8 artists, they have a good sense for who will
- 9 be out there. So we feel very confident.
- 10 This is no different than what we
- 11 did when we opened Barclays. We had gotten
- 12 quite a few commitment letters, very similar
- 13 to what you see in front of you and, as you
- 14 heard from Bruce, we are the number one
- venue first six months of this year as well
- 16 as ticket sales and revenue in the United
- 17 States.
- 18 LEGISLATOR DERIGGI-WHITTON: All
- 19 right. Because it does, as someone who is
- 20 just looking at it as our interest for the
- 21 county, it does kind of just raise a few
- 22 questions, like the Big Apple Circus, as
- 23 there are willing to discuss further and
- 24 further explore any development of mutual
- 25 beneficial plan.

- 1 Full Legislature/9-23-13
- 2 MR. YORMARK: Well, I think in
- 3 that particular case, again, timing, the
- 4 seasonality of when they want to come in
- 5 based on whether it's in the winter and
- 6 whether we have conflicts or not.
- 7 Again, it's open ended to some
- 8 degree, but we feel very confident. These
- 9 are all relationships we have, and we do
- 10 have leverage coming out of Barclays given
- 11 our stature right now with respect to venues
- 12 to bring that content right here.
- MR. RATNER: Just one comment.
- 14 For example, you picked one, Big Apple
- 15 Circus. So Big Apple Circus is run by a
- 16 woman that I've worked with for 15 years.
- 17 She's actually a tenant in our building and
- 18 we've talked her along -- she would love to
- 19 come out here, but it's a nonprofit
- 20 organization, they're not going to commit
- 21 themselves in writing without their own --
- 22 with their own board approval, they would
- love to come out here and I'm sure we can
- 24 work it out and it's a great circus.
- 25 So it's more -- it's a lot of

- 1 Full Legislature/9-23-13
- 2 Brett's personal relationships and my
- 3 personal relationships to make sure these
- 4 things happen along with the leverage of
- 5 having Barclays.
- 6 LEGISLATOR DERIGGI-WHITTON: And
- 7 I understand that, and you have to
- 8 understand for us, you do have a very good
- 9 reputation, but we are kind of doing a leap
- 10 of faith with you and, the history of this
- 11 project, I have had other histories as the
- 12 city councilwoman in Glen Cove for projects
- where we were all excited about and they
- 14 never came to fruition. So we are really
- 15 are trusting you and I guess that's part of
- 16 my point today.
- I just have one other quick
- 18 question regarding the events. Parking lot
- 19 events, so that's not going to be inside the
- 20 Coliseum?
- MR. YORMARK: No. Those are
- 22 going to be outside.
- 23 LEGISLATOR DERIGGI-WHITTON: So
- 24 that consists of about a third of -- it's 83
- 25 out of the 309?

- 1 Full Legislature/9-23-13
- 2 MR. YORMARK: Yes, exactly
- 3 correct. 45 for the most part will be
- 4 circus related in our build up. We've got
- 5 lifestyle programming, like car shows and
- 6 things of that nature. We also have music
- 7 festivals which have become very, very
- 8 popular across the country.
- 9 One particular festival can
- 10 attract upwards of 60,000 people over the
- 11 course of a weekend. They just had one in
- 12 Philadelphia two weeks ago and it's become
- 13 very very popular across the country right
- 14 now. We plan on doing similar types of
- 15 programming here in Nassau; country
- 16 festivals, EDM festivals, things of that
- 17 nature.
- MR. RATNER: Brett said
- 19 something, which is 60,000. I'm very
- 20 cognizant of this issue of traffic and
- 21 noise. So I want to stress it's my job to
- 22 talk about that. That is critical. So to
- 23 have 60,000 during the weekend it's kind of
- 24 a lot to say the lease.
- 25 Things like circuses that Brett

- 1 Full Legislature/9-23-13
- 2 mentioned or, for example, something that
- 3 we've done in New York City and a group I'm
- 4 involved, a barbecue. We have the best
- 5 barbecue chefs from all over the world come.
- 6 They come and they do a tasting, attracts
- 7 5,000, 10,000 people on a weekend. That
- 8 sort of stuff that's kind of both fun and is
- 9 not so large and noisy because that is a
- 10 major issue.
- 11 So I would not be for having some
- 12 outdoor music festival which creates a lot
- 13 of noise.
- 14 LEGISLATOR DERIGGI-WHITTON: I
- 15 have one other line of questioning real
- 16 quick. I'm on the finance committee here.
- 17 There was one word or one sentence that made
- 18 a number of us concerned. In the Section
- 19 4.1, it says that tenant shall be relieved
- 20 of the binding commitment if for some reason
- 21 they're not reasonably satisfied basically
- 22 with the financing condition.
- I know I spoke with your group
- 24 twice. We tried to get that revamped and I
- 25 really wanted you to know why. I don't

- 1 Full Legislature/9-23-13
- 2 really question the fact that you will
- 3 probably be able to get financing. But I
- 4 have seen it before where, for instance, a
- 5 project, someone discovered there was
- 6 actually some type of DEC problem or some
- 7 other issue that might interfere with what
- 8 plans you have now and the cost might be
- 9 beyond what you expect. So something
- 10 completely not related.
- 11 Could you see that that could
- 12 actually give the person who is a tenant,
- 13 like take yourself out of it almost, an
- 14 excuse at that point to say, well, to get
- 15 out of it, I'm not reasonably satisfied with
- 16 the finances because I wanted one percent
- 17 and I got three percent. That's all you
- 18 would really have to do.
- 19 I understand you are putting the
- 20 money into it and the plan is great and your
- 21 intentions are great, but there's nothing
- 22 protecting the county for -- even if it's
- 23 not financial, for some other reason should
- 24 you decide not to go forward with this
- 25 project for the next five years.

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- 2 MR. YORMARK: So I think in
- 3 general in the lease there may be specific
- 4 language, I think there is, good faith
- 5 efforts and so on, good faith requirements
- 6 for everything that we do, don't stop with
- 7 due diligence. So I think that really
- 8 covers it. We have to do stuff in good
- 9 faith, so if we try to get out of it because
- 10 we say something is not reasonable when it
- 11 really is, that is not good faith.
- 12 So I think the good faith really
- 13 creates a standard which is in almost all
- 14 legal documents. Here it is a requirement
- 15 that we operate in good faith and we operate
- 16 with due diligence, and I think that really
- 17 does cover it.
- I also have to stress, obviously,
- 19 as I said, if someone doesn't want to do a
- 20 project, as you know, because you've had it
- 21 happen here a lot of times, it almost
- 22 doesn't make a difference what's written. It
- 23 should be written the most positive possible
- 24 way and we have done that that we can live
- 25 with and abide by. I do have to say at the

- 1 Full Legislature/9-23-13
- 2 end of the day, one does have to -- and I
- 3 have a level of commitment, and we have a
- 4 level of commitment, and, again, this is not
- 5 a financing which is gigantic, it's just not
- 6 that --
- 7 LEGISLATOR DERIGGI-WHITTON: I'm
- 8 not as concerned with the financing. I'm
- 9 more concerned with something that we
- 10 haven't thought of yet where this could be
- 11 an out for pretty much any reason. Because
- 12 it doesn't specifically say -- it doesn't
- 13 even say good faith. It doesn't say
- 14 anything or than the fact that you have to
- 15 be reasonably satisfied. That's such a
- 16 vaque --
- 17 MR. YORMARK: But the document in
- 18 general, the document requires good faith
- 19 for everything we do and doing things with
- 20 due diligence. So it does apply.
- 21 LEGISLATOR DERIGGI-WHITTON:
- 22 Well, I'm putting you on the spot here. We
- 23 really are counting on your good faith
- 24 because I'm not happy with that language and
- 25 I have expressed that about 15 times. I

- 1 Full Legislature/9-23-13
- 2 think it's really vague and I feel a little
- 3 bit uncomfortable, as happy as I am with
- 4 your other projects, this is really
- 5 bothering me. Because I would hate to see
- 6 in three or four years you to come back and
- 7 use the financing as some excuse to pull out
- 8 after we had such faith.
- 9 MR. YORMARK: I understand.
- 10 LEGISLATOR DERIGGI-WHITTON: And
- 11 I just have one other quick question. As
- 12 far as financing, how much do you expect to
- 13 put into the Coliseum in terms of reno work?
- 14 MR. YORMARK: Approximately \$100
- 15 million.
- 16 LEGISLATOR DERIGGI-WHITTON:
- 17 Because just to be a stickler, which I'm
- 18 afraid I am, a number of the letters of
- 19 credit that you provided us with have a
- 20 limit of about 50 to \$60 million for the
- 21 project.
- I haven't seen anything that says
- 23 \$100 million for this project. So, again,
- 24 I'm going on record saying I don't see any
- letters that say we have \$100 million in

- 1 Full Legislature/9-23-13
- 2 financing. This lease in my opinion would
- 3 get you out very quickly.
- 4 MR. RATNER: The answer is that I
- 5 wish we could be 100 percent financing but
- 6 that's not the way the world works.
- 7 There's about 50 to \$60 million
- 8 in anticipated financing and about 30 to \$50
- 9 million of equity from our company and our
- 10 partners. So it's part equity and part
- 11 financing.
- 12 LEGISLATOR DERIGGI-WHITTON: So
- 13 you are going to put cash in for part of it?
- 14 MR. RATNER: Us and our partners
- 15 will put cash in for the remainder.
- 16 LEGISLATOR DERIGGI-WHITTON: For
- 17 approximately 50 percent?
- MR. RATNER: Between 30 percent
- 19 and 50 percent depending on how much
- 20 financing we get.
- 21 LEGISLATOR DERIGGI-WHITTON: Can
- 22 you believe I don't have that in writing?
- 23 Can you believe that we're entering into
- 24 this 30 year lease and we don't have those
- 25 details. So I'm telling you that I'm

- 1 Full Legislature/9-23-13
- 2 supporting it but, as a person of integrity
- 3 which you appear to have without a question
- 4 in my mind, I really hope that you don't let
- 5 us down because the residents of Nassau
- 6 County are really banking on this.
- 7 And one last little plug for my
- 8 roommate, if you can get more than six
- 9 games, I think we can split it like Judy
- 10 Jacobs mentioned once, 20/20, or even a
- 11 little bit more than six, I think it would
- 12 really go a long way, still have that
- 13 hometown feel.
- 14 MR. RATNER: I appreciate that.
- 15 I think it's not as economically, as has
- 16 been pointed out, I don't think it's
- 17 possible for us to come out economically, or
- 18 Mr. Wang, rather, to come out economically
- 19 and do much more than that because of suites
- 20 and all the other kinds of things.
- 21 LEGISLATOR DERIGGI-WHITTON: But
- 22 even just for like 10, you think? If we can
- 23 get a little more than six.
- 24 MR. RATNER: I think not.
- 25 LEGISLATOR DERIGGI-WHITTON:

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- 2 Thank you.
- 3 MR. RATNER: I'm being honest
- 4 with you. You want me to be direct, I'm
- 5 being direct.
- 6 LEGISLATOR DERIGGI-WHITTON: I
- 7 want you to be honest and forthright.
- 8 CHAIRWOMAN GONSALVES: That's the
- 9 way you should be, Mr. Ratner.
- 10 Legislator Troiano.
- 11 LEGISLATOR TROIANO: Welcome to
- 12 Nassau.
- MR. RATNER: Believe it or not
- 14 I'm here a lot. I have a lot of relatives
- 15 out here, my wife is from here.
- 16 LEGISLATOR TROIANO: I appreciate
- 17 you, yourself, coming before us here today
- 18 and spending all this time here and bringing
- 19 so much of your talent with you as well to
- 20 share in this moment, which really is a
- 21 great moment for Nassau County.
- We are going to get what I think
- 23 is going to be a great civic asset in Nassau
- 24 County and I'm very pleased by that.
- I'm especially pleased to hear

- 1 Full Legislature/9-23-13
- 2 about some of the features you plan on
- 3 bringing to the Coliseum which I think will
- 4 add to the attractiveness of our county for
- 5 some of our younger people, many of whom
- 6 find it very expensive to live here and,
- 7 even when they find a way to do that, there
- 8 is a vast oasis here of nothingness. So
- 9 it's great to have you bring some of the
- 10 attractions that would be attractive to
- 11 them. Thank you for that.
- 12 In addition to it being a great
- 13 civic asset, and we didn't talk much about
- 14 this today, it's also going to be a great
- 15 boom to economic development which we so
- 16 desperately need in Nassau County.
- 17 With that, I appreciate the fact
- 18 that you have agreed in the lease to make
- 19 your best effort to use union help. In your
- 20 statements today, you said you also want to
- 21 make sure there is a preponderance of local
- 22 residents hired to work, I quess both in the
- 23 construction and also, once it's
- 24 constructed, in the restaurants and stores
- 25 that opened up afterwards; is that correct?

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- MR. RATNER: Yes, in particular,
- 3 and you realize because it's union, they
- 4 have rules monitored by the federal
- 5 government as to order and where people come
- 6 from. So, for example, if someone is on a
- 7 particular list for seniority, you can't
- 8 jump them locally.
- 9 What we do is, we work really
- 10 hard with the unions for the journeymen and
- 11 the entry level jobs, not the journeymen,
- 12 but the entry level jobs, particularly, to
- 13 be local. We work very hard on it.
- 14 But there are federal
- 15 requirements with respect to the way in
- 16 which unions are permitted to take from
- 17 lists and jumping lists for obvious reasons.
- 18 Subject to that, certainly for the permanent
- 19 operations, that's not the case. Permanent
- 20 operations is easy to hire locally, we want
- 21 to hire locally, we want to in general on
- 22 all the areas. In the union case, there are
- 23 for good reasons very specific requirements
- 24 laid out by the federal government.
- 25 LEGISLATOR TROIANO: You know, we

- 1 Full Legislature/9-23-13
- 2 haven't had very much discussion about this
- 3 although it did come up in the hearing a
- 4 couple of weeks ago that we would encourage
- 5 you also to maybe help facilitate the
- 6 apprenticeship programs a lot the unions
- 7 maintain. A lot of those programs actually
- 8 take place in Suffolk County as opposed to
- 9 Nassau County. And it's a burden for some
- 10 of our residents to get to Suffolk County.
- 11 Maybe theirs is a way that we can help
- 12 facilitate getting them to the
- 13 apprenticeship programs.
- 14 MR. RATNER: Actually, we're very
- 15 familiar with that. In the case of New York
- 16 City, we have a program where the unions
- 17 have three categories; women, which they
- 18 attempt to get all apprenticeships with
- 19 women; with veterans; and with local people.
- 20 Those are the three areas. It's actually
- 21 high school. Young people who do not
- 22 graduate from high school.
- They have three specific
- 24 programs. I don't know what the union has
- 25 out here. If not, we can certainly help

- 1 Full Legislature/9-23-13
- 2 them devise that, but that's where our
- 3 apprentices come from. The union feeds us
- 4 people from those three groups. They train,
- 5 they've had this program not only for us but
- 6 for everybody. We encourage that.
- 7 And, in the case of Barclays, I
- 8 think I want to say, if I'm right, I don't
- 9 know where Linda is, but we actually
- 10 negotiated stronger numbers, correct. In
- 11 other words, the union may say we want one
- 12 apprentice for every four journeymen or
- 13 something. So we negotiated better numbers
- 14 than that with the union in the PLA.
- So one of the reasons to have a
- 16 PLA is really for the community. It's not
- 17 only for the union, it's really to make sure
- 18 to try and get as many that qualify for, in
- 19 this case, the union wants those three
- 20 programs.
- 21 So the first question is whether
- 22 union have that kind of program, I don't
- 23 know if you know locally whether they have
- 24 that. But if they have that program, we are
- 25 very familiar with how to create a program

- 1 Full Legislature/9-23-13
- 2 within the union that deals with what are
- 3 the major issues for the community, whether
- 4 they want local hiring, whether they're
- 5 concerned about high school graduates or
- 6 non-graduates, whether they're concerned
- 7 about veterans, which, of course, we all
- 8 are. So it's veterans, women and people who
- 9 did not graduate from high school.
- 10 LEGISLATOR TROIANO: Even though
- 11 you have relatives from Nassau County, you
- 12 may not be aware that the Village of
- 13 Hempstead is going through a revitalization
- 14 project. As part of that, they are
- 15 establishing a training program for local
- 16 residents. Perhaps we can piggyback
- 17 whatever your efforts are with theirs and
- 18 get a better effect.
- 19 MR. RATNER: That would be great.
- 20 Really, it's union dependent. The question
- 21 is whether they already have something and
- 22 whether they want to add to it. But we will
- 23 push tremendously for what the interest of
- 24 the local community is.
- 25 LEGISLATOR TROIANO: One of the

- 1 Full Legislature/9-23-13
- 2 things that I am concerned with --
- 3 MR. RATNER: You have to
- 4 remember, there is regular local union
- 5 members who have be out of jobs in many
- 6 cases for a long time, so there is a
- 7 delicate balance that the union has to make
- 8 in terms of apprentice and journeymen. I'm
- 9 not saying one way or the other, but it's
- 10 something that there's so many different
- 11 stakeholders here and we are aware of it
- 12 and, at the end of the day, what's important
- 13 to us is both the union and the local
- 14 community to try to get as many jobs for
- 15 both.
- 16 LEGISLATOR TROIANO: Again, I
- 17 appreciate your commitment to hiring both
- 18 union help and employing as much as possible
- 19 local residents.
- But, as you are aware, I have
- 21 been disappointed by the fact that the lease
- 22 agreement negotiated with the county doesn't
- 23 include any provision for contracting with
- 24 minority and women-owned business
- 25 enterprises in Nassau County or anywhere

- 1 Full Legislature/9-23-13
- 2 else for that matter. In fact, it's just
- 3 silent with respect to that.
- 4 Maybe you can't discuss this, and
- 5 you're not in a position to know, but I'm
- 6 curious and maybe Rob wants to talk to this,
- 7 I'm curious as to why that language was not
- 8 included in the lease agreement as it is
- 9 generally included in most contracts entered
- 10 into by the county for the construction of
- 11 anything in this county.
- MR. RATNER: So let me just say
- 13 my part and then you can comment, Rob.
- 14 For our part, we can talk about
- 15 after that what we plan to do and we have
- 16 this understanding that we will sit in the
- 17 next 30 days and work on specifics, but,
- 18 Rob, did you want to comment?
- 19 CHIEF DEPUTY COUNTY EXEC WALKER:
- 20 Really, the lease was gone through very
- 21 extensively. I think more important than
- 22 having any types of goals is having somebody
- 23 that actually has done it and it's up to us
- 24 really right now to take Bruce, which he has
- 25 been nothing but a great person to work with

- 1 Full Legislature/9-23-13
- 2 and his team through this process to ensure
- 3 that our local residents and we achieve the
- 4 highest level of standard that we possible
- 5 can. There's really no reason. It wasn't
- 6 omitted of any intent.
- 7 A lot of times you put a goal in
- 8 mind or you put a number in the contract and
- 9 you can reach it or sometimes you can't
- 10 reach it for whatever reason. Even in some
- 11 of our contracts today, we work very
- 12 aggressively in this county on having more
- women and minority owned businesses
- 14 registered and then trying to actually get
- 15 them to achieve and some of our work has
- 16 been very challenging for a lot of different
- 17 reasons, but that outreach will continue
- 18 and, in this case, as said, there was no
- 19 intent of anybody to omit or not include
- 20 anything of this and we look forward to
- 21 working with them to see as many residents
- 22 able to participate.
- LEGISLATOR TROIANO: I
- 24 appreciate, Rob, that Mr. Ratner has a
- 25 really great track record, but it just seems

- 1 Full Legislature/9-23-13
- 2 prudent on behalf of any governmental entity
- 3 to protect all of its citizens by putting in
- 4 writing provisions that protect them as is
- 5 done in every other contract. It seems to
- 6 be a real omission to have excluded from
- 7 this contract which is one of the biggest
- 8 ones in Nassau County we'll ever enter into.
- 9 CHIEF DEPUTY COUNTY EXEC WALKER:
- 10 I wish I can say it was omitted on purpose,
- 11 but it was not.
- 12 LEGISLATOR TROIANO: Well, I'm
- 13 glad you're not going to say that.
- 14 CHIEF DEPUTY COUNTY EXEC WALKER:
- 15 Just a lot of extensive negotiations went
- 16 through this. I don't know if Josh Meyer
- 17 wanted to comment, but it's an extensive
- 18 extensive process that I hope there are
- 19 other things that aren't omitted down, or we
- 20 have to down the road make some adjustments
- 21 to it.
- MR. MEYER: Thank you for that
- 23 question as well. I'm Josh Meyer from
- 24 Pannone, Lopes, Devereaux & West.
- It is part of the standard county

- 1 Full Legislature/9-23-13
- 2 contracts, it's not part of the standard
- 3 county leases, and, in this case, where the
- 4 county was not expending any money on a
- 5 construction project, so it was not
- 6 included, as you say, it may have been more
- 7 prudent to include it, but we were basing it
- 8 off of prior leases that the county has
- 9 entered into, especially for this sized
- 10 project. But it wasn't part of a standard
- 11 county lease in the past, so we did not
- 12 incorporate it.
- 13 LEGISLATOR TROIANO: But this
- 14 lease, as you call it, provides for the use
- 15 of union labor.
- 16 MR. MEYER: Understood.
- 17 LEGISLATOR TROIANO: Is that
- 18 typical that leases entered into by the
- 19 county include provisions for using union
- 20 labor?
- MR. MEYER: For leases, yes,
- 22 there are good faith efforts but not
- 23 necessary --
- 24 LEGISLATOR TROIANO: For
- 25 construction?

- 1 Full Legislature/9-23-13
- MR. MEYER: Yes, for
- 3 construction.
- 4 LEGISLATOR TROIANO: So it's your
- 5 testimony, Josh, that leases entered into by
- 6 the county, that those leases always include
- 7 provisions for hiring union labor but not
- 8 for MWBEs?
- 9 MR. MEYER: I couldn't say that
- 10 for sure, it's just that --
- 11 LEGISLATOR TROIANO: Well, that's
- 12 what I'm concerned about.
- MR. MEYER: Prior standard leases
- 14 that we looked at did not incorporate the
- 15 MWBE.
- 16 LEGISLATOR TROIANO: But they did
- 17 include union labor but excluded MWBEs --
- MR. MEYER: I can't say everyone
- 19 has, but certain ones --
- 20 LEGISLATOR TROIANO: Well, if
- 21 that is in fact the case, which I'm doubtful
- 22 of, then I would suggest that the county,
- 23 and, Rob, I would ask you to look at that in
- 24 the future and let's establish a process
- 25 whereby we always ensure that MWBE programs

- 1 Full Legislature/9-23-13
- 2 are provided for.
- And, by the way, we have a
- 4 department whose intent is to do just that.
- 5 So we ought to make use of that department's
- 6 process.
- 7 CHIEF DEPUTY COUNTY EXEC WALKER:
- 8 I think, obviously you bring up a great
- 9 point, without hesitation, I think we look
- 10 to mirror more of our construction type
- 11 contracts with lease agreements and I think
- 12 it's a great idea. With other types of
- 13 public private partnerships, especially we
- 14 have gone through with a lot of them for a
- 15 variety of reasons, it saves the county
- 16 money and we rather have privately financed
- 17 facilities throughout the county and a
- 18 public private partnership, so we definitely
- 19 will look at that and include it as our
- 20 boiler plate. I think that's a great idea.
- 21 LEGISLATOR TROIANO: Well, given
- 22 that acknowledgement and the importance of
- 23 providing language like that in our
- 24 contracts going forward, would you consider
- 25 opening up this contract to include that

- 1 Full Legislature/9-23-13
- 2 language now?
- 3 CHIEF DEPUTY COUNTY EXEC WALKER:
- 4 Let me say this, I don't want to negotiate
- 5 here, this is a total labor intensive
- 6 negotiation, and I wouldn't want to start
- 7 negotiating on the floor but it's something
- 8 that we could talk about and we'll talk
- 9 about with them later on today.
- 10 LEGISLATOR TROIANO: Well, I'm
- 11 not sure how much negotiation is required
- 12 because the county already has got such
- 13 language in it that requires other
- 14 contractors to live by.
- MR. RATNER: I'm not going to go
- 16 through our history, I don't have to explain
- 17 that, but I understand what you're saying.
- 18 We will sit down with you in the
- 19 next three days and we will make our
- 20 commitment as a goal of 20 percent, we'll
- 21 create a monitoring mechanism in a way that
- 22 we openly show you what we're doing, and, as
- 23 you know, it's not only the numbers of the
- 24 monitoring, it's how it's done, and we have
- 25 a whole procedure for that. We're more than

- 1 Full Legislature/9-23-13
- 2 happy to sit down and we'll give ourselves a
- 3 30 day period to try to come up with
- 4 something that tracks pretty much what lease
- 5 language may or might have done, and give it
- 6 to you in a signed letter form. It's very
- 7 important and we're happy to do it.
- 8 LEGISLATOR TROIANO: Mr. Ratner,
- 9 I appreciate your commitment to this concept
- 10 and, when we met about two weeks ago, you at
- 11 that point said to me you are committed to
- 12 this, and I saw a look in your eye and I
- 13 believe that you are, I've seen that again
- 14 today.
- I have had discussions with some
- 16 of your representatives today and some part
- 17 of last week and those discussions have been
- 18 substantive. So I do believe that it is
- 19 your intent to comply with your verbal
- 20 commitment, but a great leader, a great
- 21 president of ours from the last century, I'm
- 22 dating myself now, operated by the
- 23 philosophy and the statement, "trust but
- 24 verify."
- 25 MR. RATNER: And that's why I've

- 1 Full Legislature/9-23-13
- 2 said very specifically, we're prepared to
- 3 sit down if the next 30 days, come up with
- 4 language that would track the lease language
- 5 is, and commit to it in writing.
- 6 LEGISLATOR TROIANO: And I
- 7 understand that and we've had some give and
- 8 take with your staff. I want to point out
- 9 though, in my view, that shouldn't be
- 10 necessary. This all should have been
- 11 negotiated and part of the lease agreement
- 12 back when the county was going in one room
- 13 and discussing it with you and closing the
- 14 door and going back and talking to MSG, that
- 15 this all should have been part of the
- 16 language at that point.
- 17 It shouldn't come down to, my
- 18 caucus negotiating an agreement with you at
- 19 the last minute that really kind of makes --
- 20 adds salt to the wound for me.
- 21 MR. RATNER: I hear you.
- 22 LEGISLATOR TROIANO: But I do
- 23 want to say for the record that you have
- 24 been very forthcoming, your staff has been a
- 25 pleasure to work with, and I believe we are

- 1 Full Legislature/9-23-13
- 2 going to get to closure on this.
- 3 Unfortunately, we couldn't get to
- 4 it today. I had intended when the day
- 5 started to vote against the lease if we
- 6 couldn't reach an agreement by the time we
- 7 started deliberating today but, because of
- 8 what I sense as being the sincerity and the
- 9 seriousness of your staff and you, I do
- 10 intend to go forward and vote today, and
- 11 that's strengthened by the letter that I
- 12 would like to have entered into the record
- 13 today which is going to be signed by you
- 14 which indicates your commitment, on a best
- 15 efforts basis, and that's standard
- 16 commercial language, to award 20 percent of
- 17 the contracts to MWBE certified by Nassau
- 18 County or by the state.
- MR. RATNER: Yes, yes, yes.
- 20 How's that? The answer is yes.
- 21 LEGISLATOR TROIANO: And over the
- 22 course of the next -- or by the end of the
- 23 year, we will both initiate and conclude
- 24 discussions around establishing a mechanism
- 25 and reporting process for verifying that you

- 1 Full Legislature/9-23-13
- 2 live up to your verbal commitments that you
- 3 are expressing today.
- 4 MR. RATNER: Yes, and I honestly
- 5 would be unhappy if we didn't have something
- 6 like that in writing and a goal to work for.
- 7 Look, we are the other half of
- 8 that lease, so, yes, the county may have
- 9 ignored it, so unfortunately we did too and
- 10 I apologize for that. We take
- 11 responsibility too.
- But having done that, let's
- 13 correct it, and we will correct it.
- 14 LEGISLATOR TROIANO: And just for
- 15 the record, there is probably a list of ten
- 16 specific provisions I asked for today, your
- 17 group did not say no, but what they did say
- 18 was, we are just getting that this morning
- 19 and we haven't had the time to really review
- 20 it and make sure that we can really sign on
- 21 to this and commit to it and I appreciate
- 22 that. You need some time to reflect on it
- 23 and I appreciate the fact that you're also
- 24 taking it very seriously. You could've just
- 25 signed on to it and said, we are going to do

- 1 Full Legislature/9-23-13
- 2 this and then not have done it.
- 3 But those ten or so elements that
- 4 I would like to see agreed to have to do
- 5 with, just to categorize them so everybody
- 6 knows, have to do with insuring that MWBEs
- 7 are aware that these contract opportunities
- 8 exist. You can do that through advertising.
- 9 I would also like to see you do that by
- 10 sending written notification to everyone
- 11 that's been certified by the Nassau County
- 12 Minority Affairs Department so that they
- 13 know that that opportunity exists.
- 14 MR. RATNER: So, again, without
- 15 specifics, but that having been said, look,
- 16 I'm as committed as you are to get this done
- 17 right. We have a tremendous amount of
- 18 experience, more than anybody in the state
- 19 at getting this kind of participation for 28
- 20 years, and it is very important, not only to
- 21 our company, but to me personally, as you
- 22 know.
- We will do the very best job with
- 24 you to get it done. We have all kinds of --
- 25 we know which contracts, where there's not a

- 1 Full Legislature/9-23-13
- 2 sufficient number of contracts, so we will
- 3 make it up in another area. We know how to
- 4 split contracts in a kind of way to make
- 5 sure to get minorities in. So we are very
- 6 experienced and we'll do the very best to
- 7 work together.
- 8 LEGISLATOR TROIANO: I hope you
- 9 don't take these comments personally.
- MR. RATNER: The opposite, glad
- 11 for it.
- 12 LEGISLATOR TROIANO: Very good.
- 13 We've talked about your commitment you made
- 14 at the Barclays Center and the fact that you
- 15 exceeded what your commitment level was.
- But we haven't had that
- 17 experience on Long Island. And I have dealt
- 18 with a lot of developers who make
- 19 commitments to do certain things in regard
- 20 to minority hiring and utilization of women
- 21 owned firms, and what we continually get
- 22 back is, we couldn't find those firms. We
- 23 sent out advertisements and no one
- 24 responded. So I just want to make sure
- 25 you're proactive in both your advertising

- 1 Full Legislature/9-23-13
- 2 and reaching out to those firms. I
- 3 understand you know how to do this, but we
- 4 need to get that in writing.
- 5 MR. RATNER: You see my
- 6 frustrating face not at what you're saying
- 7 but the fact that there is no reason why
- 8 companies can't do it. From the day we
- 9 started we've seen this, seen pass through
- 10 contracts by other companies which means
- 11 that there's some not real company behind
- 12 there. We've seen all kinds of things.
- 13 We've really perfected it to the extent
- 14 possible.
- 15 LEGISLATOR TROIANO: Not only do
- 16 I believe you're going to do it because it's
- 17 the right thing to do, but it's also good
- 18 for your business. Any time you can expand
- 19 your universe of suppliers, you get more
- 20 expertise --
- MR. RATNER: Good for my soul.
- 22 LEGISLATOR TROIANO: -- and you
- 23 get more opportunity to drive the price down
- 24 and get more competitors providing bids to
- 25 you.

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1
               Full Legislature/9-23-13
2
                So just to complete the kind of
3
    thought process about what kinds of things
4
    I'd like to see; awareness, proactive
5
    attempt on your part to identify minority
6
    vendors and women vendors, make them aware
7
    of this project; that they be given due
8
    consideration to bid on these projects,
9
    which means that they get an appropriate
10
    amount of time to respond to the bid
11
    requests, that they are given the
12
    opportunity to look at plans, blueprints
13
    perhaps so they can construct a bid that is
14
    meaningful and meets your needs, and you
15
    agree with that?
16
                MR. RATNER: Yes. Actually,
17
    Linda Chiarelli who runs our whole program,
18
    our supervisor, can talk to very specifics,
19
    I don't know if you want to get those
20
    specifics, all those things are already
    done, I'm sure. Here's Linda Chiarelli.
21
22
                MS. CHIARELLA: Hi. We have an
23
    outreach program that we've implement on
24
    most -- all of our projects. I have been
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working with Bruce and Forest City for 20

25

- 1 Full Legislature/9-23-13
- 2 years now. We reach out to the community.
- 3 We include all the documents in the bid
- 4 process, to the extent that anyone wants
- 5 additional walk-thrus or for us to sit down
- 6 with the, we do that.
- 7 When we sit with our trade
- 8 contractors, we have regular meetings that
- 9 we help target different scopes within their
- 10 trades that can be broken out to make it
- 11 more advantageous for MWBE bidding.
- 12 LEGISLATOR TROIANO: Thank you.
- 13 And this is just the last general category
- 14 of items I'd like to see agreed to when we
- 15 get to the specifics is a reporting process,
- 16 so we can understand what efforts you have
- 17 taken to identify minority contractors so we
- 18 don't have a situation where you come back
- 19 and say, we couldn't achieve what's been
- 20 committed to. And we just want you to be
- 21 able to say why, and if, in fact, there is
- 22 good reason, we will understand that. But
- 23 we need to have some reporting to show us
- 24 that.
- MR. RATNER: Not a problem.

- 1 Full Legislature/9-23-13
- 2 LEGISLATOR TROIANO: And then,
- 3 finally, periodic reports monthly or
- 4 quarterly that indicate where you are
- 5 towards achieving the goals are committing
- 6 to. And then a final report that indicates
- 7 what you've actually achieved.
- MR. RATNER: Yes, no problem at
- 9 all. How often we do it is every couple of
- 10 months. We did it on the arena. We have
- 11 done voluntary reporting even when not
- 12 required, as in the case of Barclays too,
- 13 but we do it voluntary, even if it's not
- 14 required, we do reports at the end of every
- 15 job.
- So we will do it on a regular
- 17 basis, I don't know whether it will be
- 18 quarterly or every other month or whatever,
- 19 but we will do that and happy to do it.
- LEGISLATOR TROIANO: We
- 21 appreciate that. And, again, I understand
- 22 that I have been told that your track record
- 23 in Brooklyn has been outstanding in this
- 24 regard, and so we really look forward to
- 25 working and partnering with you on this,

- 1 Full Legislature/9-23-13
- 2 what I think is a very important initiative.
- 3 Although you have not signed it
- 4 yet, when it is signed, hopefully today
- 5 before you go, I want to put the letter in,
- 6 put it into the record that we have agreed
- 7 to these things in global concept.
- MR. RATNER: Great. And I hope
- 9 it will be a model for what comes forward
- 10 going forth in this county on how it should
- 11 be done right.
- 12 LEGISLATOR TROIANO: Thank you,
- 13 Mr. Ratner.
- 14 CHAIRWOMAN GONSALVES: Legislator
- 15 Denenberg.
- 16 LEGISLATOR DENENBERG: Thank you.
- 17 Thank you for being here, Mr. Ratner. I
- 18 also wanted to thank the County Executive
- 19 and also the Chief Deputy County Executive
- 20 for all being here acknowledging how
- 21 important this lease is and how important
- 22 the hub development, concentrating on the
- 23 Nassau Veterans Memorial Coliseum and the
- 24 plaza development, as you call it, is to the
- 25 future of Nassau County.

- 1 Full Legislature/9-23-13
- 2 First and foremost, just
- 3 something I didn't really hear anyone ask,
- 4 so I'm going to ask you.
- 5 In the new Nassau Veterans
- 6 Memorial Coliseum, what is planned or is
- 7 there a plan for a convention center? Are
- 8 we just utilizing the existing promenade and
- 9 exhibition hall? A lot of people
- 10 complained. Even though there is always a
- 11 lot of exhibits there, that it's really just
- 12 a basement. So I don't know what the plan
- is with respect to the convention center.
- 14 MR. RATNER: We honestly didn't
- 15 spend probably the amount of time we could
- 16 have should have spent on it, and it is
- 17 something that I think is a tremendous
- 18 asset.
- 19 I think there's a lot to be done
- 20 with it. Right now how many programs do we
- 21 have, we only have 13, but we are going to
- 22 work on that. We didn't extensively
- 23 honestly look at it. Obviously Mr. Wang
- 24 owns the hotel, that hotel is an excellent
- 25 hotel in terms of it has 600 and some rooms.

- 1 Full Legislature/9-23-13
- 2 It has some conference space. Maybe we
- 3 increase the conference space. The idea is
- 4 to try to make that a place that people
- 5 really want to come to. That's for our
- 6 economics also, us getting more people there
- 7 to make that a special place. We will
- 8 continue to look at that.
- 9 LEGISLATOR DENENBERG: I have
- 10 combed through the agreement and looking at
- 11 the number of events, of course, that you
- were talking about, up to 300 events, 13 say
- 13 exhibition hall, rentals/trade shows say
- 14 six, so that's what I'm thinking might be in
- 15 the area of what we call the convention
- 16 center, exhibition hall now.
- 17 But in terms of actual
- 18 construction and the size -- are you calling
- 19 it a convention center or exhibition hall,
- 20 and how are we changing the existing
- 21 exhibition hall, are we making it bigger?
- MR. RATNER: We're calling it an
- 23 exhibition hall, is that right still, Jim?
- 24 MR. LESTER: The current plan is
- 25 to really update it, to repair it, and

- 1 Full Legislature/9-23-13
- 2 operate it in a first class manner as it is
- 3 part of the Coliseum which we need to
- 4 operate in the first class manner.
- 5 And then Bruce is right, we need
- 6 to go back and look at it further to see
- 7 what has to be done beyond upgrading it and
- 8 repairing it and making it function better.
- 9 LEGISLATOR DENENBERG: Going
- 10 become to I guess earlier bids, going way
- 11 back even at the time of the Lighthouse
- 12 Project, even when we were talking about two
- 13 years ago a redone arena, people had come
- 14 and actually made statements that to have a
- 15 real first class, as the term that was just
- 16 used, first class convention center, you
- 17 really need 75,000 square feet and high
- 18 ceilings. I couldn't find how high the
- 19 ceilings needed to be, but I combed back
- 20 through the notes and the number that jut
- 21 out to me was 75,000 square feet for a first
- 22 class exhibition/convention center. Are we
- 23 expanding it to that size?
- 24 MR. RATNER: It's 60 now which my
- 25 guess if 75, 60 would probably do. I don't

- 1 Full Legislature/9-23-13
- 2 know, honestly, we would have to bring in a
- 3 partner, and the partners that we've already
- 4 spoken to are Marriott, and we are very
- 5 close relationship with Marriott, and
- 6 Marriott would be the right company if they
- 7 -- if we talked to them maybe some months
- 8 ago, and they would be the right company
- 9 because they already operate the hotel and
- 10 it's important to have a hotel associated
- 11 with it because what happens is -- when a
- 12 convention comes or a show comes, they're
- 13 going to want to book rooms.
- So we have a very close
- 15 relationship with Marriott in lots of kinds
- 16 of ways. They're even one of our sponsors
- 17 of our arena. So my real thinking, it's not
- in the lease and haven't really discussed it
- 19 was, over the next six months to a year,
- 20 talk to Marriott and figure out how to
- 21 really make that thing something more than
- 22 it is.
- I want to add, the other aspect
- is, the real movement today is towards
- 25 conference centers because one of the things

- 1 Full Legislature/9-23-13
- 2 that the hotel does, has some conference
- 3 space. Part of it the exhibition ought to
- 4 also be used for conferences, if that's
- 5 possible because that's where there's not
- 6 enough conference space in this whole
- 7 region. But it's really to be pursued
- 8 honestly in the future for us, in the next
- 9 six months to a year.
- 10 LEGISLATOR DENENBERG: So a quick
- 11 answer is, there will still be an exhibition
- 12 hall?
- MR. RATNER: Yes.
- 14 LEGISLATOR DENENBERG: Whether
- it's going to be changed from the existing
- 16 one right now, the plan is to keep it pretty
- 17 much so the same, but it's something that in
- 18 the next six months that you might look to
- 19 expand for business purposes.
- MR. RATNER: It's exciting. It's
- 21 an exciting opportunity. We would do it,
- 22 probably even if you hadn't brought it up
- 23 we'd probably come back and say maybe this
- 24 is something that we wanted to do. But we
- 25 would need to spend more time on it.

1 Full Legislature/9-23-13 2 LEGISLATOR DENENBERG: I would 3 encourage you to really look at the 4 convention center. You know, it's a little 5 disappointing that the convention center is 6 not being expanded, but I do think that 7 that's one of our goals with Hofstra right 8 there and the community college, Molloy, 9 there's a lot of reasons for there to be 10 exhibitions, conferences, conventions, in a 11 wide field of academics or other 12 professional type of networking or 13 professional shows. 14 There once was a talk of a 15 semi-conductor show being here instead of in 16 Boston, but that was a long time ago. 17 would like to see not giving up on the 18 convention center aspect. Because without 19 the major league time, even with the minor 20 league team, I think that we can have 300 21 events every year that would bring in a lot 22 more business if they're two, three day 23 conventions and conferences that would go a 24 lot more for our economy than even the big

events that are only one night as opposed to

2.5

- 1 Full Legislature/9-23-13
- 2 two to four days.
- 3 MR. RATNER: I'm aware of that
- 4 and we have worked on some kind of project,
- 5 but thank you.
- 6 LEGISLATOR DENENBERG: Is there a
- 7 big part of the fee that I see, both for --
- 8 certainly for NEC with 88 percent going to
- 9 you and for the county 12 percent is the
- 10 parking fees.
- 11 Has there been any discussion of
- 12 what the parking fees should be, the amount?
- MR. RATNER: Jim, do you want to
- 14 comment on that? This is James Lester, he's
- 15 the senior vice president of our company.
- MR. LESTER: The pricing is I
- 17 think dictated, and Brett can speak to this
- 18 as well, dictated to some extent by the
- 19 ticket price of the event. So obviously you
- 20 can't charge \$30 when the ticket price is
- 21 \$15. But the range is from 10 to 30
- 22 depending on the type of the event. And the
- 23 county has held back some spaces at \$20 for
- 24 larger events. So we need to have --
- 25 LEGISLATOR DENENBERG: Are you

- 1 Full Legislature/9-23-13
- 2 saying it's going to be flexible depending
- 3 on the ticket price of the event?
- 4 MR. LESTER: That's right.
- 5 LEGISLATOR DENENBERG: I don't
- 6 know if it is right now. When I go to
- 7 Islanders or to concerts, I notice it's
- 8 always the same set price. And then
- 9 sometimes it goes from that set price to
- 10 virtually waved for smaller events. So
- 11 that's something I was going to suggest that
- 12 there should be some middle ground and some
- 13 flexibility depending on the event.
- 14 MR. LESTER: I think that's the
- 15 intent.
- 16 LEGISLATOR DENENBERG: Let me ask
- 17 about timing. I understand it's two to five
- 18 years for the Coliseum, the Veterans
- 19 Memorial Coliseum redevelopment and, with
- 20 respect to the Coliseum plaza improvement,
- 21 the other 145,000 square feet of
- 22 development, and, to me, it's a little bit
- 23 -- I would love to see more, because there
- 24 was a time the Lighthouse was 2 million,
- 25 what the town of Hempstead approved in its

- 1 Full Legislature/9-23-13
- 2 plan that came out late '09 was about 1.2.
- 3 So this 145,000 square feet is a something a
- 4 little more than ten percent of what you
- 5 could do. So I would love to see more.
- I understand this only commits to
- 7 the 145,000 square feet and the Coliseum
- 8 itself. What is the timing for the other
- 9 development?
- 10 MR. RATNER: The time of the
- 11 development is, as I said, we will start in
- 12 August of '15, and it will take 18 months
- 13 for the retail, and 15 months for the
- 14 Coliseum. So, again, it would start August
- 16 to that and you come out by the final day.
- 17 By the end of '16.
- 18 LEGISLATOR DENENBERG: For
- 19 everything?
- MR. RATNER: For everything.
- 21 Well, 18 months, the very beginning of '17
- 22 for the retail.
- LEGISLATOR DENENBERG: So you
- 24 don't see it being done in phases, first the
- 25 arena, then the retail, then the movie

- 1 Full Legislature/9-23-13
- 2 theater, amphitheater. Well, I don't know
- 3 what we are looking at for the amphitheater
- 4 now, but you explained what it was.
- 5 MR. RATNER: Yes.
- 6 LEGISLATOR DENENBERG: All
- 7 started at the same time?
- 8 MR. RATNER: Yes. Approximately.
- 9 LEGISLATOR DENENBERG: The
- 10 veteran monument as well?
- 11 MR. RATNER: Correct. Yes. And
- 12 when I say the same time, maybe a couple of
- 13 months later but within the same few month
- 14 time frame.
- 15 LEGISLATOR DENENBERG: And for
- 16 parking and traffic, I guess you might be
- 17 flexible, but right now we're envisioning
- 18 everything going at once?
- 19 MR. RATNER: That's correct.
- 20 LEGISLATOR DENENBERG: I think
- 21 that's very important. Once we have the
- 22 financing in place, move forward after the
- 23 Islander lease is up, which is not just the
- 24 Islander lease, so we're hoping right now we
- 25 can start at that two year period?

- 1 Full Legislature/9-23-13
- MR. RATNER: Yes.
- 3 LEGISLATOR DENENBERG: Thanks.
- 4 Just for the record, I know at least
- 5 Legislator Whitton and Legislator Nicolello
- 6 brought this up, but the language itself I
- 7 think is important with respect to the
- 8 contingency clause.
- 9 I understand that good faith
- 10 obligations permeate all agreements, but it
- 11 isn't so much -- let me just read it:
- 12 Tenant, meaning NEC, shall have
- 13 received binding commitments in form,
- 14 reasonably satisfactory to tenant and
- 15 landlord for all benefits required by
- 16 tenant, and all financing deemed necessary
- 17 by tenant in order to perform the work
- 18 solely with regard to the Coliseum
- 19 improvements, et cetera.
- 20 My concern is not just that the
- 21 financing and commitments be in the form
- 22 reasonably satisfactory to tenant, to me, I
- 23 guess as an attorney, all financing deemed
- 24 necessary by tenant.
- Now, whatever good faith is in

- 1 Full Legislature/9-23-13
- 2 there, all financing deemed necessary is the
- 3 financing that you solely, you, as the
- 4 tenant, deem necessary.
- 5 So, just on the record, what is
- 6 that?
- 7 MR. RATNER: It's probably 50 or
- 8 60 percent of the project cost as a minimum.
- 9 LEGISLATOR DENENBERG: And I
- 10 heard everything else you said, that you're
- 11 here to build, not here to tie us up.
- 12 So you think at least a minimum
- of 50 to 60 percent of the project cost,
- 14 which is what, in terms of real dollars?
- MR. RATNER: In the case of the
- 16 Coliseum, it's 50 to 60 million. In the
- 17 case of the arena, it's a little trickier
- 18 because a lot of the work is done by the
- 19 tenant. What's it about, Jim?
- 20 MR. LESTER: The project breaks
- 21 down in a couple of different ways, it's
- 22 \$100 million. Then there's a retail project
- 23 that's about \$70 million, excluding the
- 24 Fillmore. The Fillmore is about 30 million.
- 25 And then \$30 million is done by the tenants

- 1 Full Legislature/9-23-13
- 2 themselves.
- 3 So I guess you could think of it
- 4 as \$100 million for the Coliseum.
- 5 MR. RATNER: Total cost of which
- 6 50 to 60 percent we'd look for financing.
- 7 MR. LESTER: Another \$100 million
- 8 for the retail including the Fillmore and
- 9 that would be also 50 to 60 percent
- 10 financed. And the rest would be built out
- 11 by the tenants. That would be 30 million.
- 12 LEGISLATOR DENENBERG: Thank you.
- 13 I do have another question that I don't
- 14 believe you can answer, but don't go far. I
- don't know if this is for Robert or who this
- 16 is for.
- 17 Is there anyone here from the
- 18 comptroller's office? Has anyone, whether
- 19 it's yourself, anyone up here, anyone from
- 20 the administration? I received -- I want to
- 21 complement Maurice Chalmers, I received the
- 22 OLBR report, but considering this is part of
- 23 the -- as the county executive said, one of
- 24 the biggest leases, biggest contracts that
- 25 we're going to see. I haven't seen anything

- 1 Full Legislature/9-23-13
- 2 from the comptroller's office evaluating
- 3 this. Has anyone?
- 4 CHAIRWOMAN GONSALVES: Did anyone
- 5 request it?
- 6 LEGISLATOR DENENBERG: I know I
- 7 mentioned it last time when I was talking to
- 8 Mr. Chalmers, I said I would like to see it
- 9 from the comptroller.
- 10 CHIEF DEPUTY COUNTY EXEC WALKER:
- 11 As we do with all of our leases, obviously
- 12 the comptroller will play a vital role and
- 13 it will be forwarded to him as it is in
- 14 every other case once it's passed and he
- 15 will make a -- I think the numbers speak for
- 16 themselves. I think this is a very good
- 17 financial arrangement for Nassau County.
- 18 The office of Legislative Budget
- 19 Review and Mr. Chalmers did a great job. I
- 20 think it was spelled out very clearly. The
- 21 report from KPMG and also the report from
- 22 PFM speaks to the numbers and I think the
- 23 numbers are a great financial -- and I would
- 24 like to say this again, this goes back to
- 25 the decision the county executive made early

- 1 Full Legislature/9-23-13
- 2 on with both negotiating with both MSG and
- 3 NEC at the same time, because all we did was
- 4 really we took two great, two giants in the
- 5 industry and, if you saw where the lease
- 6 started from day one, and, obviously,
- 7 they're sitting here now realizing they left
- 8 a lot of money on the table, but we are
- 9 grateful, Bruce, that you did, and so are
- 10 the residents of the county, it's a great
- 11 financial -- we released the financial
- 12 burdens we currently have in terms of cost,
- 13 operations, repair, capital improvements,
- 14 and also taking the dollars that we are
- 15 going to be taking in. So I don't want to
- 16 speak on behalf of the comptroller, but I
- 17 think -- I look to Comptroller Maragos to
- 18 approve the lease and --
- 19 LEGISLATOR DENENBERG: I don't
- 20 think -- I would say the comptroller doesn't
- 21 vote on the lease at all, so getting it
- 22 after we voted on it is sort of -- that's
- 23 after it's done.
- Usually, as one of the items that
- 25 we could look at, such as with the OLBR

- 1 Full Legislature/9-23-13
- 2 report and everything else you did your due
- 3 diligence together, PFM, et cetera, that the
- 4 comptroller reviews contracts and leases
- 5 before we approve them to opine on them. To
- 6 give an opinion after the fact is really not
- 7 useful.
- I'm prepared to vote yes right
- 9 now, but to cross all my I's and dot all my
- 10 Ts, if there was a comptroller report on
- 11 this big lease, you know, in the past we
- 12 typically get that.
- I do have something else for
- 14 Mr. Ratner, but, Rob, maybe you can answer
- 15 this as well. Mr. Ratner, maybe if you
- 16 would come back up?
- 17 CHIEF DEPUTY COUNTY EXEC WALKER:
- 18 Giving him a break, you're making him stand
- 19 for so long. Maybe give him some skates.
- 20 LEGISLATOR DENENBERG: Can't
- 21 blame me. I've only been asking for not
- 22 even 10 minutes.
- Last area of questions. With
- 24 respect to the real estate tax exemption
- 25 that's in the IDA assistance in Schedule D,

- 1 Full Legislature/9-23-13
- 2 how do we provide funding to the local
- 3 community, the local fire departments or
- 4 schools as an offset?
- 5 CHIEF DEPUTY COUNTY EXEC WALKER:
- 6 So as we do with every IDA project, they --
- 7 LEGISLATOR DENENBERG: They'll be
- 8 a pilot?
- 9 CHIEF DEPUTY COUNTY EXEC WALKER:
- 10 They will complete an application for the
- 11 IDA. I think in this proposal which was
- 12 great, they acknowledge the importance of
- 13 paying a pilot that will ramp up over the
- 14 years to our local school district and it's
- 15 done as every other pilot is performed, that
- 16 number will be set by the board of the IDA.
- 17 The good thing to note is that people talk
- 18 about the unions and the PLAs. There is
- 19 three members of our local unions on the IDA
- 20 board right now, half of the IDA board is
- 21 actually made up of union membership. So
- 22 they will go through that process.
- Once it's determined, that dollar
- 24 amount will be sent to all the taxing
- 25 jurisdictions, every one of them. So they

- 1 Full Legislature/9-23-13
- 2 will actually be receiving dollars that they
- 3 have not received before.
- 4 Thankfully in this case no cost
- 5 to the schools as the Coliseum is not going
- 6 to be home to the students and things of
- 7 that nature that they're going to be
- 8 attending schools and the Uniondale
- 9 community is not going to, again, have to
- 10 expand and we already know the school
- 11 district needs every dollar it can get and
- deserves.
- So, in this case, it will go
- 14 through as every other pilot did and it will
- 15 be real estate takes, again, paid for on the
- 16 Coliseum, the plaza improvements.
- 17 LEGISLATOR DENENBERG: Thank you.
- Mr. Ratner, I just wanted to say
- 19 one last thing to you. I can't help but do
- 20 this. Linda Chiarelli who works for you and
- 21 I both went to school together. We
- 22 graduated as engineers from Cooper Union
- 23 together. I can just say, she's done a lot
- 24 better than me. She is working for you and
- 25 I'm sitting here.

- 1 Full Legislature/9-23-13
- 2 MR. RATNER: I want you to know,
- 3 you went to a great school, and if you kept
- 4 up with her, you're pretty good. You are
- 5 both a lawyer, an engineer. An architect.
- 6 I think she's all three. Brilliant and
- 7 wonderful woman and she's done a great job.
- 8 LEGISLATOR DENENBERG: I did
- 9 those three too. Thank you very much.
- MR. RATNER: Thank you as well.
- 11 CHAIRWOMAN GONSALVES: Last, but
- 12 not least, Legislator Bosworth.
- 13 LEGISLATOR BOSWORTH: Thank you,
- 14 Presiding Officer. Well, it's been a long
- 15 afternoon and certainly thank the county
- 16 executive for coming down and making his
- 17 presentation and, Mr. Blumenfeld, we thank
- 18 you as well.
- 19 Mr. Ratner, you have been doing
- 20 the yeoman's job of presenting this and I
- 21 will tell you it's been so reassuring and
- 22 comforting to hear your great commitment to
- 23 our county, our communities, and to the
- 24 people of Nassau County. It's lovely.
- I know Legislator Troiano was

- 1 Full Legislature/9-23-13
- 2 speaking to you about a number of very
- 3 important issues and he at one point said
- 4 something that it was good for the
- 5 enterprise and bringing in a lot of untapped
- 6 resources, and, under your breath I heard
- 7 you said, and it's good for my soul.
- MR. RATNER: Yes.
- 9 LEGISLATOR BOSWORTH: And what
- 10 you're doing is good for our souls. So I
- 11 thank you so much for being here and for
- 12 your commitment to all of us.
- I did have one question. Really
- 14 is only one. In terms of the choice between
- 15 actually tearing the facility down and
- 16 making the commitment to renovate it, I know
- 17 that has a lot of unforeseen pitfalls, as
- 18 Legislator DeRiggi-Whitton had mentioned,
- 19 that you might not be able to anticipate.
- 20 But one of the things that has been
- 21 identified in the standing structure was
- 22 some asbestos that was found there.
- So I've had a lot of dealings
- 24 with asbestos and abatement, so I was
- 25 wondering if that's figured into your cost

- 1 Full Legislature/9-23-13
- 2 and the possibility that you might find a
- 3 lot more of that as you uncover different
- 4 parts of it during renovation?
- 5 MR. RATNER: It's in our costs
- 6 and we have a contingency for it. We've
- 7 done a preliminary analysis based on what
- 8 the county gave us, and based on our own
- 9 analysis. So it is in our cost and we have
- 10 a contingency for it and I think it should
- 11 be fine.
- 12 Obviously we have done a lot of
- 13 asbestos work over the years. Frankly, more
- 14 complicated situations than this.
- 15 LEGISLATOR BOSWORTH: Thank you.
- 16 Like I said, there was only one.
- 17 CHAIRWOMAN GONSALVES: Judy,
- 18 you're a lady of your word.
- 19 Mr. Ratner, first of all, let me
- 20 say thank you to you and your staff, Mr.
- 21 Blumenfeld as well, for a very comprehensive
- 22 presentation today. I would say most, all
- 23 of the concerns were addressed by our
- 24 colleagues here and you answered with
- 25 frankness, transparency, and of course the

- 1 Full Legislature/9-23-13
- 2 fact that this project is well overdue, and
- 3 I have to say that I'm happy it's going to
- 4 happen because I know my colleagues here are
- 5 going to support it. I just feel it. From
- 6 the questions I've heard and the answers
- 7 you've given, there is support on this
- 8 panel.
- 9 The other thing is, this project,
- 10 and I think all my colleagues realize this,
- 11 this will serve as a catalyst for the
- 12 development of the rest of the property.
- So thank you for your
- 14 presentation today. Thank you, Mr.
- 15 Blumenfeld, thank you to all of the staff
- 16 for the great job you've done. Thank you,
- 17 Mr. Walker and County Executive Mangano for
- 18 his presentation. Job well done.
- 19 And I think now, quess what, we
- 20 will hear now, and you can sit down, the
- 21 residents now will be asking questions or
- 22 registering their concerns.
- I have a few of them and I
- 24 apologize for them having to sit here for so
- long, but, guess what, you have been

- 1 Full Legislature/9-23-13
- 2 educated as well as we have this afternoon
- 3 and I think some of your concerns may have
- 4 been allayed.
- 5 MR. RATNER: First, let me thank
- 6 you all, and thank all the members, both
- 7 sides of the aisle, as they say. It has
- 8 been a pleasure working on this and we will
- 9 meet our commitments and get it done and get
- 10 it down right.
- 11 I would like to thank all the
- 12 people I'm lucky enough to work with, the
- 13 Blumenfelds and all the people that are in
- 14 my company. I always say, my best days are
- 15 when I come in and see everybody I get to
- 16 work with. So thank you all.
- 17 CHAIRWOMAN GONSALVES: Mr.
- 18 Ratner, I too, I was born and raised in
- 19 Brooklyn, and I know the Barclays Center and
- 20 I Metrotech, and I know that whole Flatbush
- 21 avenue has been rejuvenated because of your
- 22 efforts and I see that coming to the Nassau
- 23 Coliseum.
- MR. RATNER: Thank you.
- 25 CHAIRWOMAN GONSALVES: Thank you.

- 1 Full Legislature/9-23-13
- Now, Sol Weinstein, are you still
- 3 here? He's not here. Michael Kola? Neil
- 4 Lewis, did you stay? Jean Wood Sesions?
- 5 Sorry. Dennis Jones.
- 6 MR. JONES: Thank you, Presiding
- 7 Officer Gonsalves, and all the other
- 8 legislators, Mr. Ratner and the group, what
- 9 a great presentation that we did here.
- I just came to offer just a
- 11 little bit some of the things that I didn't
- 12 really hear too much about, and that's about
- 13 any community benefit agreements. We did
- 14 have some sort of discussion on it but it
- 15 really wasn't as extensive as I would think.
- 16 I wanted to ask that all of the
- 17 legislators kind of reach out to look up,
- 18 Albany law school did a legal study on
- 19 community benefit agreements just so that
- 20 you could familiarize yourself with it. It
- 21 just so happens that in the 2010, 2011
- 22 study, that the Ratner Group is in it in
- 23 regards to the Atlantic yards.
- Just to sum up what that research
- 25 did talk about, it was that CBA, when CBAs

- 1 Full Legislature/9-23-13
- 2 are negotiated by a broad base and exclusive
- 3 coalitions, that they are truly
- 4 representative of community interests, and
- 5 such agreements result in community planning
- 6 vision that dramatically differs from the
- 7 existing traditional comprehensive plan.
- 8 And implementing regulations for the area.
- 9 It indicates that existing
- 10 governmental planning process may be
- 11 inadequate and that most appropriate action
- 12 for a local government is to take -- may be
- 13 to reform the way that it plans.
- 14 It did discuss transparency which
- 15 we talked about here today, accountability,
- 16 which was mentioned, and meaningful public
- 17 participation which is very, very important
- 18 here.
- 19 It did outline seven areas that I
- 20 hope that the Ratner Group would listen to,
- 21 and that is making planning information
- 22 easily accessible on line, and that
- 23 designated public facilities provide hearing
- 24 notices that are actually designed to reach
- 25 impacted community members, hold hearings in

- 1 Full Legislature/9-23-13
- 2 locations close to impacted neighborhoods
- 3 and, at times of the day when community
- 4 members are likely to be available, hold
- 5 additional public meetings, workshops and
- 6 other events in order to reach a diverse
- 7 cross section of the community members,
- 8 partner with existing neighborhood
- 9 associations, civic organizations, and faith
- 10 based entities. Make clear that planners
- 11 will be responsive to neighborhood
- 12 residents' concerns and desires, and express
- 13 a commitment to ensure that the community
- 14 based planning is an integral part of the
- 15 planning process.
- I, again, thank Mr. Ratner and
- 17 his group for attending and giving such a
- 18 great presentation. Thank you.
- 19 CHAIRWOMAN GONSALVES: Thank you,
- 20 Mr. Jones. Reginald Benjamin? James
- 21 Sharpe? Good afternoon.
- MR. SKLAR: Good afternoon. It's
- 23 nice to attend this. First time I've been
- 24 at a hearing here. We had about 1,000
- 25 NMBE's and I see now that the Coliseum is

- 1 Full Legislature/9-23-13
- 2 gone, or the Islanders are gone, not back
- 3 again.
- David, you brought out a great
- 5 point. You started to ask about taxes. And
- 6 I think taxes here are a real important
- 7 thing and I hope everybody considers that.
- 8 Did anybody calculate yet what the school
- 9 district is going to end up if this gets
- 10 built to its fullest? Talking about
- 11 somewhere in the neighborhood, if I'm not
- 12 wrong, about 10 to \$15 million, which might
- 13 make Uniondale the most elite school
- 14 district in the county, to receive \$15
- 15 million on top of all their other money, it
- 16 would be real nice.
- 17 I would like to ask the
- 18 legislator a question. Did anybody here
- 19 ever go see a Jay-Z concert or his wife?
- 20 How this man ever did this, I don't know,
- 21 but he hooked up with this Jay-Z, with him
- 22 and his wife, the hottest people for the
- 23 next 25 years. They can outsell the Beatles
- 24 and also Elvis Presley. They only made
- 25 about \$89 million last year. And Jay-Z

- 1 Full Legislature/9-23-13
- 2 happened to do something, which he found a
- 3 better way to make money, he was a limited
- 4 partner in the Barclays Center and he went
- 5 out of it, not because he couldn't make
- 6 money, he found a better way to make money.
- 7 He's now representing some of the biggest
- 8 basketball stars and some of the biggest
- 9 entertainers in the country.
- 10 So I only want to ask the
- 11 legislature one thing to put in this thing
- 12 here. Just give me 200 tickets for every
- 13 concert, and at the end of the year, I'll
- 14 bring an extra million dollars of rent back
- 15 to the county. That's how hot these people
- 16 are. The last concert she did in New Jersey
- 17 attracted 15,000 people. The first ticket
- 18 sold for 100 to \$200, and the aftermarket
- 19 was five to \$700. They have a great great
- 20 following.
- 21 CHAIRWOMAN GONSALVES: Thank you,
- 22 Mr. Sklar. Now, the last speaker on this
- 23 item is James Sharpe. Did he leave? That's
- 24 the guy that left. Fine. Guess what?
- 25 These are the only speakers on this item and

- 1 Full Legislature/9-23-13
- 2 this is the moment we've been waiting for.
- 3 I just had a "thank God."
- 4 It is time now, all of the
- 5 legislators please take their seats.
- 6 MR. O'KANE: Can I make a
- 7 comment?
- 8 CHAIRWOMAN GONSALVES: Sure.
- 9 Name and address for the record.
- MR. O'KANE: My name is Dick
- 11 O'Kane and I'm with the Nassau Suffolk
- 12 Building Trades. Formerly I was with the
- ironworkers in New York City and I the
- 14 utmost pleasure of working with Mr. Ratner
- 15 building the Barclays Center.
- My only regret when that thing
- 17 finished, I wish he had seven more on line
- 18 moving forward in my jurisdiction where I
- 19 had it. Anything Mr. Ratner tells you,
- 20 anybody who has any reservations about him
- 21 moving forward with this job, put them away.
- 22 This job is going to happen. He is going to
- 23 do a great job. You'll be asking him to
- 24 come in and do another one. It's just
- 25 absolutely -- it's going to be a pleasure

- 1 Full Legislature/9-23-13
- 2 for it to happen in this jurisdiction.
- 3 The membership, I represent
- 4 60,000 people. It's all about jobs now
- 5 today. That's what this is going to do,
- 6 jobs, jobs, jobs, and more jobs.
- 7 So, Mr. Ratner, thank you. I
- 8 look forward to working with you.
- 9 CHAIRWOMAN GONSALVES: Thank you
- 10 very much. I'm ready now. I don't believe
- 11 we need a roll call at this point, after
- 12 what, three hours of deliberating?
- 13 LEGISLATOR BECKER: I just want
- 14 to say that it was a great pleasure,
- 15 personally, to meet with Mr. Ratner and his
- 16 team, and, again, I would like to compliment
- 17 our County Executive Ed Mangano. This is an
- 18 amazing moment for Nassau County.
- 19 I've been here, one of the
- 20 original Nassau County legislators. There's
- 21 a few of us who are left. The property, the
- 22 hub, is something that we all wanted to see
- 23 for many years be realized and be an asset
- 24 to Nassau County.
- 25 The loss of the Islanders was

- 1 Full Legislature/9-23-13
- 2 devastating, but this is a new day. I'm
- 3 just so proud, number one, of our county
- 4 executive who is in my opinion the most
- 5 engaged county executive we've had since I
- 6 have been here, and I'm proud of him and
- 7 proud of his leadership and I'm proud of his
- 8 team and I think it's a great moment for
- 9 Nassau County and I want to compliment the
- 10 leadership of our county executive once
- 11 more. Thank you so much.
- 12 CHAIRWOMAN GONSALVES: Now, I
- 13 believe in fairness. Since Mr. Becker had
- 14 his turn, I said to Mr. Wink he can have his
- 15 turn, so it's one and one. That's it. Then
- 16 we're taking the vote.
- 17 LEGISLATOR WINK: Thank you,
- 18 Madam Presiding Officer. A lot of the
- 19 issues I raised in committee have been more
- 20 than addressed both since committee meetings
- 21 and here today. So I didn't feel the need
- 22 to actually raise them again. There are
- 23 still questions and there are still concerns
- 24 that I have. The Newsday story highlighted
- 25 many of the positives and some of the

- 1 Full Legislature/9-23-13
- 2 potential pitfalls associated with this
- 3 project.
- 4 I think this is a worthy project
- 5 to go forward I think it has the potential
- 6 to be a great transitional and
- 7 transformational project for Nassau County,
- 8 so I'm going to support it.
- 9 I also would hasten to add that
- 10 I'm glad that this is not subject to \$400
- 11 million of taxpayer money. I'm glad that
- 12 Mr. Ratner and Forest City are in fact
- 13 footing the bill for this and it's a far far
- 14 better thing than the alternatives that we
- 15 have dealt with in the past.
- So, for that reason, and even
- 17 with the concerns I have about the finances
- 18 and the contingencies and whatnot, I too
- 19 will be supporting this today. Thank you.
- 20 CHAIRWOMAN GONSALVES: Now it's
- 21 time for the vote. Mr. Ratner, bear with
- 22 us.
- LEGISLATOR SOLAGES: I will make
- 24 my remarks just brief. As the second to
- 25 youngest person on this body, next to my

- 1 Full Legislature/9-23-13
- 2 colleague, Mr. Venditto, we yearn for more
- 3 affordable housing for our young
- 4 professionals. We would desire this plan to
- 5 include housing for young professionals but
- 6 hopefully this will spawn that.
- 7 Again, my comments, I reserve my
- 8 comments that my colleagues have expressed,
- 9 but, I too, look forward to voting for this.
- 10 Thank you.
- 11 CHAIRWOMAN GONSALVES: That is
- 12 it. Now, all those in favor of Item 374-13
- 13 as amended, please signify by saying aye.
- 14 (Aye.)
- Any opposed?
- 16 (No verbal response.)
- 17 19 nothing. 19 nothing. Good
- 18 job. Good job, Mr. Ratner. I knew it was
- 19 going to go more than ten.
- We are having a brief recess.
- 21 Hopefully we can be back by five o'clock.
- 22 15 minutes or so. We are now in recess.
- 23 (Whereupon, the Full Legislative
- 24 Committee recessed at 4:45 p.m. and
- 25 reconvened at 5:45 p.m.)

1	Full Legislature/9-23-13
2	CHAIRWOMAN GONSALVES: With the
3	consent of the minority, I'm going to be
4	calling a number of items and, of course,
5	we're not going to be reading those items,
6	just calling the item number. Is that okay?
7	Okay, we're talking about the
8	consent calendar, Items 2, 3, 4, 5, 6, 7, 8,
9	9, 10, 11, 12, 13, 14, 15, 16, 17, 18,
10	skipping 19, we go to 20, 21, 22, 24, 35,
11	37, 38, 39, 40, 41, 43, 44. Do I have to
12	repeat?
13	LEGISLATOR ABRAHAMS: Yes,
14	please.
15	CHAIRWOMAN GONSALVES: Items 2
16	through 18, 20, 21, 22, 24, 35, 37, 38, 39,
17	40, 41, 43, 44.
18	Motion, please.
19	LEGISLATOR DUNNE: So moved.
20	LEGISLATOR BELESI: Second.
21	CHAIRWOMAN GONSALVES: Moved by
22	Legislator Dunne, seconded by Legislator
23	Belesi. Any other comments, any questions?
0.4	1 2

Is there any public comment?

(No verbal response.)

24

25

1 Full Legislature/9-23-13 2 (No verbal response.) 3 There being none, all those in 4 favor of these items signify by saying aye. 5 (Aye.)6 Any opposed? 7 (No verbal response.) 8 The items pass unanimously. 9 We had several appointments and I 10 have to say that the individuals were here, 11 however, with the consent of the minority we said it would be okay. 12 So it's calendar Item 30 which is 13 14 Dr. Ranu to the Youth Board. Calendar Item 15 31, appointment of Ralph Esposito to VEEB, 16 Calendar Item 32, the appointment of Matthew 17 Paccione to the Youth Board, Calendar Item 18 33, Satish Sood to Soil and Water 19 Conservation District Board, and Calendar Item 34, the appointment of Timothy P. 20 21 Sullivan to the Deferred Compensation Board. 22 A motion, please. 23 LEGISLATOR DUNNE: So moved. 24 LEGISLATOR BELESI: Second.

CHAIRWOMAN GONSALVES: Moved by

2.5

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1
               Full Legislature/9-23-13
2
    Legislator Dunne, seconded by Legislator
3
    Belesi. Any questions or comments regarding
4
    these appointments?
5
                (No verbal response.)
6
                Is there any public comment?
7
                (No verbal response.)
8
                There being none, all those in
9
    favor of these appointments signify by
10
    saying aye.
11
                (Aye.)
12
                Any opposed?
13
                (No verbal response.)
14
                The appointments pass
15
    unanimously.
16
                Now we have Calendar Item 45,
    Clerk Item 291-13, Ordinance Number 108-2013
17
18
    which is the $30,600,000 bond ordinance for
19
    termination pay.
20
                A motion, please.
21
                LEGISLATOR DUNNE: So moved.
22
                LEGISLATOR BELESI: Second.
23
                CHAIRWOMAN GONSALVES: Moved by
24
    Legislator Dunne, seconded by Legislator
```

Belesi. Any questions or comments on this

25

- 1 Full Legislature/9-23-13
- 2 Item 45? It need not be untabled. Was
- 3 placed erroneously.
- 4 (No verbal response.)
- 5 Deputy Commissioner, would you
- 6 like to comment at all? No. Anyone want to
- 7 ask him any questions?
- 8 LEGISLATOR DENENBERG: He learns
- 9 not to volunteer.
- 10 CHAIRWOMAN GONSALVES: Is there
- 11 any public comment?
- 12 (No verbal response.)
- There being none, all those in
- 14 favor of Item 45, Clerk Item 291-13 signify
- 15 by saying aye.
- 16 (Aye.)
- Any opposed?
- 18 (No verbal response.)
- The item passes unanimously.
- Now we have a budget transfer,
- 21 correct? We need to do an amendment in the
- 22 nature of a substitution.
- 23 Calendar Item 42, Clerk Item
- 389-13, which is a budget transfer.
- A motion, please.

1	Full Legislature/9-23-13
2	LEGISLATOR DUNNE: So moved.
3	LEGISLATOR BELESI: Second.
4	CHAIRWOMAN GONSALVES: Moved by
5	Legislator Dunne, seconded by Legislator
6	Belesi. Now, I need an amendment in the
7	nature of a substitution. It was filed
8	September 10th at 12:43. A motion for the
9	amendment in the nature of a substitution.
10	LEGISLATOR DUNNE: So moved.
11	LEGISLATOR WALKER: Second.
12	CHAIRWOMAN GONSALVES: Moved by
13	Legislator Dunne, seconded by Legislator
14	Walker. All those in favor of the amendment
15	in the nature of a substitution signify by
16	saying aye.
17	(Aye.)
18	Any opposed?
19	(No verbal response.)
20	The item as amended. Any
21	comments from the legislators?
22	(No verbal response.)
23	Is there any public comment?
24	(No verbal response.)
25	There being none, all those in

1 Full Legislature/9-23-13 favor of Clerk Item 389-13 or Calendar Item 2 3 42 signify by saying aye. 4 (Aye.) 5 Any opposed? (No verbal response.) 6 7 The item passes unanimously. 8 Now we have three non-consent 9 items. Item 19, Resolution 167 which deals with the First Precinct. A motion, please. 10 11 LEGISLATOR DUNNE: So moved. 12 LEGISLATOR BELESI: Second. 13 CHAIRWOMAN GONSALVES: Moved by 14 Legislator Dunne, seconded by Legislator 15 Belesi. Who is here, Mr. Theofan? 16 MR. MAY: Mr. Theofan, myself, 17 any questions? 18 CHAIRWOMAN GONSALVES: Any 19 questions regarding this item that deals 20 with the First Precinct? 21 (No verbal response.) 22 Is there any public comment? 23 (No verbal response.) 24 There being none, all those in

favor of Item 19, Resolution 167 signify by

2.5

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1
                Full Legislature/9-23-13
2
    saying aye.
3
                (Aye.)
4
                Any opposed?
5
                (No verbal response.)
6
                The item passes unanimously.
7
                Now we have Item 23, Resolution
8
    171 which deals with the heart monitors and
9
    defibrillators for the South Hempstead Fire
10
    Department.
11
                A motion, please.
12
                LEGISLATOR DUNNE: So moved.
                LEGISLATOR BELESI: Second.
13
14
                CHAIRWOMAN GONSALVES: Moved by
15
    Legislator Dunne, seconded by Legislator
16
    Belesi. Any questions regarding Item 23?
17
                (No verbal response.)
18
                Is there any public comment?
19
                (No verbal response.)
20
                There being none, all those in
21
    favor of Item 23, Resolution 171-2013
22
    signify by saying aye.
23
                (Aye.)
24
                Any opposed?
2.5
                (No verbal response.)
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1
               Full Legislature/9-23-13
2
                The item passes unanimously.
3
                At this point I'm calling Clerk
4
    Item 396-13, a resolution to authorize the
    transfer of appropriations heretofore made
5
6
    within the budget for the year 2013 with the
7
    police department.
8
                A motion, please.
9
                LEGISLATOR DUNNE: So moved.
                LEGISLATOR BELESI: Second.
10
11
                CHAIRWOMAN GONSALVES: Moved by
12
    Legislator Dunne, seconded by Legislator
13
    Belesi. Any comments regarding this item?
14
                (No verbal response.)
15
                Is there any public comment?
16
                (No verbal response.)
                There being none, all those in
17
18
    favor of Clerk Item 396-13 signify by saying
19
    aye.
20
                (Aye.)
21
                Any opposed?
22
                (No verbal response.)
23
                The item passes unanimously.
24
                We have a number of items that
2.5
    have to do with Hotel Motel tax grants and,
```

- 1 Full Legislature/9-23-13
- 2 with your permission, Mr. Kevan, 25, 26, 27,
- 3 28, 29, 36. Can we call them all together?
- 4 LEGISLATOR ABRAHAMS: I think
- 5 Legislator Denemberg has some questions on
- 6 them.
- 7 CHAIRWOMAN GONSALVES: First I
- 8 need a motion. Am I calling them all
- 9 together?
- 10 LEGISLATOR ABRAHAMS: Yes.
- 11 CHAIRWOMAN GONSALVES: A motion,
- 12 please.
- 13 LEGISLATOR DUNNE: So moved.
- 14 LEGISLATOR WALKER: Second.
- 15 CHAIRWOMAN GONSALVES: Moved by
- 16 Legislator Dunne, seconded by Legislator
- 17 Walker. Now, Mr. Denenberg.
- 18 LEGISLATOR DENENBERG: Yes, Mr.
- 19 May, at the committees I had a question in
- 20 terms of how could Hotel Motel tax grant
- 21 money be FEMA reimbursable. I think at the
- 22 time the commissioner said some of the
- 23 salaries were related to Super Storm Sandy
- 24 recovery of facilities but I wasn't sure. I
- 25 just wanted assurance that this could be

- 1 Full Legislature/9-23-13
- 2 FEMA reimbursable.
- 3 COMMISSIONER FOSKEY: Yes. Good
- 4 afternoon. Carnell Foskey, commissioner of
- 5 Nassau County Department of Parks,
- 6 Recreation and Museums. Those individuals
- 7 were being paid by Hotel Motel. And during
- 8 the course of the storm, when they went to
- 9 work on FEMA related projects, Hotel Motel
- 10 was reimbursed by FEMA.
- 11 LEGISLATOR DENENBERG: So you
- 12 expect that this would be as well?
- 13 COMMISSIONER FOSKEY: If they
- 14 work on any FEMA projects that we're
- 15 reimbursed, we'll reimburse Hotel Motel, ys.
- 16 LEGISLATOR DENENBERG: This was
- 17 already done?
- 18 COMMISSIONER FOSKEY: Yes, it was
- 19 done already.
- 20 CHAIRWOMAN GONSALVES: Minority
- 21 Leader Abrahams.
- 22 LEGISLATOR ABRAHAMS: How are
- 23 you, Mr. Foskey. It's actually not a
- 24 question for you, it's just the topic of
- 25 FEMA. When I heard FEMA brought up, I just

- 1 Full Legislature/9-23-13
- 2 wanted to bring up the fact that Legislator
- 3 DeRiggi-Whitton also provided a letter. It
- 4 was more in conjunction with FEMA and
- 5 cleanup of Super Storm Sandy, which I know
- 6 is not related to Hotel Motel tax, but I
- 7 just wanted to make sure that the
- 8 administration got a copy of the letter that
- 9 was sent to the presiding officer, but I
- 10 wanted to make sure the administration got a
- 11 copy of the letter because, obviously, if we
- 12 are talking about FEMA reimbursement, we
- 13 want to make sure we're getting every dime
- 14 from that cleanup as well.
- MR. MAY: Sure. I don't recall
- 16 seeing a copy of that letter so if you send
- 17 it to my office -- the administration may
- 18 have received it. May have sent directly to
- 19 Chief Deputy County Executive Walker or
- 20 County Executive Mangano.
- 21 LEGISLATOR ABRAHAMS: Let me
- 22 stand to apologize, you are not cc'd on this
- 23 letter. So let's make sure you get a copy
- 24 of it now.
- MR. MAY: Excellent. Thank you.

- 1 Full Legislature/9-23-13
 2 LEGISLATOR DERIGGI-WHITTON:
- 3 Presiding Officer, may I?
- 4 CHAIRWOMAN GONSALVES: Yes.
- 5 LEGISLATOR DERIGGI-WHITTON: I
- 6 have a statement. We just requested that
- 7 the comptroller come before the Full Leg at
- 8 our next meeting just to testify as to where
- 9 we are with not only Looks Great Service but
- 10 the other reimbursement.
- 11 The last I heard it's only going
- 12 to be around 40 to 50 percent at this point.
- 13 That's really the last information I have
- 14 really been given. And we just have to
- 15 discuss now that we're talking about the
- 16 budget, I just want to see how we are going
- 17 to make adjustments for that should that be
- 18 the amount that we get.
- 19 MR. MAY: Did you also send a
- 20 copy of that letter to the comptroller?
- 21 LEGISLATOR DERIGGI-WHITTON: It's
- 22 been hand delivered and, again, I think it
- 23 would be good for him to come in and testify
- 24 in front of us. I know we gave him ample
- 25 time to do his review and I think, by now,

- 1 Full Legislature/9-23-13
- 2 he should be ready to come forth.
- MR. MAY: As a separately elected
- 4 branch, I can't speak for the comptroller's
- 5 office, but if they received a letter, I'm
- 6 sure they'll respond appropriately.
- 7 CHAIRWOMAN GONSALVES: I just
- 8 want to reiterate the items that we are
- 9 speaking about, Items 25, 26, 27, 28, and
- 10 29. They are all Hotel Motel tax grants.
- 11 Any other comments regarding
- 12 those items?
- 13 (No verbal response.)
- 14 Is there any public comment?
- 15 (No verbal response.)
- 16 There being none, all those in
- 17 favor of Items 25, 26, 27, 28 and 29 signify
- 18 by saying aye.
- 19 (Aye.)
- 20 Any opposed?
- 21 (No verbal response.)
- The items pass unanimously.
- 23 The next item which is on the
- 24 non-consent calendar is Item 36, Clerk Item
- 25 386-13, a resolution authorizing the release

- 1 Full Legislature/9-23-13
- 2 of a surety bond and cash escrow monies for
- 3 the Map of the Seasons at East Meadow
- 4 subdivision. A motion, please.
- 5 LEGISLATOR DUNNE: So moved.
- 6 LEGISLATOR WALKER: Second.
- 7 CHAIRWOMAN GONSALVES: Moved by
- 8 Legislator Dunne, seconded by Legislator
- 9 Walker. Any questions regarding this item?
- 10 Is there any public comment?
- 11 (No verbal response.)
- 12 There being none, all those in
- 13 favor of Item 36, Clerk Item 386-13 -- there
- 14 were concerns regarding Clerk Item 386, the
- 15 Homeowners Association of the Seasons met
- 16 with the developer and they had a whole
- 17 check list of items that they agreed they
- 18 would take care of, and, therefore, we felt
- 19 that this was legitimate for us to put it on
- 20 the calendar.
- 21 Since there is an agreement
- 22 between the developer and the Homeowner's
- 23 Association. Come up, introduce yourself
- 24 please.
- 25 MR. KATZ: Martin Katz, Division

- 1 Full Legislature/9-23-13
- 2 of Planning and Department of Public Works.
- 3 A week ago today there was a
- 4 meeting. All the relevant parties met
- 5 including the reps from Engel Burman
- 6 including the attorney and the reps from HOA
- 7 and the chief building inspector for DPW.
- A ten item punch-list was
- 9 generated and it was agreed on that those
- 10 ten items would be taken care of and I think
- 11 the HOA was satisfied. If you have any
- 12 questions, John O'Dougherty from DPW to
- 13 answer them with respect to the items on the
- 14 punch-list.
- 15 CHAIRWOMAN GONSALVES: Mr. Katz,
- 16 it's my understanding as well, because I
- 17 have those ten items that were part of the
- 18 punch-list and that there was an agreement
- 19 between the developer and the homeowners
- 20 association.
- 21 MR. KATZ: As far as I know, a
- 22 verbal agreement, the attorney for Engel
- 23 Burman, Dominic Minerva, and it's not
- 24 written, but --
- 25 CHAIRWOMAN GONSALVES: Do you

- 1 Full Legislature/9-23-13
- 2 want to testify to this? Be my guest.
- MR. MINERVA: Good evening.
- 4 Dominic Minerva, Minerva & D'Agostino, 107
- 5 South Central Avenue, Valley Stream, New
- 6 York, attorney for the Engel Burman Group
- 7 and Seasons at Mitchell Field, L.L.C., the
- 8 applicant for the bond release. Yes, there
- 9 was a verbal agreement to repair those ten
- 10 punch-list items. We received a draft
- 11 written agreement. The items were supposed
- 12 to be complete on Thursday. They actually
- 13 postponed it. It should be completed next
- 14 week. And we have committed to do those ten
- 15 items.
- 16 CHAIRWOMAN GONSALVES: Mr. Katz.
- 17 MR. KATZ: They are maintenance
- 18 items not construction items with respect to
- 19 the public improvements.
- 20 CHAIRWOMAN GONSALVES: Would you
- 21 mind if I submitted these ten items to the
- 22 stenographer?
- MR. MINERVA: I have no
- 24 objection.
- 25 CHAIRWOMAN GONSALVES: We'll make

- 1 Full Legislature/9-23-13
- 2 it part of the record. Okay. All those in
- 3 favor of Item 36, Clerk Item 386-13 signify
- 4 by saying aye.
- 5 (Aye.)
- Any opposed?
- 7 (No verbal response.)
- Passes unanimously. We have
- 9 several emergencies now and I need
- 10 Mr. Clerk, and I will ask if we can dispense
- 11 with the reading of the emergencies.
- 12 LEGISLATOR JACOBS: I move to
- 13 dispense with the reading.
- 14 LEGISLATOR NICOLELLO: I second
- 15 that.
- 16 CHAIRWOMAN GONSALVES: And Mr.
- 17 Nicolello going to dispense with the
- 18 reading. So we can establish the
- 19 emergencies, Mr. Clerk.
- 20 CLERK MULLER: Would like me to
- 21 just read the clerk item number and what the
- 22 underlying emergency would be? You need to
- vote on the emergency and then on the
- 24 underlying item, so you want to establish
- 25 the emergency first, just numerically? We

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1 Full Legislature/9-23-13
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- 2 can even incorporate it through reference.
- 3 I will put it with the court reporter as to
- 4 the chart.
- 5 Clerk Item 342-13, emergency
- 6 resolution 193A, 343-13, Emergency
- 7 Resolution 33-193B, 345-13, Emergency
- 8 Resolution 34-193C, 373-13, Emergency Item
- 9 35, Resolution 193D, 375-13, Emergency 36,
- 10 Resolution 193E, 376-13, Emergency 37,
- 11 Resolution 193F, 377-13, Emergency 38,
- 12 Resolution 193G, 378-13, Emergency 39,
- 13 Resolution 193H, 379-13, Emergency 40,
- 14 Resolution 193I, 380-13, Emergency 41,
- 15 Resolution 193J, 381-13, Emergency 42,
- 16 Resolution 193K, 382-13, Emergency 43,
- 17 Resolution 193L, 384-13, Emergency 44,
- 18 Resolution 193M, 406-13, Emergency Item 45,
- 19 Resolution 193N, 407-13, Emergency 46,
- 20 Resolution 1930, 408-13, Emergency 47,
- 21 Resolution 193P, 413-13, Emergency 48,
- 22 Resolution 193Q, 414-13, Emergency Item 49,
- 23 Resolution 193R, 415-13, Emergency 50,
- 24 Ordinance 151A, 416-13, Emergency 51,
- 25 Resolution 193S, 417-13, Emergency 52,

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1 Full Legislature/9-23-13
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- 2 Ordinance 151B, 418-13, Emergency 53,
- 3 Ordinance 151C, 419-13, Emergency 54,
- 4 Ordinance 151-D, 420-13, Emergency 55,
- 5 Resolution 193T, 427-13, Emergency 56,
- 6 Resolution 193U, 428-13, Emergency
- 7 Resolution 57, Resolution 193V, 429-13,
- 8 Emergency 58, Ordinance 151E, 430-13,
- 9 Emergency 59, Resolution 193W, 431-13,
- 10 Emergency 60, Emergency Resolution 193-X.
- 11 What I just read I believe was
- 12 given to both sides and also to the county
- 13 executive's office. So if there's any
- 14 holes, I'm sure they'll correct me
- 15 immediately.
- Motion to establish the
- 17 emergency.
- 18 LEGISLATOR DUNNE: So moved.
- 19 LEGISLATOR WALKER: Second.
- 20 CHAIRWOMAN GONSALVES: Moved by
- 21 Legislator Dunne, seconded by Legislator
- 22 Walker. We have established the emergency
- 23 for each of these items. All those in favor
- 24 of establishing the emergencies signify by
- 25 saying aye.

- 1 Full Legislature/9-23-13
- 2 (Aye.)
- 3 Any opposed?
- 4 (No verbal response.)
- 5 The emergencies have been
- 6 established. Now we can call them
- 7 separately and take a vote on them
- 8 separately or we can, once again, block the.
- 9 Can I block them?
- 10 CLERK MULLER: That's everything
- 11 that county executive submitted to me this
- 12 afternoon.
- 13 CHAIRWOMAN GONSALVES: Do me a
- 14 favor so I don't have to do it, just call
- 15 the items all together.
- 16 CLERK MULLER: Just numerically,
- 17 correct?
- 18 CHAIRWOMAN GONSALVES: Yes.
- 19 CLERK MULLER: Resolution 193A,
- 20 Resolution 193B, Resolution 193C, Resolution
- 21 193D, Resolution 193E, Resolution 193F,
- 22 Resolution 193G, Resolution 193H, Resolution
- 23 193I, Resolution 193J, Resolution 193K,
- 24 Resolution 193L, Resolution 193M, Resolution
- 25 193N, Resolution 1930, Resolution 193P,

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1
               Full Legislature/9-23-13
2
    Resolution 193Q, Resolution 193R, Ordinance
3
    151A, Resolution 193S, Ordinance 151B,
    Ordinance 151C, Ordinance 151-D, Resolution
4
5
    193T, Resolution 193U, Resolution 193V,
    Ordinance 151E, Resolution 193W, Resolution
6
7
    193 - X.
8
                CHAIRWOMAN GONSALVES: Motion,
9
    please.
10
                LEGISLATOR WALKER: So moved.
11
                LEGISLATOR DUNNE: Second.
12
                CHAIRWOMAN GONSALVES: Moved by
13
    Legislator Walker, seconded by Legislator
    Dunne. Are there any questions regarding
14
15
    these items?
16
                (No verbal response.)
                There being none, all those in
17
18
    favor of each of these items that were
19
    called by the clerk signify by saying aye.
20
                (Aye.)
21
                Any opposed?
22
                (No verbal response.)
23
                The items pass unanimously. I
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think that's the end of the calendar.

A motion to adjourn.

24

2.5

1	Full Legislature/9-23-13
2	LEGISLATOR DUNNE: So moved.
3	LEGISLATOR KOPEL: Second.
4	CHAIRWOMAN GONSALVES: Moved by
5	Legislator Dunne, seconded by Legislator
6	Kopel. All those in favor of adjourning
7	signify by saying aye.
8	(Aye.)
9	Any opposed?
10	(No verbal response.)
11	This was a unanimous day. The
12	only ones who have to stay a little longer
13	are those who are on the Rules Committee.
14	(Whereupon, the Full Legislative
15	Committee adjourned at 6:12 p.m.)
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	

1						
2		C E	R T I	FI	С А Т	E
3						
4						
5	I, FRAN	K GR	.АҮ, а	a Sho	rthand	Reporter and
6	Notary Publi	c in	and	for	the Sta	ate of New
7	York, do her	еру	state	ed:		
8	THAT I	atte	nded	at t	he time	e and place
9	above mentio	n e d	and t	cook	stenogı	caphic record
10	of the proce	edin	gs in	n the	above-	-entitled
11	matter;					
12	THAT th	e fo	regoi	ng t	ranscri	ipt is a true
13	and accurate	tra	nscri	pt o	f the s	same and the
14	whole thereo	f, a	ccord	ding	to the	best of my
15	ability and	beli	ef.			
16	IN WITN	ESS	WHERE	EOF,	I have	hereunto set
17	my hand this			da	y of	
18	2013.					
19						
20						
21					FRANK (GRAY
22						
23						
24						
25						